

Phil Deaton

Experienced Defense Aerospace Industry Program Manager and former US Army Colonel with proven senior-level leadership and over 34 years' experience managing large, diverse, and complex organizations operating under multi-billion-dollar annual budgets with demonstrated success in Program Management, Federal Contracting, and Life-Cycle Logistics.

Career Highlights

- Level III Certified Defense Acquisition Professional in Program Management, Contracting & Logistics.
- Deployments to Iraq, Kuwait, Saudi Arabia, Afghanistan, Pakistan, Jordan, Qatar and Dominican Republic.
- Developed and managed \$60M in corporate revenue supporting 6 US Army Aviation Programs.
- Managed statutory and regulatory compliance for 110 Aviation Programs with annual budget of \$6.8B.
- Led a 500-person organization and management of a \$500M Maintenance Contract supporting 300 aircraft.
- Led strategic consolidation and world-wide realignment of \$4.9B in Aviation Maintenance Contracts.
- Directed operations, logistics, and readiness support for a 16,000-person organization.
- Directed contract policy, automation, and pricing support for 17,000 contract actions valued at \$12.3B.
- Managed a \$1.5B Maintenance Contract supporting 425 aircraft annually at 8 worldwide locations.
- Led a 750-person logistics organization supporting test operations on a 3,200sqmi missile range.
- Led a 200-person Test & Evaluation organization supporting 22 laboratory and test facilities.
- Managed personnel, hiring, internship, and training policies for a 623-person organization.

Teaching Experience

Jan 10 – Present: Adjunct Professor of Acquisition Management

University of Alabama Huntsville (UAH)

Serves as a part-time instructor for the College of Business supporting the Acquisition Management, Supply Chain Management and MBA Program curriculums. 10+ years' experience in UAH Classrooms prior to transitioning to online instruction. Currently utilizing the Canvas learning management system to facilitate online learning offerings of the following courses:

- **MGT 401/501 – Introduction to Contract Management:** General survey in federal contracting basics, covering procedures as described by major Federal Acquisition Regulations (FAR) and Defense Acquisition Guidebook (DAG) policies, including: DOD Acquisition Management System (DAMS), Joint Capabilities Integration and Development System (JCIDS), Planning, Programming, Budgeting and Execution (PPBE), Acquisition Planning & Strategy Development, Market Research, Fiscal Law, Contract Types, Source Selection Methods, and Procurement Integrity.
- **MGT 403/503 – Contract Pricing and Cost Analysis:** Provides an overview of major DOD Pricing Guide methodologies and policies, including: Pricing Methodologies, Inferential and Descriptive Statistical Methods, Regression Analysis, Cost Estimating Relationships, Cost Principles, Cost Types, Incentive and Award Fee Calculations, Cost Analysis, Profit & Fee Analysis, Cost-Volume

Profit Relationship, Facilities Cost of Money, Learning Curve, Index Numbers, and Cost Accounting Standards.

- **MGT 301 – Managing Organizations:** Previously taught offerings introducing management theories, roles, functions, and processes that facilitate the successful operation of organizations. Provided overviews of the following topics: managerial roles and functions, the strategic management process, organizational structure, organizational theory and behavior, and the human resource management function.

April 22 – Present: Instructor of Acquisition Professional Development

College of Professional Studies, UAH

Provide instruction for the 3 courses that comprise the Federal Contract Management Certificate including Federal Acquisition Concepts and Contract Types, Federal Costing for Acquisition and Performance, and Federal Contracting Advanced Topics.

- **Supply Chain Relationship Management:** Previously taught offerings providing instruction for a required course supporting the Supply Chain Management (SCM) Certificate Program within the University's College of Professional Studies. An examination of Supplier-Buyer-Customer Relationships, Partnerships, and Performance-Based Logistics Support.

UAH Instructor Training & Professional Development:

- Course Review & Approval Tool (CRAT), UAH 2021
- Quality Education Online Practices (QEOP) 2019
- Title IX Training 2019
- Family Educational Rights and Privacy Act (FERPA) Training 2014
- Canvas Learning Management System 2014
- Panopto Video Platform 2014
- Angel Learning Management System 2010

Additional Duties & Honors:

- Spring '21 Commended by UAH Helpdesk for Application of QEOP Best Practices
- Spring & Fall '20 Students Choice Award for Teaching in Online Courses
- Faculty Advisor, Student Chapter of National Contract Management Association (NCMA)
- Former Faculty Advisor, Delta Chi Fraternity
- Former Guest Lecturer, University of Alabama Executive MBA Program
- Curriculum Development Team for the Supply Chain Management Certificate (SCM) Program

Jun 06 – Dec 10: Adjunct Professor of Management

Athens State University, AL

Served as a part-time instructor for the College of Business. Utilized Blackboard learning management system. Teach classroom and online offerings of the following courses:

