

Propulsion Research Center University of Alabama in Huntsville

Strategic Plan

2011 - 2015

Adopted: November 2010

Propulsion Research Center University of Alabama in Huntsville Strategic Plan 2015

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Propulsion Research Center University of Alabama in Huntsville Strategic Plan 2015 Executive Summary

PRC Strategic Vision 2015

The PRC will be a major generator of talent and innovative solutions in propulsion and energy related technologies.

The PRC Mission

PRC connects the Academic Research community with Industry & Government to advance basic science and technology development related to propulsion and energy.

STRATEGIC ISSUES

w/ Immediate Impact

- NASA future direction/role(s)
- ? Private company role(s) in space
- State funding for Education
- + "Green" energy movement
- Faculty shortage
- Loss of faculty retirements

w/ Long-term Implications

- + Military roles in space
- ? R&D investment/spending in U.S.
- Globalization vs. ITAR
- ? U.S. Energy Policy or lack thereof
- + Demand for aerospace engineers
- ? Foreign space programs

+ Positive for PRC, - Negative for PRC, ? Unknown Probable Effect

STRATEGIC GOALS 2011-2015

- Goal 1. Expand Partnerships Strengthen relationships with key organizations and individuals with which PRC can collaborate and conduct research
- Goal 2. Focus Research Opportunities Select a few broad areas of research on which PRC can concentrate its resources of time and money
- Goal 3. Promote the PRC Increase awareness of the PRC's successes and capabilities with key audiences
- Goal 4. Develop People Keep the educational responsibility of a university in mind by investing to increase the knowledge and skills of faculty and students associated with the PRC
- Goal 5. Enhance the Facility Maximize the utilization of the real assets to aid in the communication of the world-class research being conducted

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STRATEGIC INITIATIVES

- Target Research Sponsors & Partners
- Engage Local Industry in the PRC
- □ Select Target Areas for Research
- Promote the Talent & Capabilities of the PRC
- \Box Enhance Awareness of the PRC among Key Propulsions & Energy Sectors
- Attract new Faculty to Work in the PRC
- □ Support Student Achievement through the PRC
- Create a Research Lab that Reflects World-class Research Capabilities
- Engage and Inform State & National Leaders in the Success of the PRC

KEY RELATIONSHIPS

- \square NASA MSFC, JPL
- DOD Army, MDA, Air Force, Navy, Marines, Coast Guard
- PRC Advisors
- □ PrattWhitney Rocketdyne
- □ Congressional Leaders & Staff
- Senators & Staff
- UA Systems Trustees
- □ Foreign Space Agencies??
- Auburn University
- □ Purdue University
- Penn State University

FINANCIAL RESOURCES & TARGETS

	<u>2010</u>	<u>2011</u>	<u>2013</u>	<u>2015</u>
Announced Research Awards	<u>\$1,684,420</u>	<u>\$1,500,000</u>	\$2,500,000	<u>\$3,000,000</u>
Research Conducted	\$1,231,322	\$1,500,000	\$2,500,000	\$3,000,000
State Funding	\$199,034	\$190,000	\$190,000	\$190,000
Other Funding	\$120,000	\$25,000	\$31,000	\$39,000
Total	<u>\$1,550,356</u>	<u>\$1,715,000</u>	<u>\$2,721,000</u>	<u>\$3,229,000</u>

Propulsion Research Center University of Alabama in Huntsville Strategic Plan 2015

Mission

PRC connects the Academic Research community with Industry & Government to advance basic science and technology development related to propulsion and energy.

Strategic Vision

The PRC will be a major generator of talent and innovative solutions in propulsion and energy related technologies.

PRC Background

- Eighteen years experience in propulsion and related technologies
- Over \$18M of fundamental and applied research
- Over 120 U.S. graduates working in aerospace
- Numerous awards from AIAA, NASA, DOD, Academia:
- AFRL, NASA, DOD, DOE, DARPA, JAXA, SMDC, Allied Aerospace, Aerojet, ASI, Barber Nichols, Boeing, CFDRC, ERC, Hyper V, Jacobs, Luna Technologies, Lockheed Martin, Metacomp, Optechnology, Orbitec, Orion, Perkins Technical Services, Streamline Automation, Pratt & Whitney Rocketdyne, Qualis, Streamline Automation, 3-D Technologies, University of Maryland, and others

PRC Leadership

Director Robert Frederick, Ph.D., Interim Director

Professor, Mechanical & Aerospace EngineeringB.S. (Mechanical Engineering), Purdue University, 1980M.S. (Engineering), Purdue University, 1982Ph.D. (Aerospace Engineering), Purdue University, 1988

Research Interests:

Solid and hybrid propulsion, combustion diagnostics, real-time radiography, image processing, rocket plume diagnostics, data acquisition, gelled propellants, combustion instability.

