

RFP P0071 - Search Firm for VICE PRESIDENT FOR UNIVERSITY ADVANCEMENT ASSOCIATE PROVOST/CHIEF INFORMATION OFFICER
EVALUATION

<p>Proposal P0071 was evaluated by two separate committees, with each focusing on their particular area. As a result, this award has been made to two separate search firms. The search for the Vice President for University Advancement has been awarded to Witt Kieffer, and for the Associate Provost/Chief Information Officer has been awarded to Parker Executive Search.</p>					
Search Firm for Vice President for University Advancement					
Executive Search Proposal		Parker Executive Search	Wheless Partners	RPA Inc.	Witt Kieffer
	Points				
Completeness of Proposal	10	10	10	10	10
Comments:					
Content of Proposal	20	20	15	12	20
Comments:			No timeframes associated with search process and timeline	Poorly organized; difficult to read	
Experience with similar projects	25	18	15	15	23
Comments:		Less extensive experience	Less national experience	Less recent placements	Broad experience in Advancement placements
			Less experience with Advancement placements	Less extensive experience and placements	
Ability of Vendor and its staff	20	18	15	15	20
Comments:		Good prior working relationship	Limited experience with this type of placement	Limited experience with this type of placement	
Cost	25	22	22	20	18
Comments:		30% of annual compensation capped at \$60K OOP up to 10% of fee	30% of annual compensation OOP reimbursement	33% of annual comp., min of \$42,500	33% of annual comp. 9% fixed exp as % of PF
TOTAL	100	88	77	72	91

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Search Firm for Associate Provost / Chief Information Officer					
Executive Search Proposal	Points	Parker Executive Search	Wheless Partners	RPA Inc.	Witt Kieffer
Completeness of Proposal	10	10	10	10	10
Comments:					
Content of Proposal	20	20	15	15	20
Comments:			No timeframes associated with search process and timeline	Less than desired	
Experience with similar projects	25	18	15	15	23
Comments:		Less extensive experience	Less national experience	Less extensive experience and placements	Less than desired
Ability of Vendor and its staff	20	20	10	10	20
Comments:			Limited experience with this type of placement	Limited experience with this type of placement	
Cost	25	23	23	20	17
Comments:		30% of annual compensation capped at \$60K OOP up to 10% of fee	30% of annual compensation OOP reimbursement	33% of annual comp., min of \$42,500	33% of annual comp. 9% fixed exp as % of PF
TOTAL	100	91	73	70	90