- **ACM 394 Introduction to Acquisition and Contract Management:** An examination into contracting with the Federal Government. Content provides insight and understanding into how government requirements are presented and developed into a contractual instrument negotiated between the government and contractor. Topics addressed include a typical contract, elements comprising a contract, terms and conditions, special provisions, clauses and instructions. Pre-award and post-award documents will be accessed. Navigation of the Federal Acquisition Regulation (FAR) to find specific laws and regulations relative to contracting with the federal government will be explored. An understanding and knowledge of the Uniform Contract Format will be obtained along with the ethical conduct and responsibilities of major contracting participants throughout the acquisition process.
- **ACM 395 Acquisition and Contract Management Pricing:** This course covers material needed by buyers, price analysts, and contracting officers tasked with obtaining fair and reasonable prices. Students who complete this class will be able to address market forces, the market research process, commerciality issues and cost/price analysis techniques such as the analogy method, parametrics, and learning curves. Students will determine whether a cost or price analysis is appropriate and identify factors that affect price comparability. Direct labor, material and indirect costs will be analyzed and calculated to determine pre-negotiation objectives. Application of a full range of contract pricing techniques will be utilized to determine the appropriate contract adjustment and establish final price or fee adjustments.

Athens State Instructor Training & Professional Development:

- Blackboard Learning Management System

Sep 08 – Sep 09: Professor of Logistics

Defense Acquisition University (DAU) – South Region

Provided Level I, II & III Acquisition Certification Training instructing military and federal civilian employees in the Logistics Career Field in an effort to prepare future senior-level lifecycle logisticians for managerial planning, and policy-making positions. Emphasis is placed on Supply Chain Management, Logistics and Systems Engineering Interface, Performance Work Statement and Metrics development, and use of the Business Case Analysis. Guest Instructor for the Army Logistics Management College (ALMC).

Instructor Certified in the following courses:

- LOG 350 – Enterprise Life Cycle Logistics Management Course
- LOG 236 – Performance-Based Logistics Course
- LOG 201 – Intermediate Acquisition Logistics, Part B
- LOG 200 – Intermediate Acquisition Logistics, Part A
- LOG 101 – Acquisition Logistics Fundamentals

Jul 02 – Jan 05: Professor of Contracting

Defense Acquisition University (DAU) – South Region

Provided Level I & II Acquisition Certification Training instructing military and federal civilian employees in the Contracting Career Field in an effort to prepare future Contracting Officers to serve as the business advisors in the acquisition process. Emphasis is on planning of support strategies that support customer mission requirements. Focuses on market research, requirements development, acquisition strategy, socio-economic goals, and customer relationships. Provides an overview of the laws, regulations, and procedures used during government procurements. Guest Instructor for the Air Force Institute of Technology (AFIT) and the Army Logistics Management College (ALMC).

Instructor Certified in the following courses:

- CON 202 – Contract Administration

- CON 234 – Contingency Contracting
- CON 110 – Mission Support Planning
- CON 101 – Introduction to Contracting
- GRT 101 – Introduction to Grants & Agreements
- Contracting Officer Representative (COR) Course

DAU Instructor Training & Professional Development:

- Zodiac Business Strategy Game Facilitation
- Becoming a More Effective Instructor
- Advanced Instructional Design
- The Teacher as a Facilitator

Additional Duties & Honors:

- 2004 – Selected to the Defense Acquisition University Honor Roll/Hall of Fame
- 2004 – Presented the DAU-South Campus Dean's Award for Exceptional Classroom Instruction
- 2004 – Deployed to Iraq to instruct Iraq's Coalition Provisional Authority Staff and facilitate planning for the obligation of \$18B in appropriated grant funds.
- 2003 – Served as Curriculum Development Lead for CON 110...chartered to establish learning objectives, course content, and assessments.

May 94 – Aug 96: Assistant Professor of Military Science

Mississippi State University

Instructed freshman through senior undergraduate courses within the Army's ROTC Program of Instruction, including Leadership, Counseling, Physical Fitness, Land Navigation, and Small Unit Tactics. Supervised 6 other cadre members who provided instruction, counseling, coaching, and mentoring to the 580 students enrolled in the program. Responsible for recruiting, marketing and public affairs among 2 universities, 6 junior colleges and 64 high schools within my region. Provided oversight for the 3 members of the administrative staff.

Army Instructor Training & Professional Development:

- US Army School of ROTC Cadet Command 1994

Additional Duties & Honors:

- Created an endowment to supplement the Department's Scholarship Program.
- Created an Alumnus of the Year Award.
- Authored and presented an academic proposal to the University's Academic Review Committee which awarded a Minor in Military Science to students completing the ROTC program.
- Served as a Faculty Senator for the College of Arts & Sciences.
- Served on the University Library Committee.
- Served as Faculty Advisor for the Society of American Military Engineers (SAME)

Jan-Sep 90 & Apr-May 91: Logistics Instructor

US Army Ordnance Center & School

Instructed Tank, Automotive, and Small Arms Maintenance Courses, as well as Leadership, Physical Fitness, and Communication & Counseling Techniques within the School's Program of Instruction for newly commissioned Army Lieutenants attending the 20-week Ordnance Officers' Basic Course at Aberdeen Proving Ground, Maryland. Responsible for the training, counseling, evaluation, academic proficiency, physical fitness, and discipline of each 30-member class. Served as a Liaison Officer to all Allied Student Officers attending the Course.