Vitae:

Dr. Frederick is currently a Professor of Mechanical and Aerospace Engineering and the Director of the UAHuntsville Propulsion Research Center. He has overseen over 5.4

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million dollars externally funded research in solid propellant combustion, combustion stability of liquid injectors, hybrid fuel combustion, thermal stability of hydrocarbon fuels, and characterization of rocket plume emissions. His research has experimentally revealed important combustion phenomena in the area of solid, liquid, and hybrid propellants. He pioneered an international, team-based design laboratory that integrates students and industry mentors from engineering, liberal arts, and business disciplines. Dr. Frederick is an Associate Fellow of the AIAA and member of the American Society of Engineering Educators. He has served as the national chair of the AIAA Hybrid Rocket Technical Committee and the U.S. Representative for the Air Force and Navy to a NATO Advisory Group on solid propellant burning rate measurements. Dr. Frederick received his Ph.D. in Aeronautics and Astronautics from Purdue University in 1988. His professional experience includes positions at Allison Turbine Engines, the Air Force Rocket Propulsion Laboratory, and Sverdrup Technology, AEDC Group. In 1991, he joined the UAH Department of Mechanical and Aerospace Engineering.

Strategic Goals for 2011-2015

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- Goal 4. Develop People Keep the educational responsibility of a university in mind by investing to increase the knowledge and skills of faculty and students associated with the PRC
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UAHuntsville Powers of 10 Impacts	<u>Actual 2010</u>	Annually by Year 5	Five Year Total
Research Expenditures	\$1,231,000	\$3,000,000	\$11,250,000
Students Engaged with the PRC	10	20	64
Academics – PhD's Granted	1	3	10
Academics – Masters Degrees	12	20	60

Propulsion Research Center MAJOR INITIATIVES 2011-15

Goal 1. Expand Partnerships

First Initiative: Target Research Sponsors & Partners

Action Items

- 1. Create a set of criteria to use to search for, screen, and select research projects
- 2. Create a partner recruitment package that describes how to be a members of the PRC Team and how the PRC Team can benefit other teams
- 3. Prepare a competitor analysis summary of significant competitors and their strengths and weaknesses

Initiative Team:

Leader: Principal Investigator and/or Student Members: PRC Advisors

Relationships to Leverage: COE Dean UAH VP of Research

Timing:

G1.1.1 Quarter 1 G1.1.2 Quarter 2 – Quarter 3, Q 9, Q13, Q17 G1.1.3 Quarter 3 – Quarter 4

Milestones:

- G1.1.1 Completion and use of criteria for considering opportunities Due Q1
- G1.1.2 Completion of partner recruitment & promotion package for teaming Due Q3

G1.1.3 Completion of a competitor analysis - Due Q4

Resource Requirements

Total Investment over 5 Years: \$0

Total Time: 12 Months

- G1.1.1 Time only for developing the criteria
- G1.1.2 Time for staff to collect information. Funding to hire publications assistance
- G1.1.3 Time to place, communicate, and support a student team in the College of Business Administration

Metrics:

Number of opportunities identified, screened, and pursued Number of partners on PRC team Number of teams on which PRC is a partner List of key competitors for propulsion and energy related research

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Goal 1. Expand Partnerships

Second Initiative: Engage local industry and university students in the PRC

Action Items

- 1. Establish a regular (semester) event for [propulsion] industry leaders to make presentations on their companies research work to faculty, students, and other propulsion related industry
- 2. Recruit industry "sponsors" of propulsion and energy student projects

Initiative Team:

Leader: Principal Investigator and/or Student Members: PRC Advisors

Relationships to Leverage:

Huntsville Chamber of Commerce American Institute of Aeronautics & Astronautics (AIAA)

Timing:

G1.2.1 Quarter 5 – Quarter 10 G1.2.2 Quarter 11 – Quarter 20

Milestones:

G1.2.1 Draft of an event, recruitment of sponsors, hosting the first event – Due Q6

G1.2.2 List of industries to target, confirmation of first sponsor, placement of first student project – Due Q12

Resource Requirements

Total Investment over 5 Years: \$9,000

Total Time: 18 Months

G1.2.1 Time for event concept development, planning, and hosting event Dollars for marketing and hosting event. Sponsor funding required.

