

VITAE

Mark A. Roller

Health & Physical Education Instructor
The University of Alabama in Huntsville
108 Spragins Hall
Huntsville, AL 35899
Office: (256) 824-6007

Qualifications/Certifications

Certified CPR, American Red Cross
Scuba Diving Certification, Naui

Professional Activities

President of Lions Club, Huntsville, Alabama 2005-2006
Guest Lecturer, "A Balanced Life" Mens' Retreat, Paint Rock Valley Retreat Club,
October 19, 2014
Guest Lecturer, "10 Habits for Successful Living", Plainview Church of Christ, June 4,
2014

Employment History

June 1989 – Present
State Farm Insurance
Provide service to clients' changing insurance needs by selling auto, home and life insurance
Develop base for long-term sources of clients by using referrals and occupational lists of prospects.
Approach potential clients by utilizing mailings and phone solicitation; speaking publicly to community groups on the subject of financial well-being.
Determine clients' particular needs and financial situations by scheduling insurance and financial review appointments; determine extent of present coverage and investments; ascertain long-term goals.
Obtain underwriting approval by completing application for coverage.
Complete coverage by delivering policy; planning future follow-up visits and evaluations of needs.
Provide continuing service to clients