Army Instructor Training & Professional Development:

- US Army Systems Approach to Training 1990
- US Army Instructor Training Course 1990

Professional Experience

Consultant, Defense/NASA Acquisition, Logistics, & Technology

Self-Employed, League City, TX – May 2020 – Present

- Providing Federal Program Management, Contracting, and Lifecycle Logistics Consulting.
- Assist organizations with Business Development, Request For Information (RFI)/Request For Proposal (RFP) Responses, White Paper/Proposal Writing, and Teaming Arrangements.
- Advisor to the Federal Public Defender's Office on Fraud-Related Cases.
- Adjunct Professor of Management, University of Alabama, Huntsville Campus.

Program Manager, Aviation Technical Services

Quantum Research International, Huntsville, AL – May 2016 – May 2020

- Developed and managed \$60M in aviation systems and services contracts revenue supporting 6 Army Aviation programs, including: Aviation Networks and Mission Planning; Aviation Mission Equipment; Air Traffic Control; and the Aviation Chief Information Assurance & Cyber Security, Aviation & Missile Safety, and Tactical Networks.
- Led the Corporate Aviation Division of 40 personnel and multiple sub-contractors, teammates, and consultants while attaining "Excellent" and "Very Good" Government performance ratings.
- Conducted business development and capture efforts creating an opportunity pipeline supporting future proposal efforts.
- Managed proposal writing process, including: bid/no bid decisions; win themes; technical writing; labor category/hours mix; pricing support; review teams; and proposal configuration control.

Assistant Program Executive Officer (APEO) for Acquisition Systems Management

Program Executive Office (PEO) Aviation, US Army, Redstone Arsenal, AL – Jun 2015 – May 2016

- Led 3 Divisions of 30 personnel with an internal operating budget of \$6M, overseeing Acquisition Systems Management, Life Cycle Logistics, and Operations oversight and support for a 3,800-person organization.
- Oversaw support to 110 Aviation Programs with an annual budget of \$6.8B, the largest Equipping Budget in the Army.
- Oversaw implementation of an accountability system for property valued at \$4.6B.
- Member of Aviation Council of Colonels ensuring "user requirements" were integrated into future materiel solutions.

Director, Requirements & Joint Acquisition Review Boards for Southwest Asia

Aviation Logistics Support Facility (LSF), US Army, Redstone Arsenal, AL – Aug 2014 – May 2015

- Developed an aviation sustainment plan for drawdown and continued operations in Afghanistan, authoring the justification for \$98M aviation maintenance funding requirement to support continued operations.
- Led 50% drawdown and redistribution of support in Afghanistan while ramping up support for Operation Freedom's Sentinel in Iraq.
- Established an Aviation Support Operations Cell in Kuwait to support and resolve aviation supply and maintenance issues impacting readiness in ongoing operations in Iraq.

Director, Aviation Maintenance for Southwest Asia

1st Theater Sustainment Command (TSC), Bagram, Afghanistan – Feb 2014 – Aug 2014

- Led 500-person organization and implemented a new \$500M contract supporting 300 aircraft in Afghanistan, Iraq, and Kuwait during Operation Enduring Freedom's transition to the Operation Resolute Support mission.
- Maintained aircraft readiness rates 10 points above the Army average in a 24/7 austere operating environment.
- Led an advisory and assistance maintenance team to Pakistan to assess Foreign Military Sales (FMS) aircraft and implement a \$250M Aviation Modernization Program.
- Led teams to Jordan, Qatar, and Kuwait to strategically realign aviation logistics support throughout the region.

Project Director, Aviation Maintenance Enterprise

Aviation & Missile Command (AMCOM), US Army, Redstone Arsenal, AL – Feb 2011 – Feb 2014

- Locally selected for Acquisition Command and chartered by the AMCOM Commanding General as his #1 Priority.
- Led efforts that developed acquisition strategies and plans to improve readiness, quality and safety while realigning \$4.9B in appropriations for Army Aviation Maintenance Contracts into a single, centrally-managed enterprise.
- Results included improved quality, safety, and maintenance procedures for the Army's 13 Aviation Brigades world-wide.
- Chaired two \$100M Contract Source Selection Evaluation Boards.
- Chaired Pricing Evaluation Team for a \$1.5B Contract Source Selection Evaluation Board.
- Member of \$1.6B Contract Source Selection Advisory Council.

Director, Operations

Aviation & Missile Command (AMCOM), US Army, Redstone Arsenal, AL – Aug 2009 – Feb 2011

- Led 3 Divisions of 30 personnel providing 24/7 operational and logistics support to a 16,000-person organization.
- Led Haiti Earthquake Recovery Crisis Action Team to support evacuation of personnel.
- Reduced processing times for 4,000+ Iraq & Afghanistan high priority aviation spare part requisitions by 15%.
- Reutilized 114 aviation spare parts resulting in a \$3.2M cost avoidance.
- Reduced installation emergency notification times for 88 facilities resulting in a \$1.2M cost avoidance.