G1.2.2 Time for assembly of recruitment materials

Dollars for preparation of recruitment materials

Metrics:

Number of industries recruited to make presentations Number and/or level of sponsors recruited Number of key stakeholder names on invitation list Number of attendees – faculty, students, industry leaders

Goal 1. Expand Partnerships

Third Initiative: Select target areas for propulsion and energy research

Action Items

- 1. Research the NASA probable future direction and engage MSFC (and other NASA Centers) leaders in propulsion and energy visioning
- 2. Research, contact, and visit with commercial space company leaders in propulsion and energy to discuss grand challenges
- 3. Identify, contact, and visit with leaders of the Air Force, Army, Navy, Marines propulsion and energy related development (R&D, Integration) to discuss grand challenges

Initiative Team:

Leader: Principal Investigator and/or Student Members: PRC Advisors

Relationships to Leverage:

Dave Christensen VP of Research UAH President Congressional Representative 5th District, Mo Brooks Senators Shelby & Sessions

Timing:

G1.3.1 Quarter 5 – Quarter 7 G1.3.2 Quarter 5 – Quarter 7 G1.3.3 Quarter 5 – Quarter 12

Milestones:

G1.3.1 Meeting with NASA-MSFC Leader(s) – Due Q5

G1.3.2 Meeting with Commercial Space company leaders – Due Q6

G1.3.3 Meetings with leaders in each branch of military - Due Q8

Resource Requirements

Total Investment over 5 Years: \$34,100

Total Time: 24 Months

- G1.3.1 Time for setting meetings, preparing for, and conducting the meetings Dollars for travel for meetings
- G1.3.2 Time for setting meetings, preparing for, and conducting the meetings Dollars for travel for meetings
- G1.3.3 Time for setting meetings, preparing for, and conducting the meetings Dollars for travel for meetings

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Metrics:

Number of appointments with key stakeholders Quality of insight gained through meetings Goal 2. Focus Research Opportunities

First Initiative: Establish an opportunity discovery process for the PRC

Action Items

- 1. Encourage faculty, students, researchers, and administrative staff to identify opportunities and present to a PRC Opportunity Review Team
- 2. Create a PRC Opportunity Review Team to consider, select, and support the pursuit of research opportunities in the research focus area of the PRC

Initiative Team:

Leader: Director PRC Members: Faculty Students Researchers Administrative staff

Relationships to Leverage: N/A

Timing:

G2.1.1 Quarter 5 – Quarter 6, Q11, Q12 G2.1.2 Quarter 6

Milestones:

G2.1.1 Established incentive plan for encouraging opportunities identification - Due Q4

G2.1.2 Recruitment of Opportunity Review Team, First meeting of Team – Due Q5 Commitment of resources to opportunity selected – Due Q6

Resource Requirements

Total Investment over 5 Years: \$14,000 Total Time: 12 Months

G2.3.1 Dollars for potential incentives

G2.3.2 Time for preparing for, and conducting the meetings

Metrics:

Number of opportunities identified Number of opportunities chosen to support Number/amount of successful wins from chosen opportunities Goal 3. Promote the PRC

First Initiative: Continually and consistently promote the PRC talent and capabilities

Action Items

- 1. Implement a communication plan to inform key audiences regularly of PRC achievements and capabilities, and track results
- 2. Create communication materials about the PRC successes and capabilities

Initiative Team:

Leader: PRC Director Members: Consultant(s) PRC Staff Students

Relationships to Leverage: Karen Yarbrough Amy Turner Crystal Morgan

Timing:

G3.1.1 Quarter 2 – Quarter 20 G3.1.2 Quarter 2 – Quarter 3

Milestones:

G3.1.1 Hiring communications expertise to implement the plan – Due Q1 G3.1.2 Hiring communications expertise to develop communication materials – Due Q1

Resource Requirements

Total Investment over 5 Years: \$65,900 Total Time: 57 Months G3.1.1 Dollars for expertise, promotion, measurement G3.1.2 Dollars for creation of materials

Metrics:

Selection and hiring of expertise Adoption of a communications plan for PRC Reach success metrics including response rates Goal 3. Promote the PRC

Second Initiative: Maintain and enhance awareness of the PRC in key propulsion and energy related sectors. Improve visibility of the PRC Research Facility

Action Items

- 1. Develop at least one annual on-campus event to attract target industry leaders
- 2. Develop/Identify one annual off-campus event to host or co-host (local or out of area)

Initiative Team:

Leader: PRC Director Members: PRC Staff Event planner

Relationships to Leverage: USSRC, NASA MSFC,

Timing:

G3.2.1 Quarter 5 – Quarter 8 G3.2.2 Quarter 17 – Quarter 20

Milestones:

G3.2.1 Draft Agenda for an on-campus event – Due Q5 Recruitment of sponsors for event – Due Q6 G3.2.2 Collaboration agreement executed with other organization(s)

