|   | Housing Management Software Solutions (P0056)                            |        | StarRez, Inc. | Adirondack Solutions |
|---|--|--------|---------------|----------------------|
|   |  | Points |               |                      |
|   | Demonstrated experience performing the requested services for            |        |               |                      |
| 1 | institutions of similar size   | 20     | 20            | 20                   |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
| 2 | Stages of work, types and amounts of resources, and other elements       | 10     | 10            | 10                   |
|   | required to implement the proposed solution                              |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   | Review of solutions as provided in RFP for requirements as listed in the |        |               |                      |
| 3 | sow  | 10     | 10            | 10                   |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
| 4 | Projected timeline to perform all facets of the implementation process   | 15     | 15            | 15                   |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
|   |  |        |               |                      |
| 5 | Proposed staffing for implementation and continued technical support     | 10     | 10            | 10                   |
|   |  |        |               |                      |
|   |  |        |               |                      |
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| Ь |  | 1      |               |                      |

|   | Housing Management Software Solutions (P0056)                        |     | StarRez, Inc.             | Adirondack Solutions |
|---|--|-----|---------------------------|----------------------|
| 6 | Software Support, Maintenance, Enhancements and Warranty             | 15  | 14                        | 15                   |
|   |  |     | much more costly          | \$7,700.00 yrly      |
|   |  |     | \$12,474.00 yrly (free if |                      |
|   |  |     | signed before 4/30/10)    |                      |
|   |  |     | 5 yrs \$49,896            | 5 yrs \$38,500       |
| 7 | Price  | 20  | 14                        | 20                   |
|   |  |     | much more expensive-      | \$46,500.00          |
|   |  |     | higher cost for programs  |                      |
|   |  |     | not desired or specified  |                      |
|   |  |     | \$69,300.00               |                      |
|   |  |     |                           |                      |
|   | TOTAL  | 100 | 93                        | 100                  |
|   |  |     |                           |                      |
|   | Proposal awarded to Adirondack Solutions based on the award criteria | ,   |                           |                      |