

# UAH College of Business Course Offerings by Semester\*

Version: April 2021

\*Subject to Change

Discipline	Course	Title	Spring	Summer	Fall	Prerequisite(s)
<b>ACCOUNTING</b>	ACC 210	Accounting for Business	Yes	Yes	Yes	None.
	ACC 307	Accounting Information Systems	Yes	No	Yes	ACC 210
	ACC 310	Intermediate Financial Accounting I	Yes	No	Yes	ACC 210 (with a grade of B- or better)
	ACC 311	Intermediate Financial Accounting II	Yes	No	Yes	ACC 310
	ACC 313	Individual/Small Business Income Tax	Yes	No	Yes	ACC 210
	ACC 413	Corporate & Partnership Taxation	Yes	No	No	ACC 313
	ACC 414	Cost Accounting	Yes	No	Yes	ACC 310 (with a grade of C- or better)
	ACC 415	Advanced Financial Accounting	Yes	No	No	ACC 311
	ACC 417	Accounting for State/Local Government & Non-Profits	No	Yes	No	ACC 210 or 212
	ACC 431	Principles of Auditing	Yes	No	Yes	ACC 307 & ACC 310
	ACC 432	Advanced Auditing	No	No	Yes	ACC 431
	ACC 440	Basic Government Contract Accounting	Yes	No	No	ACC 414
<b>BLS</b>	BLS 211	Legal Environment in Business	Yes	Yes	Yes	None.
	BLS 400	Law, Ethics, & Business	Yes	No	No	None.
	BLS 406	Government Contract Law	Yes	No	No	BLS 211 and either MGT 401 or ACC 440
	BLS 411	Business Law for Accountants	No	No	Yes	BLS 211
<b>ECONOMICS</b>	ECN 142	Principles of Macroeconomics	Yes	Yes	Yes	Any 100 or 200 level MA course
	ECN 143	Principles of Microeconomics	Yes	Yes	Yes	Any 100 or 200 level MA course
	ECN 340	Macro Economic Analysis	Yes	No	Yes	ECN 142 & ECN 143
	ECN 345	Micro Economic Analysis	Yes	No	Yes	ECN 142 & ECN 143
	ECN 406	Sports Economics	Yes	No	Yes	ECN 143
	ECN 411	Economics of Information Technology	No	No	Yes	ECN 143 and MA 120
	ECN 445	Games and Networks	Yes	No	No	ECN 143
	ECN 461	Economic Development	No	No	Yes	Junior standing or higher
	ECN 475	Labor Economics	No	No	Yes	ECN 143
	ECN 480	Intro to Econometrics	Yes	No	No	MSC 288 or equivalent statistics

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<b>FINANCE</b>	FIN 230	Finance Academy I	No	No	Yes	None.
	FIN 301	Principles of Finance	Yes	Yes	Yes	ECN 143, and either ACC 210 or ACC 212, and either MSC 287 or SOC 303 or PY 300 or MA 385 or ISE 390
	FIN 330	Finance Academy II	Yes	No	No	FIN 230
	FIN 375	Financial Institutions	Yes	No	Yes	None.
	FIN 378	Intermediate Corporate Finance	No	No	Yes	FIN 301
	FIN 430	Finance Academy III	Yes	No	No	FIN 330
	FIN 431	Advanced Corporate Finance	Yes	No	No	FIN 378
	FIN 454	International Finance	Yes	No	No	FIN 301
	FIN 460	Investments	No	No	Yes	FIN 301
FIN 461	Portfolio Management	Yes	No	No	FIN 460	
<b>INFORMATION SYSTEMS</b>	IS 146	Computer Applications in Business	Yes	Yes	Yes	None.
	IS 210	Intro to Computer Programming in Business	Yes	No	Yes	IS 146
	IS 301	Information Systems in Organizations	Yes	Yes	Yes	IS 146
	IS 310	Advanced Programming	Yes	No	Yes	IS 210 or equivalent programming course
	IS 340	Database Management	Yes	No	Yes	IS 301
	IS 351	Enterprise & Supply Chain Management Systems	No	No	Yes	IS 301
	IS 401	Cybersecurity Principles	Yes	No	Yes	IS 301
	IS 412	Systems Analysis & Design	Yes	No	Yes	IS 301, IS 310, and IS 340
	IS 422	Supply Chain Management System	Yes	No	No	IS 301
	IS 450	Cybersecurity Management	No	Yes	Yes	IS 301
	IS 460	Networking & IT Infrastructure	Yes	Yes	Yes	IS 301
	IS 463	Digital Forensics	No	No	Yes	IS 401
	IS 471	Business Analytics & AI	Yes	No	Yes	IS 301, IS 310, and MSC 288
	IS 477	Network Defense & Security	Yes	No	No	IS 401 and IS 460
IS 491	IS Management & Strategy	Yes	No	Yes	IS 340 and either IS 351 or 460; IS 412 (with concurrency)	