G3.2.2 Collaboration agreement executed with other organization(s) - Due Q18

Resource Requirements

Total Investment over 5 Years: \$24,000

Total Time: 24 Months

G3.2.1 Dollars for marketing and hosting meeting

Time to develop event and follow-up with attendees

G3.2.2 Dollars to market and co-host event Time for developing an event, co-host, follow-up with attendees

Metrics:

Draft of events, name, place, invitation list, etc Response rate to invitations Attendance level for events Follow-up to evaluate success

Goal 4. Develop People

First Initiative: Attract New Faculty to work in the PRC areas of focus

Action Items

- 1. Contribute materials to be used in the recruitment and selection of Mechanical & Aerospace Engineering faculty
- 2. Prepare a briefing for candidates and an orientation plan for the new faculty

Initiative Team:

Leader: PRC Director Members: Faculty

Relationships to Leverage: MAE Faculty, Purdue, Penn State

Timing:

G4.1.1 Quarter 1, Q7, Q15 G4.1.2 Quarter 1 – Quarter 2, Q8, Q16

Milestones:

G4.1.1 Recruiting materials creation and submission – Due Q1 G4.1.2 Creation of briefing for candidates – Due Q1 G4.1.3 Creation of orientation for new professor – Due Q2

Resource Requirements

Total Investment over 5 Years: \$5,000 Total Time: 3 Months

Metrics:

Opening of position(s) Interviews of candidates Selection of candidate(s) Arrival of new professor(s)

Goal 4. Develop People

Second Initiative: Support student achievement through the PRC

Action Items

- 1. Establish a budget allocation of resources to support student researchers for supplies, research, travel, etc
- 2. Promote research opportunities to undergraduate and graduate students at UAHuntsville and other targeted universities

Initiative Team:

Leader: PRC Director Members: Faculty Members, Research Staff, Student Researchers

Relationships to Leverage: Faculty Graduate Recruiting Office PRC Alumni

Timing:

G4.2.1 Quarter 1 – Quarter 2 G4.2.2 Quarter 3 – Quarter 20

Milestones:

G4,2.1 Establishment of a budget account – Due Q1 G4.2.2 Recruitment of students – Due Q4

Graduation of students – Due Q16

Resource Requirements

Total Investment over 5 Years: \$37,000 Total Time: 60 Months G4.2.1 Dollars to establish budget G4.2.2 Time and possible dollars to promote PRC opportunities to students

Metrics:

Dollars allocated Undergraduate, Graduate, Ph.D. Students recruited Undergraduate, Graduate, Ph.D. Students graduated Goal 5. Enhance the PRC Research Facility

First Initiative: Create a propulsion and energy research lab that represents the world-class research conducted here

Action Items

- 1. Complete the 5-S process on the PRC Facility. (Sorting, Straightening, Sweeping, Standardizing, Sustaining, and Safety)
- 2. Develop and make accessible to all PRC researchers documentation on all of the systems of the facility
- 3. Renovate the facility to accommodate visitors and observers in a safe and impressive way

Initiative Team:

Leader: Dr. Jason Cassibry Members: Tony Hall

Relationships to Leverage: COE Dean Mahalingam Tom Koshut

Timing:

G5.1.1 Quarter 1 G5.1.2 Quarter 2 – Quarter 4 G5.1.3 Quarter 13 – Quarter 20

Milestones:

- G5.1.1 Completion of 5-S effort Due Q1
- G5.1.2 Documentation of standard processes & safety information on systems Due Q4

G5.1.3 Securing funding for renovation – Due Q12 Design of renovated facility – Due Q15 Start of renovation – Due Q16 Completion of renovation – Due Q20

Resource Requirements

Total Investment over 5 Years: \$31,000

Total Time: 36 Months

G5.1.1 Time to complete 5-S

G5.1.2 Time to assemble documentation

Potential dollars for consultant

G5.1.3 Funding to Renovate/Upgrade/Expand

Metrics:

Number of visitors to facility

Safety goals at the facility continue to be upheld

Survey & receive positive feedback from PRC researchers on access & quality of systems documentation within the research facility

Goal 5. Enhance the PRC Research Facility

Second Initiative: Inform congressional and legislative officials and staff about the PRC

Action Items

- 1. Develop a standard tour for government visitors
- 2. Create a schedule to invite elected leaders and staff to visit
- 3. Implement the invitation plan

Initiative Team:

Leader: Dr. Jason Cassibry Members: Anthony Edmundson, Student Researcher

Relationships to Leverage:

UAH President VP Research Congressional Representative 5th District, Mo Brooks Senators Shelby and Sessions UA Board of Trustees from local area – Joe Ritch and Ron Gray

