



THE UNIVERSITY OF
ALABAMA IN HUNTSVILLE

Faculty Senate
August 29, 2013

Agenda

- Board of Trustees Meeting
- FY14 Budget
- Enrollment Management
- Provost Search
- VROP Implementation
- Lecturer Promotion Ladder

Agenda

- Board of Trustees Meeting
 - Property acquisitions (3)
 - Rise School ground lease
 - Establishment of Department of Space Science
 - Establishment of the Honors College
 - FY14 Budget

Agenda

- Board of Trustees Meeting
- FY14 Budget
 - 2.5% Merit Salary Increase Pool
 - 0.6% Salary Equity Adjustment Pool
- Budget Change in Net Assets
 - FY12: 1.00
 - FY13: 0.92
 - FY14: 0.87
- Operating Cash and Investments
 - \$160.5M

Agenda

- Board of Trustees Meeting
- FY14 Budget
- Enrollment Management
 - Freshmen \uparrow 5.1%
 - New Xfer \downarrow 1.4%
 - MS \downarrow 6.3%
 - Doc \uparrow 1.7%
 - Continuing
 - Total \downarrow 3.6%
 - Δ Freshmen 06-13 \downarrow 25.3%

Priority Tactical Plan				
Priority	Objective	Tactics	Responsibility	
Recruit and retain an outstanding and diverse student body of broad interests and of sufficient size to ensure a rewarding campus life experience	Grow university enrollment to 10,000 headcount and a mix of 75% undergraduates and 25% graduate students by 2020, while increasing the percentage of full-time enrolled students.	Develop PK-12 Pipeline Center to implement programming initiatives to provide academic enrichment opportunities for the region and recruitment opportunities for the University. (#4)	Provost	
		Create campus enrollment management and retention committees to research, develop and implement 3-year, 5-year and 10-year plans. (#12)	President	✓
		Engage a marketing firm to assist in developing and communicating a brand identity segmented to targeted populations, including potential graduate students. (#1,3,11)	VP Advancement	✓
		Redesign university website, including a mobile site, and propagate the university template throughout subpages. (#2)	VP Advancement	✓
		Create a more welcoming and informative campus environment for visitors, including updated Admissions Office facilities and beautification of campus grounds. (#5)	VP Finance & Administration	✓
		Develop programs/activities with the US Space & Rocket Center that enhance student recruiting	Assoc VP for Enrollment Services/Provost/Recruiters	✓
		Develop new and innovative partnerships with community colleges. (#6)	Provost	
		Diversify and broaden academic opportunities available for both graduate and undergraduate students. (#7) (including evening classes and programs for part-time students)	Provost/Deans	
		Increase participation and visibility of faculty, executive administration, alumni and current students in student recruitment. (#9)	Assoc VP Enrollment Services	✓
		Develop international partnerships and leverage for recruiting purposes. (#13)	Director of International Engagement	✓

Priority Tactical Plan				
Priority	Objective	Tactics	Responsibility	
Recruit and retain an outstanding and diverse student body of broad interests and of sufficient size to ensure a rewarding campus life experience	Increase awareness and opportunities for a robust campus life experience through expansion of programs, activities and student organizations by 5% annually through 2018.	Enable a campus culture that supports a more “traditional” student experience while also honoring the diversity of our student population. (#1)	VP for Diversity/Dean of Students	✓
		Coordinate marketing for all campus events centrally by fall 2014, including installation of a marquee to coincide with the opening of Charger Union in 2013-14. (#4)	VP Advancement/VP Finance & Administration	
Recruit and retain an outstanding and diverse student body of broad interests and of sufficient size to ensure a rewarding campus life experience	Increase 6-year graduation and year to year retention rates by 4% annually through 2018.	Develop discrete and continuous cooperative education programs as formal five year programs.	Director of Student Success Center/Deans	
		Revise General Education Requirements.	Provost/Deans	✓
	Raise the academic profile of new first-time-full-time freshmen from the 2011 high school base GPA of 3.60 and ACT of 25.			
	Increase to 90% the proportion of direct placements into GER-level courses in English, Mathematics, and Science as appropriate for the designated major.	Develop new programs that will attract a new student population.	Deans	✓
		Conduct entering and exiting student surveys determining why students choose UAH and why they leave.	Institutional Research	
		Establish an exit survey deposit refunded upon a student completing the exit survey.	Institutional Research	
		Investigate block rate tuition for full-time students to encourage on-time degree completion.	Provost/VP for Finance & Administration	✓
		Develop and conduct student satisfaction surveys annually.	Institutional Research	
		Develop closer relationships with the regional feeder high schools.	President/Provost/ Assoc VP for Enrollment Services	✓

