

Hyperspectral Imager (B002539)			Headwall Photonics	BaySpec Inc.	Resonon, inc.
Item	Qty	Description	Total Price	Total Price	Total Price
		Model #	DJI Matrice M600 Pro		PIKA L 400-1000nm and Airborne system
1)	1	Hyperspectral imager OCI-F		\$19,980.00	\$33,081.00
2)	2	UAV aircraft, ready to package UAV-1000		\$14,980.00	N/A
3)	1	Software		\$0.00	Included
4)	1	Accessories		\$500.00	Included
5)	1	Training		\$4,250.00	\$10,268.00
6)	1	Freight		\$450.00	\$389.00
					discount \$4326.00
		Total	\$66,550.00	\$40,160.00	\$39,412.00
		Notes			
		FOB	UAH	UAH	UAH
		TERMS	Net 30 Days	Net 30	Net 30
		WARRANTY	12 months-All items	1 year Parts & Labor	1 year Standard
		ESTIMATED DELIVERY	8 weeks	10 weeks ARO	8-10 weeks ARO
		YOUR REFERENCE NO.	Quote # 3396	20180131-UAH-OCI-F-RTF	Q2316
		QUOTATION EFFECTIVE UNTIL	May 30, 2018	3/31/2018	12-Apr-18
		BUSINESS CLASSIFICATION	SB	SB	SB
Resonon, Inc. did not bid on the drone.					PKH 02/28/2018
The bid is awarded total low to BaySpec Inc. as the apparent lowest responsible bidder, meeting specifications.					