Timing:

G5.2.1 Quarter 4 G5.2.2 Quarter 5 G5.2.3 Quarter 6 – Quarter 20

Milestones:

G5.2.1 Draft of PRC tour itinerary – Due Q4 G5.2.2 Preparation of an invitation list – Due Q5 G5.2.3 Kickoff of invitations - Due Q6

Resource Requirements

Total Investment over 5 Years: \$5,000 Total Time: 51 Months

G5.2.1 Time to formalize an itinerary

G5.2.2 Time to collect names of persons & positions to be invited

G5.2.3 Dollars to create/buy visitor packages, supplies, mementos

Metrics:

Number of persons on invitation list Number of visits per time period Number of follow-up communications with visiting leaders Number of leads generated by visitors to PRC

Strategic Plan 2011-2015 Proferma Financial Statement Proferma Financial Statement Proferma Financial Statement Year 3 Year 3 Year 5 System 2 Recench Awards 2010 2010 2.5000 2.750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.1750,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.100,000 5.100,000 5.11250,000 5.100,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.100,000 5.11250,000 5.100,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000 5.11250,000		Δ	Propulsion Research Center	tesearch Co	enter				
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199,034 190,000 190,000 190,000 55,000 56,000 55	Research Expenditures	1,231,322	1,500,000	1,500,000	2,500,000	2,750,000	3,000,000	11,250,000	A
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1.550.356 1.715,000 1.721,000 2.721,000 2.971,000 3.229,000 12.357,000 840,492 1.018,330 1.08,330 1.0697,217 1.866,938 2.036,660 7,637,475 840,492 1.018,330 1.00,000 190,000 190,000 950,000 950,000 212,667 190,000 190,000 10,000 950,000 32,000 950,000 212,667 0.12,407 3,407 11,012 13,213 9,514 49,553 212,607 0.33,200 56,000 50,000 53,900 63,700 225,000 215,633 0.39,189 648,649 713,514 778,379 274,552 15,633 0.95,600 53,000 53,500 273,570 274,552 15,633 0.92,51 32,511 35,322 38,534 144,501 25,600 25,000 2,57,000 2,57,000 2,53,500 124,552 15,633 0.92,51 32,511 35,322 38,534 144,501 15	Income from Programs	1		6,000	6,000	6,000	14,000	32,000	Ω
840,492 1,018,330 1,697,217 1,866,938 2,036,660 7,637,475 212,667 190,000 190,000 190,000 190,000 950,000 950,000 - 12,407 3,407 11,012 13,213 9,514 49,553 - 212,667 12,407 3,407 11,012 13,213 9,514 49,553 - 215,790 389,189 389,189 648,649 713,514 778,379 2,918,921 315,790 389,189 389,189 648,649 713,514 778,379 2,918,921 315,703 35,607 35,607 35,000 55,000 25,000 125,000 15,633 19,267 19,267 3,211 35,322 38,534 144,501 15,633 19,267 35,000 25,000 25,000 125,000 125,000 15,633 19,267 35,111 35,322 38,534 144,501 15,633 19,267 35,000 25,000 25,000 125,0	Total Funding	1,550,356	1,715,000	1,721,000	2,721,000	2,971,000	3,229,000	12,357,000	
212,667 190,000 190,000 190,000 950,000 <	Research Expenses less F&A	840,492	1,018,330	1,018,330	1,697,217	1,866,938	2,036,660	7,637,475	Щ
- 12,407 3,407 11,012 13,213 9,514 49,553 - 24,200 6,000 6,000 6,000 53,700 32,000 - 24,200 33,200 50,000 53,700 53,500 225,000 315,790 389,189 389,189 58,649 713,514 778,379 2,918,921 15,633 19,267 35,607 61,012 67,113 73,214 274,552 15,633 19,267 19,267 32,111 35,322 38,534 144,501 15,633 19,267 19,267 32,111 35,322 38,534 144,501 120,000 25,000 25,000 25,000 2,721,000 2,971,000 125,000 12,34,286 1,715,000 1,721,000 2,721,000 2,971,000 3,229,000 125,000 15,34,286 1,734,68 38,644 1,721,000 2,771,000 2,971,000 2,970,00 125,000 15,34,286 1,534,28 38,644 1,721,000	Operating Expenses - State Funding	212,667	190,000	190,000	190,000	190,000	190,000	950,000	
Programs - 6,000 6,000 6,000 14,000 32,000 ses w/o Programs - 24,200 33,200 50,000 53,900 63,700 225,000 two Programs - 24,200 33,200 50,000 53,900 63,700 225,000 two Programs 315,790 389,189 389,189 648,649 713,514 778,379 2,918,921 two Programs 29,703 36,607 36,607 61,012 67,113 73,214 274,552 two Programs 15,633 19,267 19,267 32,111 35,322 38,534 144,501 ts - Univ. Investment 12,0000 2,5000 2,701,000 2,5000 12,5700 ts - Univ. Investment 11,5633 1,721,000 2,721,000 2,5000 12,55000 two Programs 15,6700 2,721,000 2,701,000 3,232,001 12,55000 two Programs 11,5633 1,715,000 2,721,000 2,721,000 2,721,000 2,721,000	Operating Expenses - F&A Returned	1	12,407	3,407	11,012	13,213	9,514	49,553	IJ
see w/o Programs - 24,200 33,200 50,000 53,900 63,700 225,000 225,000 225,000 225,000 225,000 23,321 274,552 275,000 275,000	Expenses from Programs	ı		6,000	6,000	6,000	14,000	32,000	Η