Priority Tactical Plan

Priority	Objective	Tactics	Responsibility	
<p>Recruit and retain an outstanding and diverse student body of broad interests and of sufficient size to ensure a rewarding campus life experience</p>	<p>By 2018, increase the demographic diversity of the student body by: increasing the enrollment of non-resident domestic undergraduate students to 15% of undergraduates; increasing the percentage of students from underrepresented groups by 3%; establishing an enrollment of international students of 5% of the student body.</p>	<p>Expand the existing Alliance for Minority Participation program.</p>	<p>VP for Diversity/Deans</p>	<p>✓</p>
		<p>Increase underrepresented groups and non-resident domestic students by targeted recruiting.</p>	<p>Assoc VP for Enrollment Services/VP for Diversity</p>	
		<p>Develop a tuition incentive program for non-resident domestic students.</p>	<p>Provost/Assoc VP for Enrollment Services</p>	<p>✓</p>
<p>Recruit and retain an outstanding and diverse student body of broad interests and of sufficient size to ensure a rewarding campus life experience</p>	<p>Establish and maintain university infrastructure that utilizes educational and business best practices to improve student satisfaction by 3% each year using standardized satisfaction measures.</p>	<p>Develop and conduct student satisfaction surveys annually. (same as from Task Force #3)</p>	<p>Institutional Research/Dean of Students</p>	
		<p>Examine correlation between student satisfaction survey results and retention and make adjustments as indicated to improve retention.</p>	<p>Institutional Research/Dean of Students/Deans</p>	

- Enrollment Management
 - Scholarship matrix adjustment

What Student Would Pay Compared to What Student Pays Fall 2013 (- sign is student savings; + sign is student pays more)

	25-27	28-29	30-33	34-36		25-27	28-29	30-33	34-36
4.0+	-\$369	-\$1,495	\$98	\$98	4.0+	-\$2,789	-\$5,598	-\$12,742	-\$12,742
3.5-3.99	-\$112	-\$391	\$98	\$98	3.5-3.99	-\$1,948	-\$2,669	-\$12,742	-\$12,742
3.0-3.49	\$266	\$266	-\$691	-\$1,169	3.0-3.49	-\$1,028	-\$1,028	-\$3,269	-\$4,389

Huron Consulting Group

Improving Clemson’s Enrollment Management Strategy to Align with University Goals

By: [Timothy J. Fournier](#) and **Rose Martinelli**

Clemson University has been facing steep cuts in revenue from the state and other threats to its revenue: reduced yield of accepted students and losing in-state students to other universities. Clemson turned to Huron Education for an analysis of its enrollment management operations. Huron recommended a new structure that includes a closer alignment with financial-aid strategies, a greater emphasis on academically-distinctive programs, and created a new methodology for enrollment targets to put the university back on a sustainable growth curve without hurting what administrators called the intimate “Clemson experience.”