Professor, Life Cycle Logistics

Defense Acquisition University (DAU), Huntsville, AL – Aug 2008 – Aug 2009

- Provided Level I, II, and III Defense Acquisition Certification training for DAU-South's Regional Acquisition Workforce.
- Instructor for 6 Defense Acquisition Workforce Improvement Act Life-Cycle Logistics Certification Courses.
- Served as principal author for critical thinking exercises for inclusion into the improved Senior Logistics Course.
- Served as principal author for an Introductory Logistics Course for 25 Taiwan Defense Officials.
- Served as Lead Logistician for a PEO Soldier Study to examine processes for 5 Rapid Fielding Initiatives.

Director, Business Management

Aviation Reset Project Office, Redstone Arsenal, AL – Jan 2008 – Aug 2008

- Led a Division of 12 personnel in planning and executing a \$750M annual appropriation for Aviation Reset.
- Oversaw the Aviation Reset Maintenance Contract for 8 world-wide locations that returned 435 aircraft and associated ground support equipment to a fully mission capable condition upon their redeployment from Iraq and Afghanistan.
- Developed a Performance Measure Review that traced production to the associated labor and parts costs.
- Managed the retrograde and reutilization accountability of \$135M in spare parts.

Project Officer, Aviation Logistics

Program Executive Office (PEO) Aviation, Redstone Arsenal, AL – Jun 2007 – Jan 2008

- Coordinated priorities, timelines, and intent of future Mission Equipment Packages (MEPs) in an effort to capture funding and scheduling issues to support Preset and Reset Operations to install modifications and maintenance work orders during a “One Touch” maintenance effort.
- Led initiatives to identify aircraft tool shortfalls, wiring assessments, and fiber optics requirements across the PEO.
- Led the examination of Future Force requirements during the development of Army wide standardized aircraft maintenance hangar design specifications.

Director, Business Management

Aviation & Missile Command (AMCOM) Acquisition Center, Redstone Arsenal, AL – May 2006 – Jun 2007

- Led 3 Divisions overseeing Automation & Pricing, Policy & Reform, and Support & Analysis with a staff of 62 personnel providing support to a workforce of 623 personnel responsible for obligating \$17B in Army weapon systems contracts.
- Managed contract policy, pricing support, personnel policy, a \$54M budget, and 3,800 lines of property.
- Led efforts that improved maintenance issues related to a \$406M Repair and Refurbishment Contract supporting the Global War on Terrorism Mission in Pakistan, Tunisia, and Philippines.
- Unlimited Contracting Officer’s Warrant for delegation as an Alternate Principal Assistant Responsible for Contracting (PARC) duties as required.

Director, Aviation Logistics

Program Executive Office (PEO) Aviation, Redstone Arsenal, AL – May 2005 – May 2006

- Mobilized from the Army Reserves to Active Duty to lead a Division with 4 Army Rotary-Wing Aircraft Platform Teams established to improve the supply posture and reduce backorders for 11,000 aircraft spares in support of Iraq and Afghanistan Theater operations.
- Led the development of the acquisition strategies that resolved logistics, engineering, and procurement issues impacting airframe, engine, and ground support items supporting 3,100 Apache, Blackhawk, Chinook, and Kiowa aircraft operating worldwide.
- Returned 234 delinquent spare parts to a positive supply posture by expediting deliveries, increasing production rates, reducing the work in process backlog, and improving lead times.
- Supported the Comanche Helicopter Termination Program by leveraging opportunities to utilize parts and materials that were common among other platform airframes.

Procurement Analyst

Aviation & Missile Command (AMCOM) Acquisition Center, Redstone Arsenal, AL – Jan 2005 – May 2005

- Led an Acquisition Policy and Reform Team responsible for reviewing and analyzing major systems acquisition processes, involving: forecasts, accomplishments, trends, and management information.
- Conducted special studies of varying scopes and complexity, and formulated plans and guidance across the major mission areas of procurement.
- Led the command implementation of Government Property and Unique Identification Designator Policies.
- Coordinated Contractor Field Service Representative (CFSR) support with the Iraq Theater Aviation Single Manager (TASM) to ensure requirements were identified and programmed into the Combined Forces Joint Acquisition Review Board for accurate and timely contract funding.

Professor of Contract Management

Defense Acquisition University (DAU), Huntsville, AL – Jul 2002 – Jan 2005

- Provided Level I, II, and III DAWIA Certification training for DAU-South's Regional Acquisition Workforce.
- Present and facilitate instruction both in classroom and through web-based learning modes.
- Certified Instructor for 5 Defense Acquisition Workforce Improvement Act (DAWIA) Contracting Courses.
- Curriculum Development Committee for the CON 110, Mission Support Contracting Course.
- Deployed to Iraq in 2004 to provide Contracting Officer Representative (COR) and Grants & Agreements Training to the Multi-National Force Project Contracting Office (PCO). Facilitated a Grants and Agreement Strategy that assisted the PCO in obligating \$18B in Iraq Reconstruction efforts.

