Understand that the state’s quantities aren’t always absolute. Mobilization IS a pay item so be sure to utilize it. Understand how to use the ALDOT website and know where to find proposal change items. Standardize your bid process to improve efficiency.

Reach out to your regional DBE Supportive Services to use their estimating resources.

The University of Alabama in Huntsville Mentor-Protege Program (UAH MPP) hosted its sixth monthly project letting seminar on July 24, 2020, welcoming Prime contractors, DBE subcontractors, and regional DBE Supportive Services. The event featured briefs on using the ALDOT website, employing bid letter and quote templates, and upcoming ALDOT projects. Additionally, Dunn Construction’s Chief Estimator, Mr. Greg Caldwell, shared insights on how to improve bidding prospects. Key takeaways:

- Understand that the state’s quantities aren’t always absolute.
- Mobilization IS a pay item so be sure to utilize it.
- Understand how to use the ALDOT website and know where to find proposal change items.
- Standardize your bid process to improve efficiency.
- Reach out to your regional DBE Supportive Services to use their estimating resources.

I find the seminars helpful and, by attending regularly, I’ve noticed the difference between prime contractors in their letting procedures. I am a firm believer in the need for DBE firms to be familiar with the ALDOT website.

In Attendance

Industry:
- ALDOT

Supportive Services:
- UAH Mentor-Protege Team
- AAMU DBE/SS
- UWA DBE/SS

Prime Contractors:
- Scott Bridge Company
- CTS Excavations, LLC
- Garver USA

DBE Subcontractors:
- Road Services, LLC
- Redmond Construction

- Championship Enterprises, Inc.
- Providence Staffing LLC
- Chris & Carla’s Enterprises, Inc
- GBM3, Inc
- Ron’s Etc, Services
- Kemit Construction LLC
- Capers Sheet Metal
- J & J Striping

Watch 7/24 Presentation
Check out MPP’s RESOURCES page
Register for 8/21 Seminar

ALDOT Resources
- ALDOT Project Letting
- ALDOT Tentative Letting Schedule
- ALDOT Bid Tabulations (2019)
- ALDOT DBE/SBE Home Page
- ALDOT Certified DBE Directory
- ALDOT Prime Contractors
- ALDOT Notice of Needs listing

CLICK HERE to register for the August 21st seminar