by315,790389,189389,189648,649713,514778,3792,918,921 $2,9,703$ $2,9,703$ $3,6,07$ $6,012$ $6,1,012$ $7,1,13$ $7,7,3,21$ $2,74,552$ $15,633$ $19,267$ $19,267$ $3,2,111$ $35,322$ $38,534$ $144,501$ $15,633$ $19,267$ $19,267$ $32,111$ $35,322$ $38,534$ $144,501$ $15,633$ $1,25,000$ $25,000$ $25,000$ $25,000$ $1,25,000$ $12,55,000$ $1,534,286$ $1,715,000$ $1,721,000$ $2,721,000$ $2,971,000$ $3,229,000$ $12,357,001$ $(over) Revenue$ $816,070$ 80 80 80 80 80 80 $(over) Revenue$ $816,070$ 80 80 80 80 80 80 $(over) Revenue$ $816,070$ 80 80 80 80 80 80 $(over) Revenue$ $816,070$ 80 80 80 80 80 80 80 $(over) Revenue816,070808080808080808080(over) Revenue816,0708$		ı	24,200	33,200	50,000	53,900	63,700	225,000	ч
by315,790389,189648,649713,514778,3792.918,92129,70336,60736,60761,01267,11373,214274,55215,63319,26732,11135,32238,534144,50115,63319,26732,11135,32238,534144,50115,6331,715,00025,00025,00025,000125,00015,5421,715,0001,721,0002,721,0002,971,0003,229,00012,357,001(over) Revenue\$16,070\$0\$0\$0\$0\$0\$0\$0\$0(noter) Revenue\$16,070\$0\$0\$0\$0\$0\$0\$0\$0\$0(noter) Revenue\$16,070\$0\$0\$0\$0\$0\$0\$0\$0\$0\$0(noter) Revenue\$16,070\$0\$0\$0\$0\$0\$0\$0\$0\$0\$0(noter) Revenue\$1,010\$1,715,000\$2,711,000\$2,911,000\$1,235,000\$1,235,000\$1,235,000(noter) Revenue\$1,60\$1,010\$1,715,000\$2,711,000\$1,235,000\$1,235,000\$1,235,000(noter) Revenue\$1,60\$1,60\$1,600\$1,738,000\$1,600\$1,738,000\$1,738,000\$1,138,00(noter) Revenue\$1,600\$1,000\$1,900\$1,738,00\$1,610,000\$1,738,00\$1,610,000\$1,610,000\$1,610,000\$1,610,000(noter) Revenue\$1,600\$1,000\$1,000 <td>F&A Overhead</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>٦</td>	F&A Overhead								٦
$ \begin{array}{ $	To University	315,790	389,189	389,189	648,649	713,514	778,379	2,918,921	
15,633 19,267 19,267 32,111 35,322 38,534 144,501 its - Univ. Investment 120,000 25,000 25,000 25,000 25,000 12,357,000 its - Univ. Investment 1,534,286 1,715,000 1,721,000 2,971,000 2,971,000 12,357,001 /(over) Revenue \$16,070 \$\$	To COE	29,703	36,607	36,607	61,012	67,113	73,214	274,552	
ts - Univ. Investment 120,000 25,000 25,000 25,000 25,000 125,500 125,500 125,500 125,500 125,500 125,500 125,500 125,500 125,500 125,500 125,550	To PIs	15,633	19,267	19,267	32,111	35,322	38,534	144,501	
		120,000	25,000	25,000	25,000	25,000	25,000	125,000	U
\$16,070\$0\$0\$0\$0\$0\$012 $=$ <td>Total Expenses</td> <td>1,534,286</td> <td>1,715,000</td> <td>1,721,000</td> <td>2,721,000</td> <td>2,971,000</td> <td>3,229,000</td> <td>12,357,001</td> <td></td>	Total Expenses	1,534,286	1,715,000	1,721,000	2,721,000	2,971,000	3,229,000	12,357,001	
hrough 2012 produces results in 2014 ding from 2010 level ling only for directed projects ustry sessions of 1 per semester @\$1,000 each sponsor(s) of \$4,000 starting 2012 -host event at \$8,000 in 2015	Expenses under/(over) Revenue	\$16,070	\$0	\$0	\$0	\$0	\$0	\$0	
Revenue at 2010 level through 2012 Increases as marketing produces results in 2014 Increases as marketing produces results in 2014 Increase No increase in state funding from 2010 level Increase University Special Funding only for directed projects Increase Recruit sponors for industry sessions of 1 per semester @\$1,000 each Increase + PRC Signature event sponsor(s) of \$4,000 starting 2012 Increase + Major off-campus co-host event at \$8,000 in 2015 Increase	Notes & Key Assumptions								
Increases as marketing produces results in 2014No increase in state funding from 2010 levelNo increase in state funding only for directed projectsUniversity Special Funding only for directed projectsRecruit sponors for industry sessions of 1 per semester @\$1,000 each+ PRC Signature event sponsor(s) of \$4,000 starting 2012+ Major off-campus co-host event at \$8,000 in 2015	A Revenue at 2010 level through 2012			E Expenditures	s equal to ratable	e awards receive	d each year		
No increase in state funding from 2010 level University Special Funding only for directed projects Recruit sponors for industry sessions of 1 per semester @\$1,000 each + PRC Signature event sponsor(s) of \$4,000 starting 2012 + Major off-campus co-host event at \$8,000 in 2015	Increases as marketing produces results in	n 2014		F Travel, suppl	ies, maintenance	e, etc. for PRC I	paid from State f	îunds	
		vel		G Expenses ab	ove strategic ini	tiatives funded l	by F&A returns	to center	
	C University Special Funding only for direct	ted projects		H Expenses for	r events are fully	y funded by spor	nsors		
2012	D Recruit sponors for industry sessions of 1	l per semester @9	\$1,000 each	I Budget for st	trategic initiativ	se			
+ Major off-campus co-host event at \$8,000 in 2015	+ PRC Signature event sponsor(s) of \$4,0	00 starting 2012		J F&A rate of 4	47.3% - distribu	ted to university	y, COE/MAE, PI	ß	_
	+ Major off-campus co-host event at \$8,0	00 in 2015							