Senior Systems Logistics Analyst

Quantum Research International, Huntsville, AL – Oct 1999 – Jul 2002

- Missile Defense Agency's (MDA) Ground-Based Interceptor Project Office's Action Item Oversight Committee that supported the Critical Design Review (CDR) process by establishing Design Maturity in developing and implementing Resolution Plans for 750+ weapon system action items.
- Short Range Air Defense (SHORAD) Project Office's Contractor Logistics Support (CLS) Contract Team, developing the Acquisition Plan, Statement of Work (SOW), Metrics, and Award Fee Structure for their anti-aircraft weapons supporting dense against low-altitude air threats.
- Sentinel Radar Product Management Office's Contract Delivery System (CDS) Contract Team, developing the PWS, metrics, and Award Fee Structure for the radar supporting forward area air defense units of the U.S. Army and USMC with hostile targets approaching their front-line forces.

Finance Manager, Steven Toyota

Harrisonburg, VA – Mar 1998 – Jun 1999

- Managed the Finance and Credit Department of an award-winning Toyota Dealership.
- Filled up to 40 customer purchase orders each month by determining each customer's credit profile, analyzing inventory, negotiating price and payment, and coordinating loan financing from among nine lending institutions. Responsible for \$500K in sales and \$60K in gross profits each month.
- Contracted each customer in accordance with state and lending institution regulations. Promoted to position from Sales within 4 months of employment.
- Trained new Sales Associates on departmental procedures and customer service.
- Authored Department's Business Development Plan outlining upcoming year's goals, objectives, marketing campaigns, and sales forecast.

Facilities Operations Supervisor

Target Distribution Center, Stuarts Draft, VA – Oct 1997 – Feb 1998

- Supervised 10 personnel, including 5 mechanics/electricians, and 5 utility attendants.
- Provided maintenance for a 1.6 million square foot distribution center supporting 80 customer stores.
- Directed repair and maintenance operations for 60 forklifts, a 6-mile conveyor system, and the emergency back-up generator.
- Streamlined the Preventive Maintenance Program and Schedule, eliminating redundant and antiquated procedures, leading organization to the first ever 100% completion of assigned quarterly maintenance checks.

Contingency Contracting Officer

18th Airborne Corps, Fort Bragg, NC – Jun 1996 – Oct 1997

- Contracting Officer authorized to negotiate on behalf of and financially obligate the U.S. Government.
- Responsible for market research, cost/pricing analysis and obligation of government funds.
- Deployed to the Dominican Republic in support of a US Atlantic Command Humanitarian Civil Assistance Mission to identify, locate, and purchase construction supplies and services valued at \$500K for the construction of a health clinic and airfield runway. Established contracts providing a 3-month period of life-support supplies for 145 personnel.
- Developed Hurricane evacuation procedures for all Army aircraft on Fort Bragg's installation.
- Supported Contingency Cleanup Operations following the Hurricane Fran impact on the local area.

Assistant Professor of Military Science

Mississippi State University – May 1994 – Jun 1996

- Second in charge of 6 Army Cadre, 3 administrative support personnel, and 580 ROTC Cadets.
- Responsible for recruiting, marketing, and public affairs among 2 universities, 6 junior colleges, and 64 high schools.
- Recruited the largest number of ROTC enrollments and scholarship recipients in university history.
- Created a \$50K ROTC Alumni Endowment to assist in supplementing Room & Board Scholarships.
- Authored a proposal, which awarded an Academic Minor in Military Science to students completing the ROTC program.
- Faculty Senator to the College of Arts & Sciences, responsible for reviewing academic and disciplinary procedures, and reporting recommendations to the Dean.

Battalion Executive Officer

Test & Evaluation Command (TECOM), White Sands Missile Range, NM – Feb 1993 – May 1994

- Second in charge of 750 personnel multifunctional logistics organization supporting air and missile defense system testing. Served as Acting Battalion Commander during the Commander's absence.
- Oversaw an internal operating budget of \$1M and supervised 30 staff members providing administrative, finance, supply, maintenance, and engineer support to the Range's 8,400 Test and Evaluation personnel providing air and missile defense testing for Army, Navy and Air Force customers.
- Administered the dining facility contract, which provided meal support to 700 personnel daily and won the Philip A. Connelly Award as the best of 15 sister facilities.

- Oversaw and administered \$6.5M in barracks and dining facility renovation contracts.
- Merged 4 company supply rooms into a single Consolidated Supply Facility to better manage supply personnel cuts and budget reductions.

Company Commander

Test & Evaluation Command (TECOM), White Sands Missile Range, NM – Dec 1991 – Feb 1993

- Commanded a Test & Evaluation organization of 201 personnel supporting 22 Test & Evaluation Command (TECOM) and Army Research Laboratory (ARL) Directorates.
- Directed the operation and maintenance of a 95-person capacity barracks facility.
- Served as Project Officer coordinating installation improvements leading to the receipt of the CINC's Army Community of Excellence Award, earning the installation a \$1.5M award fee.
- Led the Installation's Nuclear Reactor Facility through the Defense Nuclear Agency's annual inspection.

