

Laundry Service P0059		ASI Campus Laundry Solutions	Mac Gray Campus Solutions	Caldwell & Gregory
Completeness of Proposal	20	20	20	20
Return to the University	50	45	40	48
Annual Payment to the University		\$32,000 or 57%	N/A	\$23.00 per student res.
Percentage of collections to be returned		57% of gross revenue	28%	50% of all revenue collect
Contractor's investment for laundry rooms		\$2,500.00	\$2,200.00	\$5,000.00
		Lower annual payment	No annual payment	Highest annual payment
		Lower Laundry rm. invest.	Lower percentage	Highest Laundry Rm. Inv.
		Highest % returned	Lower laundry rm. Invest.	Slightly lower % return
Approach to providing the service	20	20	20	20
Other Services, such as Promotional Activities	10	10	10	10
TOTAL	100	95	90	98
Proposal awarded to Caldwell & Gregory based on the award criteria.		57% based on income of \$64,114.00. This would net \$36,545 to UAHuntsville		UAHuntsville will receive the greater of the annual minimum payment proposed or 50% of all revenue collected under Option 1.
TH 7/8/10				