Propulsion Research Center Financial Resources & Targets

- 17

	PRO	C Strateg	gic Plan 2	2011-201	5		
		•	, y Goal Ir				
	Goal & Initiatives	2011	2012	2013	2014	2015	Total
G.1.1	Target Criteria	-	-	-	-	-	-
G.1.2	Partner Recruiting Mat'ls	1,000	2,000	2,000	2,000	2,000	9,000
G.1.3	Competitor Analysis	2,000	6,000	7,200	8,700	10,200	34,100
G.1 T	otal	3,000	8,000	9,200	10,700	12,200	43,100
G.2.1	Incentives for Opportunities	-	2,000	3,000	4,000	5,000	14,000
G.3.1	Communication Consultant	12,000	12,000	13,600	14,000	14,300	65,900
G.3.2	PRC Events on/off-campus	2,000	4,000	4,000	4,000	10,000	24,000
G.3 T		14,000	16,000	17,600	18,000	24,300	89,900
G.4.1	Faculty & Staff Recruiting	1,000	1,000	1,000	1,000	1,000	5,000
G.4.2	Student Research Support	5,000	5,000	8,000	9,000	10,000	37,000
G.4 T	otal	6,000	6,000	9,000	10,000	11,000	42,000
G.5.1	Lab Docs & Renovation	200	200	10,200	10,200	10,200	31,000
G.5.2	Leader tours - photos	1,000	1,000	1,000	1,000	1,000	5,000
G.5 T		1,200	1,200	11,200	11,200	11,200	36,000
		, -	,	, -	, -		
Grand '	Total	24,200	33,200	50,000	53,900	63,700	225,000

