Management Pathway*
Acquisition Management Concentration

Catalog Term: 2026-2027 | ***Subject to Change**

Year 1, Fall Semester

Course	Title	Credit Hours	Prerequisite(s)
EH 101	College Writing I	3	
Fine Arts	Elective	3	
FYE 101B **(Fall Only)**	Charger Success	1	Transfer students can take BUS 300 (1 hr) instead of FYE 101
History*	Elective	3	
IS 146	Computer Applications in Business	3	
MA 107 or MA 112	Algebra w/ Applications or Precalculus Algebra	3	
Total		**16**	

Year 1, Spring Semester

Course	Title	Credit Hours	Prerequisite(s)
ECN 142	Principles of Macroeconomics	3	MA 107 or MA 112 or level 2 MA placement
EH 102	College Writing II	3	EH 101 or EH 101S (C- or better)
MA 120	Math Professional Applications	3	MA 107 or MA 112 (C- or better)
Science w/ Lab	Elective	4	
Social/Behavioral Science or 2nd History	Elective	3	
Total		**16**	

Year 2, Fall Semester

Course	Title	Credit Hours	Prerequisite(s)
ACC 211	Financial Accounting	3	
BLS 211	Legal Environment in Business	3	
ECN 143	Principles of Microeconomics	3	MA 107 or MA 112 or level 2 MA placement
MSC 287	Business Statistics I	3	MA 107 or MA 112
Science w/ Lab	Elective	4	
Total		**16**	

Year 2, Spring Semester

Course	Title	Credit Hours	Prerequisite(s)
ACC 212	Management Accounting	3	ACC 211
Humanities (Non-Literature)	Elective	3	
Literature*	Elective	3	EH 102 or EH 103 or EH 105
MGT 301	Managing Organizations	3	
MSC 288	Business Statistics II	3	MSC 287
Total		**15**	

Year 3, Fall Semester

Course	Title	Credit Hours	Prerequisite(s)
Humanities/Fine Arts or 2nd Literature	Elective	3	
MGT 361	Organizational Behavior	3	MGT 301
MGT 363	Human Resource & Labor Relations Management	3	MGT 301
MGT 401	Introduction to Contract Management	3	
MKT 301	Principles of Marketing	3	
Total		**15**	

Year 3, Spring Semester

Course	Title	Credit Hours	Prerequisite(s)
FIN 301	Business & Professional Communications	3	ECN 143, ACC 211, either MSC 287, SOC 303, PY 300, MA 385, ISE 390
BLS 406 **(Spring Only)**	Government Contract Law	3	BLS 211, either MGT 401 or ACC 440
IS 301	Information Systems in Organizations	3	
MGT 402	Contract Evaluation & Award	3	MGT 401
MSC 385	Operations Analysis	3	MSC 288
Total		**15**	

Year 4, Fall Semester

Course	Title	Credit Hours	Prerequisite(s)
Business Elective	300-400 level	3	
ECN Elective	300-400 level	3	ECN 142 & ECN 143
CM 313	Business & Professional Communications	3	
EH 300 or EH 301	Business Writing or Technical Writing	3	EH 102 (C- or better), Junior Class Standing
MGT 403	Contract Pricing & Cost Analysis	3	
Total		**15**	

Year 4, Spring Semester

Course	Title	Credit Hours	Prerequisite(s)
Free Elective	100-400 level	3	
Business Elective	300-400 level	3	
MGT 450	International Business	3	MGT 301, MKT 301, FIN 301
MGT 499	Competitive Strategy (C- or better)	3	MGT 301, MKT 301, FIN 301, IS 301, MSC 385, EH 300 or 301
Total		**12**	

* Students must complete a two-course sequence in Literature or History.
Approved Literature sequence is any two Literature courses from EH 207, 208, 209, 210, 242, 241, 243, 244, 245, and 246
Approved History sequences are HY 103 and 104, or HY 221 and 222.