Technical Supply Officer

3rd Armored Cavalry Regiment, Fort Bliss, TX/Saudi Arabia – Sep 1990 – Mar 1991

- Directed warehouse operations in an austere desert environment for 5,200 ground, aviation, and missile repair part line items valued at \$94M along the Saudi Arabia/Iraqi Border during the Persian Gulf War.
- Supervised 50 personnel and a fleet of 30 tractor/trailer trucks.
- Directed the receipt, storage, issue, and transport of parts to 35 customer organizations along a 450-mile route.
- Tailored and pushed repair part loads 200 miles into Iraq throughout the battle to support the Regiment's 123 Abram Tanks, 120 Bradley Fighting Vehicles, and organizational artillery, aviation, and missile assets.
- Joined the organization just prior to deployment and quickly expanded the stockage list by 1,500 lines to accommodate unforeseen requirements in preparation of the impending battle.
- Led AMC Fielding Team for new A1HA Abram Tanks to the Squadrons just prior to the Ground Offensive.

Tactical Officer & Instructor, Ordnance Officer Basic Course

16th Ordnance Battalion, Aberdeen Proving Ground, MD – Jan 1990 – Sep 1990

- Responsible for the training, counseling, evaluation, academic proficiency, physical fitness, and discipline of over 90 newly commissioned Lieutenants attending the 20-week Ordnance Officers' Basic Course.
- Served as Instructor/Writer for all lesson plans in the Training Brigade's Program of Instruction.
- Revised the curriculum in accordance with Systems Approach to Training Standards.
- Instrumental in the success of the new Officers' Basic Course Field Training Exercise by providing tough, realistic, hands-on training opportunities.
- Served as Liaison to all Allied Officers attending the course providing tutoring, explanation of course requirements and tracking attendance.

Battalion Adjutant

16th Ordnance Battalion, Aberdeen Proving Ground, MD – Feb 1989 – Jan 1990

- Directed the operations of the Battalion's Personnel Administration Center (PAC) providing administrative support to over 1,700 personnel.
- Responsible for personnel strength and accounting, evaluation reports, awards, orders, promotions, payroll, correspondence, accident reports, and in/out processing.

- Supervised the Consolidated Mailroom Activity providing daily mail support to 2,000 personnel.
- Cited by a Department of the Army PERMAS Team for having human resource processes well above Army average, and the best among 5 sister organizations.

Full-Time Student & National Guard Member

Aug 1983 – Aug 1988

- Entered Active Duty in September 1988.
- Full-time Student Mississippi State University from Aug 1985 – Aug 1988.
- Earned a Commission as a Second Lieutenant in May 1985, and served in the Mississippi National Guard as a Field Artillery Officer, Fire Support Team Chief from May 1985 – Aug 1988.
- Served as a Mechanized Infantry Soldier in the Alabama National Guard and ROTC Simultaneous Membership Program (SMP) from Mar 1984 – May 1985.
- Full-time student at Marion Military Institute (MMI) from Aug 1983 – May 1985.

General Laborer

Krueger Metal Corp., Tupelo, MS – May 1982 – Aug 1983

- Full-time factory machine operator, forklift driver, and assembly-line employee for table and chair manufacturer.
- Part-time student attending evening classes at Itawamba Junior College (IJC), Tupelo, MS.

Education

- **M.S.** Mississippi State University – Education: Instructional Technology Emphasis 1996
- **M.S.** Troy State University – Business Management 1992
- **B.S.** Mississippi State University – General Science: Biology Emphasis 1988
- **B.A.** Mississippi State University – Liberal Arts: Religion & Anthropology Emphasis 1988
- **A.S.** Marion Military Institute – General Science: Chemistry & Physics Emphasis 1985
- **Diploma** Mooreville High School, Mooreville, MS 1982

Professional Certifications

- Model-Based Systems Engineering – Quantum Research International (QRI) 2018
- Program Management Professional (PMP) – Syracuse University 2018
- ISO 9001:2015 Internal Auditor – Defense Systems Management Corporation (DSMC) 2017
- Black Belt Certification in Lean/Six Sigma – US Army Materiel Command (AMC) 2010
- Certificate in Supply Chain Management – University of Alabama in Huntsville (UAH) 2010
- Comptroller (Fiscal Law) Accreditation – Judge Advocate General's Legal School 2010
- Top Secret Security Clearance w/Special Compartmented Information (SCI) 2009
- Defense Acquisition Level III Certified in Life-Cycle Logistics – DoD 2009
- Defense Acquisition Level III Certified in Program Management – DoD 2004
- Certificate in Executive Logistics Management – Society of Logistics Engineers (SOLE) 2004
- Defense Acquisition Level III Certified in Contracting – DoD 2003
- Certificate in Contracting Management – Florida Institute of Technology 2003