	PRC Strategic Implementation Timeline	S S	rat	<u>eg</u>		mpl	lem	ent	ati	0n	Tim	leli	ne							
			Year 1	r 1			Year 2	2	_	Y	Year 3			Yea	Year 4			Year 5	S	
		Q1	Q2	Q3	Q4 (Q5 Q	Q6 Q7	7 Q8	8 09		Q10 Q11	Q12	Q13	Q14	Q15	Q16	Q17 (Q18 (Q19 (Q20
G1]	Enhance & Expand Partners																			
	1 Target Sponsors & Partners																			
	1 Target Criteria				╡	╉	+	+												Ť
t	2 raturet neet untrette part 15 3 Competitor Analysis				1	+	+	+												T
	2 Engage Industry & Students			F																Ť
	1 Create Event for Indus try Leader Engagement			Π												Π	Π	Η		Π
	2 Recruit Industry Sponsors for Student Projects		1	T	1	╉	┦	+					4							
	3 Target Areas for Research		1	╡		+	-								1			╡		T
	1 Engage NASA MSFU Vision					4	-													
	3 Engage Military Leaders Vision		╞	T															T	Ť
G2]	G2 Focus Research																			Ĺ
	1 Opportunity Discovery							┝												
	1 Encourage Opportunity ID	Ĺ	t	T	Γ			┞		_										Γ
	2 Create Opportunity Review Team						₫													Π
G3]	G3 Promote the PRC																			
	1 Communication Plan																			
	1 Implement Plan																			
	2 Create Materials & Tools	∇																		Π
	2 Signature Events																			
	1 Develop On-campus Event																			
	2 Develop Off-campus Event		T	T		+		+										⊲		
G4]	Develop People																			
	1 Attract New Faculty																			
	1 Contribute to Recruiting Materials			T		┥		+	_											Ť
	2 Student Sumnert																			Ť
	1 Establish Support Budget	ľ																		ľ
	2 Promote Opportunities to Students																			
G5]	G5 Enhance Facility																			
	1 Create World-class Lab					-		_												
	1 Complete 5-S of Lab		Π	Π	Η	H	\mid	H	\mid	H						Π	Π	H	Η	Π
	2 Create/Update Lab Documentation					-		-												
	3 Renovate for Visitors & Observers			Ţ		+	+	-	-											┛
	2 Inform Elected Leaders																			
	1 Develop Standard Tour		╡	1	4	┢	┥	+	+	+										
	2 Create Invitation Schedule		1	1	1	4	╉	+	+	+	\downarrow				1	1		╡	╡	T
_	3 Implement Invitation Plan						4													

Propulsion Research Center Milestones Calendar

Quarter 1 Dec-2010

- G1.1.1 Completion and use of criteria for considering opportunities
- G3.1.1 Hiring communications expertise to implement the plan
- G3.1.2 Hiring communications expertise to develop communication materials
- G4.1.1 Recruiting materials creation and submission
- G4.1.2 Creation of briefing for candidates
- G4,2.1 Establishment of a budget account for student research support
- G5.1.1 Completion of 5-S effort on JRC

Quarter 2 Mar-2011

G4.1.3 Creation of orientation for new professor

Quarter 3 Jun-2011

G1.1.2 Completion of partner recruitment & promotion package for teaming

Quarter 4 Sep-2011

- G1.1.3 Completion of a competitor analysis
- G2.1.1 Established incentive plan for encouraging opportunities identification
- G4.2.2 Recruitment of students to PRC
- G5.1.2 Documentation of standard processes & safety information on systems
- G5.2.1 Draft of PRC tour itinerary

Quarter 5 Dec-2011

- G1.3.1 Meeting with NASA-MSFC Leader(s)
- G2.1.2 Recruitment of Opportunity Review Team, First meeting of Team
- G3.2.1 Draft Agenda for an on-campus event
- G5.2.2 Preparation of an invitation list

Quarter 6 Mar-2012

- G1.2.1 Draft of an event, recruitment of sponsors, hosting the first event
- G1.3.2 Meeting with Commercial Space company leaders
- G2.1.2 Commitment of resources to opportunity selected
- G3.2.1 Recruitment of sponsors for event
- G5.2.3 Kickoff of invitations

Quarter 7 Jun-2012

- Quarter 8 Sep-2012
 - G1.3.3 Meetings with leaders in each branch of military

Quarter 10 Mar-2013

Quarter 11 Jun-2013

Quarter 12 Sep-2013

G1.2.2 List of industries to target, confirmation of first sponsor, placement of first student project G5.1.3 Securing funding for renovation

Quarter 13 Dec-2013

Quarter 14 Mar-2014

Quarter 15 Jun-2014

G5.1.3 Design of renovated JRC facility

Quarter 16 Sep-2014

G4.2.2 Graduation of students supported in PRC

G5.1.3 Start of JRC renovation

Quarter 17 Dec-2014

Quarter 18 Mar-2015

G3.2.2 Collaboration agreement executed with other organization(s)

Quarter 19 Jun-2015

Quarter 20 Dec-2015

G5.1.3 Completion of JRC renovation