## **OFFICE OF ACADEMIC AFFAIRS**

# COURSE APPROVAL FORM NEW COURSE



College: CAHS	Prefix/Subject C	ode:_TH	Course Number: 475
Banner Title: Entrepreneu (32 Characters) Full Course Name: Entrepre		<del></del>	irst Offered: Spr 2018
Online H Instructional Method:   TH 421 or TH 322/323 or TH 390 or TH 355 & Jules ste  Prerequisites:	ybrid Classroom	Cross-listed: Cross-listed courses and undergraduate	must provide both graduate syllabi.
Min. Grade:		Catalog Descripti	on: (300 Characters)
Co-requisites:		1	res the current state of the ustry's job market. Students
Prerequisites with Concurrency:  Restrictions: JUNIOR OF SEN  Class, Level, Department, Program, C	ior	from design, perfo	ormance, video production uild and refine the need to be employed
A-F S-U  Grading System:			
Does this course involve multiple If so, the chair of each academic unit		the originating col	lege? Yes ☐ No 🔳
<b>Is this course to be added to Cha</b> If so, the Charger Foundations comm			Yes 🗌 No 📆
Does this course involve academ If so, deans of all colleges involved m		the originating co	llege? Yes 🗌 No 📕
Is this a Laboratory course (stand If yes, indicate the number of credit h	ours for the lab and tl	ne number of contact	
Lab Hours:	Contact Hours:	Total Cred	it Hours:

Indicate the type of cours	e and hours.		
Studio Course	Studio Hours:	Contact Hours:	Total Credit Hours:
Clinical Course	Clinical Hours:	Contact Hours:	Total Credit Hours:
Internship	Internship Hours:	Contact Hours:	Total Credit Hours:
Study Abroad	Abroad Hours:	Contact Hours:	Total Credit Hours:
<b>Lecture</b>	Lecture Hours: 3	Contact Hours: 3	Total Credit Hours: 3
Research	Research Hours:	Contact Hours:	Total Credit Hours:
Special Topics	Special Topics Hrs:	Contact Hours:	Total Credit Hours:
Dissertation	Dissertation Hrs:	Contact Hours:	Total Credit Hours:
Thesis	Thesis Hours:	Contact Hours:	Total Credit Hours:
Co-Op	Co-Op Hours:	Contact Hours:	Total Credit Hours:
Ensemble	Ensemble Hours:	Contact Hours:	Total Credit Hours:
$\square$ Validation	Validation Hours:	Contact Hours:	Total Credit Hours:
Recitation	Recitation Hours:	Contact Hours:	Total Credit Hours:
Discuss demonstrated val	ue of course. Please ju	stify why this new cou	rse is needed.
to any potential employers	have that work be succe , via professional job ma	essful. They must also b	be able to prove their worth
Will this course be require			
Yes, all theatre majors, regardless of emp	hasis, will be required to take this cou	rse. The syllabus has projects design	ed for each of the tracks within the major.
Is this course part of a pro	ogram core? Explain.		:
Yes, this is a class	that every major v	vill take as a part	of the theatre core.
Is this course part of a nev	w major or minor? Exp	lain.	
This course is a pa	art of the new the	atre major, now	in its second year.

Textbooks: The Complete Professional Audition; Building	g Design Portfolios; Good to Great and the Social Sectors
Intended Instructors: Amy Guerin	
Implications for faculty workload: This course i	is part of a regular workload, not additional
Implications for facilities: No special fac	
A detailed syllabus must be attached giving an o structure, grading system, and policies.	
Department Chair: Clarke Rountree	Grad. Council:
College Dean:	Graduate Dean:
College Curriculum Commitee:	Undergrad Curriculum Cmte:
Charger Foundations:	Provost:
Acknowledgements from other units:	
Department Chair:	College Dean:

**TH 475 Entrepreneurship in Theatre** 

**Professor: Amy Guerin** 

**Course Description:** 

This course focuses on preparing students with the practical skills they will need as Arts Industry professionals once they graduate. To that end, students will prepare self-marketing materials, identify their personal brand and market niche, and produce a

showcase of their work that is open to the public.

**Prerequisites:** 

TH 421 or TH 322/323 or TH 390 or TH 355 and junior or senior standing; or by permission of the instructor.

**Required Texts:** 

The Complete Professional Audition: A Commonsense Guide to Auditioning for Musicals and Plays by Darren Cohen (available only in Kindle version)

Building Design Portfolios: Innovative Concepts for Presenting Your Work by Sara

Eisenman

Good to Great and the Social Sectors by Jim Collins

**Recommended Texts:** 

New York Times newspaper subscription

American Theatre magazine subscription

**Course Requirements:** 

Class Assignments (250 Points) – During the semester, you will turn in class assignments generally, that everyone will do; and, specifically, based on your area of focus--performance, video/design, management or academic. Everyone will submit a finished website, complete with examples of work, resume, social media connections and contact information (100 Points.)