Professional Military Education

- US Air Force Air War College 2008
- US Army Command & General Staff Officers Course 2002
- US Army Combined Arms & Service Staff School 1996
- US Army Logistics Executive Development Course 1995
- US Army Ordnance Officer Advanced Course 1991
- US Army Ordnance Officer Basic Course 1989

Department of Defense Acquisition Education

Program Management – Level III Certified:

- PMT-352 Program Management 2004
- PMT-202 Multinational Program Management 2004
- RQM-110 Requirements Management 2004
- PMT-250 Program Management Tools 2003
- ACQ 201 Intermediate Systems Acquisition 2003
- ACQ-101 Fundamentals of System Acquisition 2001

Contracting – Level III Certified:

- GRT-201 Grants Management 2004
- CON-110 Mission Support Planning 2004
- CON-333 Management for Contract Executives 2002
- CON-301 Contract Executive 2002
- CON-216 Legal Considerations in Contracting 2002
- CON-237 Simplified Acquisition Procedures 2001
- CON 231 Intermediate Contract Pricing 1997
- CON-221 Intermediate Contract Administration 1997
- CON-211 Intermediate Contracting 1997
- CON-234 Contingency Contracting 1996 & 2002
- CON-201 Contract Law 1996
- CON-104 Contract Pricing 1996
- CON-101 Contracting Fundamentals 1996 & 2002
- ALM-CCL Contracting Officers Representative (COR) Course 1992 & 2003

Life-Cycle Logistics – Level III Certified:

- PQM-201 Intermediate Production, Quality & Manufacturing 2009
- PQM-101 Production, Quality and Manufacturing Fundamentals 2009
- LOG-350 Advanced Life-Cycle Logistics Management 2008
- LOG-200 Product Support Strategy Development 2008
- LOG-235 Performance Based Logistics 2005
- LOG-201 Intermediate Acquisition Logistics 2005
- LOG-102 Fundamentals of Systems Sustainment Management 2005
- LOG-101 Acquisition Logistics Fundamentals 2001

Business Financial Management – Level I Certified:

- Comptrollers' Course 2010
- BCF-103 Business Financial Management 2004

- Judge Advocate Generals' (JAG) Fiscal Law Course 2003 & 2015

Continuous Learning and Annual Training Modules: 2000-Present

Defense Acquisition	Human Resources	Safety/Security
Contract Payments	Self-Empowerment & Managing Within	Information Assurance
Continuous Process Improvement	Communication Skills for Leadership	Security Awareness
Services Acquisition	Crucial Conversations	Anti-Terrorism
Partnering	Ethics	Phishing Awareness
Contract Source Selection	Communicate for Results	Computer User Security
Contracting Refresher	The Manager as a Coach & Counselor	Operations Security
Berry Amendment	Essential Guide to Giving Feedback	Government Travel Card
Acquisition Ethics	Performance-Based Appraisals	Combating Trafficking
Strategic Sourcing	Managing Through Change	Subversion & Espionage
Depot Maintenance Statutes	Being Prepared for Change	Active Shooter
Business Case Analysis	Continuous Performance Assessment	COVID-19 Awareness
Quality Assurance Auditing	Communicating & Reinforcing Change	
Capabilities Based Planning	Accommodations for Disabilities	
Acquisition Ethics	Sexual Assault Prevention	
Contract Formal & Structure	Anti-Discrimination & Retaliation	
Buy American Act	Management Control Processes	
Federal Case Law in Fraud		
Developing a Basis of Estimate		

Awards & Honors

Honorary:

- Students' Choice Award for Teaching, University of Alabama Huntsville (UAH) 2020
- General Somervell Medallion, Combined Arms Support Command (CASCOM) 2016
- Knight of Saint Michael Medal, Army Aviation Association of America (AAAA) 2016
- Delta Chi Fraternity Initiation and Membership, UAH 2012
- Honorary Hockey Team Member, UAH 2011
- Order of Samuel Sharpe Medal, Army Ordnance Corps 2005
- General Frank S. Besson Award Nominee, Army Acquisition Corps 2005
- Army Acquisition Executive (AAE) Award Finalist 2005
- Honor Roll/Hall of Fame, Defense Acquisition University – South Region 2004
- Dean's Cup Award, Defense Acquisition University – South Region 2004
- Commandant's Medal, Defense Acquisition University 2004
- Cold War Victory Medal, Department of Defense 2000
- Professional of The Year Medallion, Army Test & Evaluation Command (TECOM) 1992

- Nominee, General Douglas MacArthur Award 1992
- Philip A. Connelly Award, Army Quartermaster Corps 1992

Military:

