<table>
<thead>
<tr>
<th>Item</th>
<th>Qty</th>
<th>Description</th>
<th>Total Price</th>
<th>Total Price</th>
<th>Total Price</th>
<th>Total Price</th>
<th>Unit Price</th>
<th>Total Price</th>
<th>Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>46,400</td>
<td>Newsletters 11&quot;x17&quot; 8 pages folded down and saddle-stitched to finished Size 8.5&quot; x 11&quot; 16 page newsletter; to 5.5&quot; x 8.5&quot; final and tabbed for mailing)</td>
<td>$10,605.00</td>
<td>$10,605.00</td>
<td>$8,120.00</td>
<td>$9,413.00</td>
<td>$10,080.00</td>
<td>$13,962.00</td>
<td>$11,376.00</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>Printing 4 color process all pages, bleed on all pages for charge for bleed</td>
<td>$405.00</td>
<td>$405.00</td>
<td>included</td>
<td>x</td>
<td>included</td>
<td>included</td>
<td>$0.00</td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>Paper # 80lb. Enamel gloss text on outside 8 pages and (high brightness and capacity) 80 lb. silk/matte text for inside 8 pages</td>
<td>$5,110.00</td>
<td>$5,110.00</td>
<td>included</td>
<td>x</td>
<td>included</td>
<td>included</td>
<td>$0.00</td>
</tr>
<tr>
<td>4</td>
<td></td>
<td>Address labeling Approximately 46,400 addressed will be imprinted with addresses provided by UAHuntsville Alumni Relations Excel format, sort/prepare for bulk mailing, deliver to post office (deliver remaining approx 750 to UAHuntsville, Shelbie King Hall 310, Huntsville, AL 35899)</td>
<td>$1,575.00</td>
<td>$0.00</td>
<td>$1,135.00</td>
<td>$2,695.00</td>
<td>$2,955.00</td>
<td>$1,188.00</td>
<td>$1,507.00</td>
</tr>
<tr>
<td>6</td>
<td></td>
<td>Postage (non-profit bulk rate)</td>
<td>.148 per piece</td>
<td>.148 per piece</td>
<td>.087-.139 List Dependent</td>
<td>.078 each</td>
<td>$6,480.00</td>
<td>.21 cents</td>
<td>8.7-.14 ea.</td>
</tr>
<tr>
<td>7</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>9</td>
<td></td>
<td>Shipping/freight charges for delivery to Huntsville, AL</td>
<td>$349.00</td>
<td>$379.00</td>
<td>$0.00</td>
<td>$300.00</td>
<td>$550.00</td>
<td>$260.00</td>
<td>$350.00</td>
</tr>
</tbody>
</table>

**Additional Costs**

- **FOB POINT**: UAHuntsville
- **TERMS**: Net30
- **WARRANTY**: negotiable
- **ESTIMATED DELIVERY**: 7 days after approved
- **YOUR REFERENCE NO.**: 46437
- **QUOTATION EFFECTIVE UNTIL**: 60 days

- **authors alterations $40.00 per page**
- **+ or -1,000 copy increment $155.00**
- **+ or -1,000 copy increment $145.00**
- **full UAH approval based on bid specs**
- **8 days**
- **5 days after proof approved**
- **1 year**

**WARRANTY**

- **yes**

**ESTIMATED DELIVERY**

- **8 days**

**YOUR REFERENCE NO.**

- **330173**

**QUOTATION EFFECTIVE UNTIL**

- **60 days 1-May-12**

**BUSINESS CLASSIFICATION**

- **SB**

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The bid is awarded to Colorxpress as the apparent lowest responsible bidder, meeting specifications.

PKH 03/29/12