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<b>MANAGEMENT</b>	MGT 301	Managing Organizations	Yes	Yes	Yes	None.
	MGT 320	Career Development	Yes	Yes	Yes	None.
	MGT 361	Organizational Behavior	Yes	Yes	Yes	MGT 301
	MGT 363	Human Resource & Labor Relations Management	Yes	No	Yes	MGT 301
	MGT 401	Intro to Contract Management	Yes	Yes	Yes	None.
	MGT 402	Contract Evaluation & Award	Yes	No	No	None.
	MGT 403	Contract Pricing & Cost Analysis	Yes	Yes	Yes	FIN 301 and MGT 401 or ACC 440
	MGT 405	New Venture Strategies	No	No	Yes	MGT 301 and MKT 301
	MGT 410	Leadership, Personal Development, Organization	Yes	Yes	Yes	MGT 301
	MGT 411	Supply Chain Management (Beginning Fa21, this course will be labeled as MSC 411.)	Yes	No	No	MSC 287
	MGT 450	International Business	Yes	Yes	Yes	MGT 301, MKT 301, and FIN 301
	MGT 460	Employee Staffing & Development	Yes	No	No	MGT 363
	MGT 461	Strategic Compensation Management	No	No	Yes	MSC 287 and MGT 363
	MGT 462	Employment Law for Managers	No	No	Yes	None.
	MGT 494	Practicum in Management	Yes	No	Yes	MGT 301, MSC 287, and MSC 288
MGT 499	Competitive Strategy	Yes	Yes	Yes	MGT 301, MKT 301, FIN 301, EH 300, IS 301, and MSC 385; must obtain a grade of C- or higher	
<b>MANAGEMENT SCIENCE</b>	MSC 287	Business Statistics I	Yes	Yes	Yes	Any 100 level MA course
	MSC 288	Business Statistics II	Yes	Yes	Yes	MSC 287
	MSC 385	Operations Analysis	Yes	Yes	Yes	MSC 288
	MSC 410	Transportation & Logistics	No	No	Yes	MKT 301
	MSC 411	Supply Chain Management (Prior to Fa21, this course was labeled as MGT 411.)	Yes	No	No	MSC 287

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<b>MARKETIN G</b>	MKT 301	Principles of Marketing	Yes	Yes	Yes	None.
	MKT 315	Sales Management & Professional Selling	Yes	No	No	MKT 301
	MKT 332	Buyer Behavior	Yes	No	Yes	MKT 301
	MKT 343	Market Research Design	Yes	No	Yes	MKT 301 and ((MSC 287 and MSC 288) or CM 370 or PY 300 or SOC 303)
	MKT 350	Marketing Emerging Technology	Yes	No	Yes	MKT 301
	MKT 470	Social Media Marketing	Yes	No	Yes	MKT 301
	MKT 480	Marketing Management	Yes	No	Yes	MKT 301 and MKT 332 (with concurrency)
	MKT 494	Practicum in Marketing	Yes	No	Yes	None.