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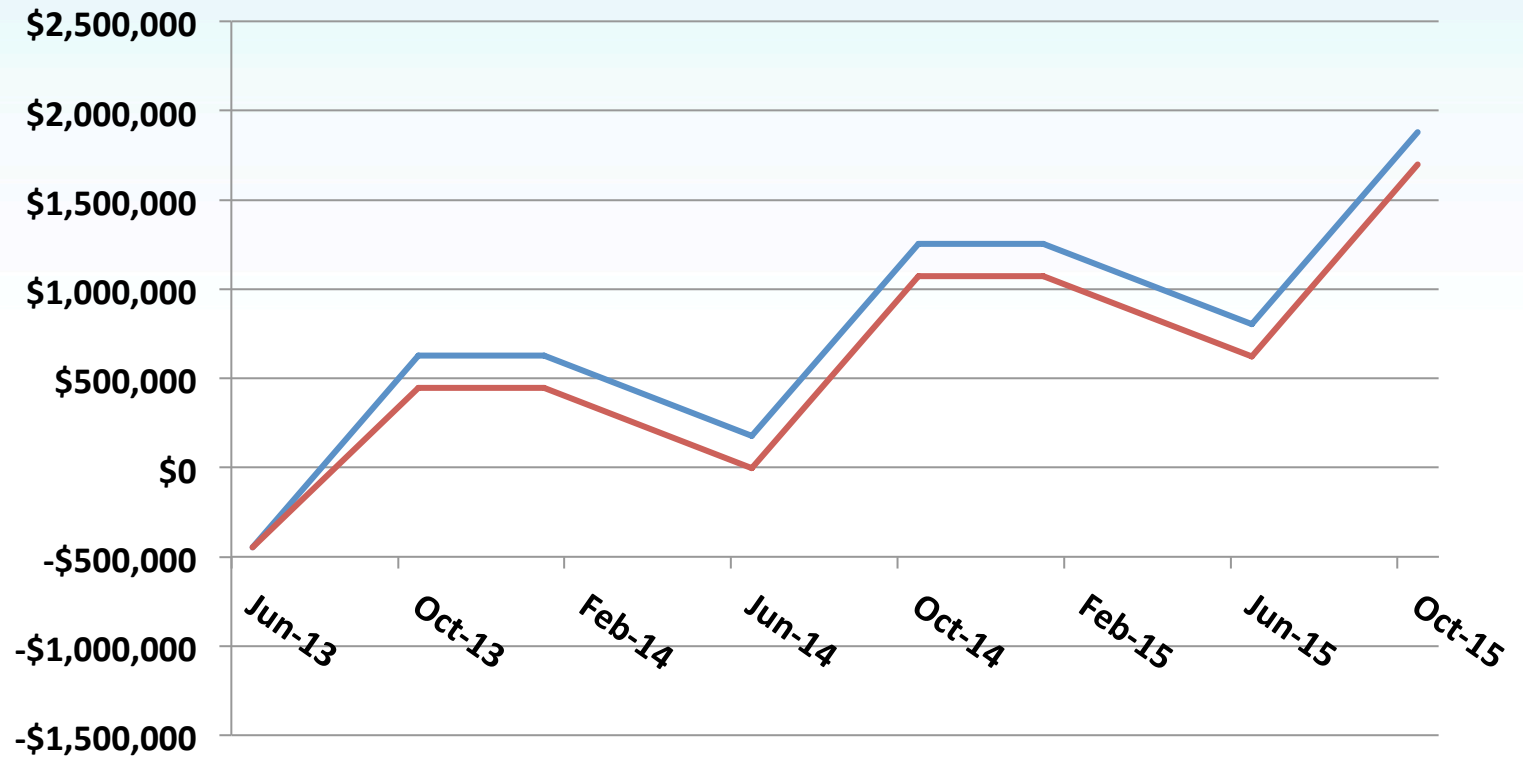
Agenda

- VROP Implementation

VROP Date	# of Participants	Salary
Jun-13	10	\$1,072,865
Jan-14	1	\$144,369
Jun-14	21	\$2,521,321
Total	32	\$3,738,555
Replacement Strategy		
Curriculum Delivery Needs		
Strategic Leadership Areas		

VROP Pool June 2013

— 10 Participants — 10 Participants-2 Hires



Agenda

- VROP Implementation
 - Requests base on curriculum deliver needs should be put forth
 - Deans prepared preliminary plans for Strategic Leadership Areas (mid summer)
 - Convene leaders of Leadership Areas to firm up plans
 - Develop implementation timeline Sep 2013

Agenda

- Lecturer Promotion Ladder
 - Would favor three rungs
 - Lecturer I ?
 - Lecturer II ?
 - Lecturer III ?
 - Proposal for consideration?



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