Replacement of the Hydraulic Pump for the Army Aviation Ground Power Unit (P00103)

The proposal is awarded to Eaton based on award criteria.. PKH 08/22/2014

	Points		
Evaluation Criteria	**Maximum Points Available**	**Eaton Mechanial Solution**	**Eaton Electrical Solution**
Capability to meet all Requirements	15	15	12
			Development for the DC motor cost were outside the scope.
Capability to meet the Objective Requirements	15	15	12
			Generator will not handle in-rush current to start the electrical motor.
Completeness and detail in answering the 7 questions of the *Required Information*	10	10	10
Relevant experience	15	15	15
Similar work performed within the past 5 years	10	8	8
		Close to requested model, but some modifications will be necessary to meet space requirements.	Close to requested model, but a DC motor would have to be included with the modifications necessary to meet requirements.
Cost	10	8	10
		$1,658707.00 NRE cost significant increase	$1,194,274.00 NRE
Proposed method of achieving upgrade	15	15	15
Lack of issues or special considerations to perform the upgrade	5	4	4
		Mechanical solution: A few issues need to be worked out and implementation still carries some risk.	Electrical Solution: Too many hurdles to overcome without significant NRE costs.
Quality and completeness of proposal	5	5	3
			Need more explanation on how the electrical solution would be implemented.
TOTAL:	100	95	89