

Proposal awarded to AVI-SPL based on award criteria.

AVI-SPL					
Item	Description	Qty	UOM	Unit Cost	Extended Cost
1	Intercampus Interactive Telepresence System	1	EA	\$ 66,679.24	\$ 66,679.24

DATE COMPLETED	BUYER
7/27/2011	MAA

	Award Criteria	Weight	Score	Justification
1	Contractor's size, stability, management, personnel qualifications and record of performance and service	15%	15	
2	Contractor's conformance to bid specifications, requirements, terms, conditions and provisions.	35%	33	DMR-EH69 specified but not bid
3	Contractor's pricing/charges.	30%	30	
4	Contractor's innovative solutions that enhance current or future value and options.	20%	17	48 hour response time
		100%	95	Proposal Total Score

ISI, Inc					
Item	Description	Qty	UOM	Unit Cost	Extended Cost
1	Intercampus Interactive Telepresence System	1	EA	\$ 90,230.75	\$ 90,230.75

	Award Criteria	Weight	Score	Justification
1	Contractor's size, stability, management, record of performance and service.	15%	12	Lesser business experience than other respondents
2	Contractor's conformance to bid specifications, requirements, terms, conditions and provisions.	35%	31	DMR-EH69 specified but not bid, 47" monitors bid
3	Contractor's pricing/charges.	30%	18	Consumer grade monitor listed; full retail pricing listed on some items; Pricing concerns for cable and parts, extraneous parts included
4	Contractor's innovative solutions that enhance current or future value and options.	20%	16	8 hour response time; excessive on-site timeframe; some on-site work should be completed off-site
		100%	77	

Technical Innovations					
Item	Description	Qty	UOM	Unit Cost	Extended Cost
1	Intercampus Interactive Telepresence System	1	EA	\$ 75,161.17	\$ 75,161.17

	Award Criteria	Weight	Score	Justification
1	Contractor's size, stability, management, record of performance and service.	15%	15	
2	Contractor's conformance to bid specifications, requirements, terms, conditions and provisions.	35%	33	Panasonic DMR-EH69 preferred as specified and not included; non com LCDs
3	Contractor's pricing/charges.	30%	28	Consumer grade monitor listed
4	Contractor's innovative solutions that enhance current or future value and options.	20%	17	8 hour response time; possible 4 hour response time upgrade, yet no price indicated
		100%	93	Proposal Total Score