- Legion of Merit w/ Oak Leaf Cluster '14, '16
- Bronze Star Medal '14
- Meritorious Service Medal w/ Oak Leaf Cluster '94, '08
- Joint Service Commendation Medal '02
- Army Commendation Medal w/2 Oak Leaf Clusters '97, '96, '91
- Joint Service Achievement Medal '04
- Army Achievement Medal w/2 Oak Leaf Clusters '92, '91, '90
- Army Reserve Components Achievement Medal w/3 Oak Leaf Clusters '87, '09, '12, '15
- National Defense Service Medal w/ Campaign Star '91, '01
- Southwest Asia Service Medal w/ 2 Campaign Stars '91
- Afghanistan Campaign Medal w/ Campaign Star '12
- Iraq Campaign Medal w/ Campaign Star '04
- Global War on Terrorism Expeditionary Medal '14
- Global War on Terrorism Service Medal '04
- Humanitarian Service Medal '96
- Military Outstanding Volunteer Service Medal '02
- Armed Forces Reserve Medal w/Mobilization, 30-Yr Gold Hour Glass & #2 Device '95, '05, '15
- Army Service Ribbon '86
- Overseas Service Ribbon '91
- Reserve Components Overseas Training Ribbon '04
- NATO Article 5 Medal w/ International Security Assistance Force (ISAF) Device '12
- Kuwait Liberation Medal (Saudi Arabia) '91
- Kuwait Liberation Medal (Kuwait) '91
- Mississippi National Guard Longevity Service Medal '88
- Army Superior Unit Award '11

Operational Deployments & Support:

- Global War of Terrorism – Pakistan, Iraq, Jordan, Qatar, & Kuwait '14
- Operation Enduring Freedom – Afghanistan '12, '14
- Operation Iraqi Freedom (Provincial Reconstruction – Iraqi Governance), Iraq '04
- Hurricane Fran Cleanup Operations – North Carolina '96
- Operation New Hope/Carib '96 – Dominican Republic '96
- Lincoln National Forest Firefighting Response Operations – New Mexico '93
- Operation Desert Shield/Desert Storm – Saudi Arabia, Bahrain & Iraq '90-'91

Professional Memberships

- Army Aviation Association of America (AAAA)
- National Contract Management Association (NCMA)
- Defense Acquisition University Alumni Association
- National Defense Industrial Association (NDIA)
- The American Legion

Community Activities

- University of Alabama Swim Parent Association 2011–2015
- Madison YMCA Fund Raising Committee Member 2008–2009
- Madison Swim Association Committee Member 2008–2012
- President, Madison Parks & Recreation Swimming Club 2007–2008
- Youth Soccer Coach 2002–2004
- Cub Scout Den Leader 2001–2002

Athletic Activities & Achievements

Powerlifting & Strongman:

- IPA 55-59 <140kg World Champion – Bench Press 2022
- IPA Military/First Responder World Champion – Bench Press 2022
- APF 55-59 <140kg Lifting Spirits Invitational Champion – Bench Press 2021
- USPA 55-59 <140kg National Champion – Bench Press 2021
- USPA Open <140kg Texas State Champion – Bench Press & Deadlift 2021
- USPA 55-59 <140kg Texas State Champion – Bench Press & Deadlift 2021
- USPA Military/First Responder Texas State Champion – Bench Press & Deadlift 2021
- SPF 55-59 <140kg Underground Champion – Bench Press & Deadlift 2020
- USPA 55-59 <140kg Alabama State Champion – Bench Press 2020
- 8th Place, Masters 40+ Houston's Space City Strongest Man Competition 2020
- USPA 55-59 <140kg National Champion – Bench Press 2019
- USPA 50-54 <140kg Alabama State Champion – Bench Press 2019
- USPA 50-54 <140kg Alabama State Champion – Bench Press 2018
- USPA 50-54 <140kg Alabama State Champion – Deadlift 2018
- USPA 50-54 <140kg Battle of the Beasts Champion – Bench Press 2018
- SPF Open <140kg Rocket City Liftoff Champion – Bench Press 2018
- SPF 50-54 <140kg Rocket City Liftoff Champion – Bench Press 2018
- APA 50-54 <140kg Battle of the Iron Barbarians Champion – Full Power 2017
- APA Military/First Responder Iron Barbarians Champion – Full Power 2017

Powerlifting Records & Qualifiers:

- IPA World Bench Press Championships 2022
- APF Texas State Bench Record Holder 2021
- USPA Texas State Bench Press Record Holder 2021
- IPA World Bench Press Championship Invitation 2021
- SPF World Push/Pull Record Holder 2020
- SPF Texas State Bench Press Record Holder 2020
- USPA Alabama State Bench Press Record Holder '18, '19, '20
- USPA Alabama State Deadlift Record Holder 2018
- APA Alabama State Squat, Bench Press & Deadlift Record Holder 2017
- IPL World Championship Qualifier '19, '20, '21
- USPA North American Championship Qualifier '19, '20, '21

Mississippi State University '85-'88

- **Rugby Team:** Club Vice President; Prop & Scrum-Half Positions; Hosted '87 SEC Championships
- **Intramurals:** Softball and 3-Man Basketball

Marion Military Institute '83-'85

- **Orienteering Team:** Club Commander; Developed Land Navigation Course for the ROTC Department
- **Intramurals:** Flag Football and Frisbee Football

Mooreville High School '79-82

- **Track & Field Team:** Shot Putter and Discus Thrower
- **Football Team:** Left Guard