Performers: your monologue file (50 Points), your resume (50 Points), and your headshot (50 Points.) Video/Designers: your artist statement (50 Points,) and your Portfolio book (100 Points). Managers: your artist statement (50 Points), and your Prompt Book or Business Plan (100 Points.) Scholars: your statement of purpose (50 Points) and your Writing Sample (100 Points.) These assignments will be discussed in further detail during class.

Presentations (250 Points)— During the semester, you will present your work to the class. Performers will perform your best four monologues; Video/Designers will present your Portfolio; Managers will present your Prompt Book or Business Plan; Scholars will present your best academic writing. This assignment will be discussed in further detail during class. Your presentations should highlight your strengths, while also challenging you to expand your range and skills. Rehearsal will be done outside of class. Presentations will not be postponed.

Showcase (500 Points)— During the semester, you and your classmates will produce a showcase for your performance, video/design, management, and scholarly work throughout the semester. As a class, you will be responsible for finding a venue, marketing the showcase, and staging the showcase outside of class hours. Your grade will be based on the strength of your individual work within the showcase, your participation in the producing of the showcase—determined via in-class production meetings, and the overall effectiveness of the showcase. You will turn in a list of what you did specifically to support the showcase. This list will be signed by you and the rest of your classmates.

### **Grading Scale:**

1000-900 Points A 899-800 Points B 799-700 Points C 699-600 Points D 599-0 Points F

#### Policies:

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Class Materials: Please come to every class with your copies of the text reading that is due that day and the proper note-taking materials. Phones are not permitted as note-taking devices.

Attendance: The basis of this course is personal participation and class discussion. Those who do not attend regularly and promptly will not succeed. Late assignments will not be accepted without valid, university-accepted reason (see below.)

Absences may be excused for medically documented illness, documented university obligation approved in advance or observance of a religious holy day approved in advance.

(University Policies regarding absence: The university views class attendance as an individual student responsibility. Students are expected to attend class and to complete all assignments. Instructors are expected to give adequate notice of the dates on which major tests will be given and assignments will be due.)

Academic Integrity: Students who engage in scholastic dishonesty (i.e. plagiarism or "cheating") are subject to disciplinary penalties, including the possibility of failure in the course.

Week 1	In-class Presentations	In-class Presentation Evaluations
Week 2	In-class Presentation Evaluations and	Class Discussion: Cohen Text: Ch 12-19,
	Showcase Production Meeting	Eisenman Text: Ch 1, Collins Text: Ch 1
Week 3	Class Discussion: Building a Successful	Class Discussion: Building a Successful
	Presentation (break into small groups)	Presentation (break into small groups)
Week 4	Class Discussion: Sharing Presentation	Class Discussion: Sharing Presentation
	Research	Research
Week 5	Class Discussion: Sharing Presentation	Class Discussion: Sharing Presentation
	Research	Research
Week 6	Class Discussion: Cohen Text: Ch 20-21,	Understanding the Industry:
	Eisenman Ch 2, Collins Ch 2 and	Video Conference with Designers in NYC
	Showcase Production Meeting	
	Monologue File/Artist	
	Statement/Statement of Purpose	
	Assignments due in class	
Week 7	Class Discussion: Eisenman Ch 3,	Understanding the Industry:
	Collins Ch 3	Video Conference with Actors in LA
	First Draft: Headshot/Resume or	
	Portfolio or Prompt/Business Plan or	
	Sample Due	
Week 8	Class Discussion: Cohen Text: Ch 22-26,	Understanding the Industry:
	Eisenman Ch 4, Collins Ch 4	Video Conference on Non-Profit Management
	Revised Headshot/Resume or	with Artistic Directors in Houston

	Portfolio or Prompt/Business Plan or	
	Sample Due	
Week 9	First Draft: Website Due	Understanding the Industry:
		Video Conference on Academic Life with
		Professor at Indiana University
Week 10	Revised Website Due	Showcase Production Meeting
Week 11	Class Discussion: Eisenman Ch 5,	Understanding the Industry:
	Collins Ch 5	Video Conference on Social Media Branding
		with Arts Industry Professionals
Week 12	Class Discussion: Eisenman Ch 6,	Showcase Production Meeting
÷	Collins Ch 6	
Week 13	Presentations Round 1	Presentations Round 1
Week 14	Presentations Round 2	Presentations Round 2
Week 15	Last Day of Class: Class Discussion	
	Showcase Evening TBD	