

| | | Printing Newspaper (B002139.RV01) | Courier Printing | Courier Printing | Colorxpress | Commercial Printing Company | BMC Production, Inc. | Walker360 | Craftman Printing |
|---|--------|--|-----------------------|-----------------------|-------------------------------------|-----------------------------|--------------------------------------|--------------|----------------------|
| | | | Mailing at CP | Not being mailed | | | | | |
| Item | Qty | Description | Total Price | Total Price | Total Price | Total Price | Unit Price | Total Price | Unit Price |
| 1. | 46,400 | Newsletters | \$10,605.00 | \$10,605.00 | \$8,120.00 | \$9,413.00 | \$10,080.00 | \$13,962.00 | \$11,376.00 |
| 2. | | 11"x17" 8 pages folded down and saddle-stitched to finished Size 8.5" x 11" 16 page newsletter; to 5.5" x 8.5" final and tabbed for mailing) | \$405.00 | \$405.00 | included | x | included | included | \$0.00 |
| 3. | | Printing 4 color process all pages, bleed on all pages for charge for bleed | \$264.00 | \$264.00 | included | x | included | included | \$0.00 |
| 4. | | Paper # 80lb. Enamel gloss text on outside 8 pages and (high brightness and capacity) 80 lb. silk/matte text for inside 8 pages | \$5,110.00 | \$5,110.00 | included | x | included | included | \$0.00 |
| 5. | | Stitching Newsletter will be saddle stitched | \$1,443.00 | \$1,443.00 | included | x | included | included | \$0.00 |
| 6 | | Address Labeling Approximately 46,400 addressed will be imprinted with addresses provided by UAHuntsville Alumni Relations Excel format, sort/prepare for bulk mailing, deliver to post office (deliver remaining approx 750 to UAHuntsville, Shelbie King Hall 310, Huntsville, AL 35899) | \$1,575.00 | \$0.00 | \$1,135.00 | \$2,695.00 | \$2,955.00 | \$1,188.00 | \$1,507.00 |
| 7 | | N/A | no | no | N/A | N/A | \$780.00 | \$3,474.00 | N/A |
| 8 | | Postage (non-profit bulk rate) | .148 per piece | .148 per piece | .087-.139 List Dependent | .078 each | \$6,480.00 | .21 cents | 8.7-.14 ea. |
| | | Total of above Postage with total of newsletters | \$6,867.20 | \$6,867.20 | \$6,449.60 | \$3,619.20 | | \$9,744.00 | \$6,496.00 |
| 9 | | Shipping/freight charges for delivery to Huntsville, AL | \$349.00 | \$379.00 | \$0.00 | \$300.00 | \$550.00 | \$260.00 | \$350.00 |
| | | | \$26,618.20 | \$25,073.20 | \$15,704.60 | \$16,027.20 | \$20,845.00 | \$28,628.00 | \$19,729.00 |
| | | Additional Costs | | | | | authors alterations \$40.00 per page | | |
| | | | | | + or -1,000 copy increment \$155.00 | | + or -1,000 copy increment \$145.00 | | |
| | | FOB POINT TERMS | UAHuntsville Net30 | UAHuntsville Net30 | UAHuntsville Net30 | UAHuntsville Net30 | UAHuntsville Net30 Days | UAHuntsville | UAHuntsville 30 Days |
| | | WARRANTY | negotiable | negotiable | yes | N/A | full UAH approval based on bid specs | | |
| | | ESTIMATED DELIVERY | 7 days after approved | 7 days after approved | 10-12 days | 8 days | 5 days after proof approved | | - |
| | | YOUR REFERENCE NO. | 46437 | 46437 | | 330173 | | | 38563 |
| | | QUOTATION EFFECTIVE UNTIL | 60 days | 60 days | 1 year | 60 days | 1-May-12 | 100 days | 6/1/2012 |
| | | BUSINESS CLASSIFICATION | | | SB | | | | SB |
| The bid is awarded to Colorxpress as the apparent lowest responsible bidder, meeting specifications. | | | | | | | PKH 03/29/12 | | |