Electronic Health Record System (P00102)

	Evaluation Criteria	Rating	Point and Click	Medicat	PyraMed	Allscripts	Medisys	eClinicalWorks
1	**Demonstrated experience performing the requested services for the institution of similar size.** **• On-line Demo presentation,** **• Ease of use • Banner Integration**	20	17	18	16	14	14	14
			(-2) Two many steps not ease of use	(-2) two many options on the screen at one time.	(-2) Two many steps not ease of use	(-2) No reference to banner interface.	(-2) would have to create a interface with banner.	(-2) No reference to banner interface.
			(-1) On-line demo not as infomative as other vendors		(-2) No reference to concept	(-4) Does not specialize is college health.	(-4) no experience with college health	(-4) no experience with similar size colleges
2	**Stages of work, types and amounts of resources, and other elements required to implement the proposed solution •** **Security Issues (Including FERPA and HIPAA compliance)** **• Recommendations from current users**	20	17	20	17	17	17	17
			(-3) Vendor sent inexperience staff to train while going live. This from a current users		(-3) More complex than other vendors. More click to get to work area.	(-3) Poor recommendations from other colleges	(-3) Poor recommendations from other colleges	(-3) Poor recommendations from other colleges
3	Implementation/Training/ continued technical support • Communication and Follow-Up from Vendor • Provide on-going training for new employees and cross training of existing staff? Cost of training? • Cost of training on-line or vendor's facility?	20	18	20	16	17	18	17
			(-1)Training was not long enough.	(-1) Training was not long enough.	(-3) Timeline to go live is long.	(-3) Timeline to go live is long and would have to design a integration with banner	(-1) After requesting demo	(-3) Timeline to go live is long.
			(-1) Follow-up from vendor not the best.		(-1) Training was not long enough.		(-1) Follow-up from vendor not the best.	

	Evaluation Criteria	Rating	Point and Click	Medicat	PyraMed	Allscripts	Medisys	eClinicalWorks
4	Price / Cost Effectiveness • Billing (for future use)/Cost	20	20	12	18	14	16	10
				(-8) Prices is higher compared to other vendors	(-2) Prices is higher	(-6) Prices is higher	(-4) Prices is higher	(-10) Prices is higher
	Price for 5 years, training, and installing		$57,900	$92,500	$70,966	$83,575	$78,290	$109,600
5	Software Support, Maintenance, Enhancement, and Warranty	20	20	20	20	20	20	20
	Total Score	100	92	90	87	82	85	78

This proposal is awarded to Point and Click based on award criteria.

Fusion
10
(-6) Data interface does not link to banner, it uses LinkLogic.
(-4) Does not specialize is college health.
17
(-3) Is more detailed. Poor recommendations from other colleges
11
(-6) Use their software only and does not specialize in college health.
(-5) Was lenghty and more complicated.

Fusion
8
(-12) Prices is higher than other vendors
$198,977.10
19
65

6/27/2014 PKH