	Industrial Containerized Gases (B002095)	Airgas			Nexair				Holston Gases			Air Products and Chemicals, Inc.		
Item	Description	Unit Price	Extension		Unit Price		Extension		Unit Price	Extension		Unit Price	Extension	
1	O2 Oxygen Welding Grade "B", 20 CU. FT. Exchange Basis, Approx. Usage 40 Cyl. (Quote Cost Per	2.51	2.51		$3.38	cyl	$3.38	cyl	$3.50	$140.00		No Bid		
2	O2 Oxygen Welding Grade (Approx. Usage 40 Cyl.)	1.85	4.64	251 Cu.ft	$2.60	HCF	$6.58	251 CF cyl	$2.50		HCF	No Bid		
3	C2H2 Acetylene, Welding Grade (MC) - 10 CU. FT. Exchange Basis, Approx. Usage 40 Cyl. (Quote Cost Per Exchange)	8.75	8.75		$7.43	cyl	$7.43	cyl	$9.70	$388.00		No Bid		
4	C2H2 Acetylene, Welding Grade, Approx. Usage 40 Cyl.	17.09	22.56	132 Cu.ft	$20.00	HCF	$25.00	Approx 132 CF cyl average	$26.00			No Bid		
5	N2 Nitrogen, Extra Dry, Approx. Usage 75 Cyl.	2.25	6.84	304 CuFt.	$3.78	HCF	$11.35	300 CF cyl	$3.95		HCF	No Bid		
6	Liquid Nitrogen refill for customer owned small dewars, approx, usage 30 Cyl. (Quote Per Liter)	0.65	0.65	Liter	$0.83	LTR	$0.83	LTR	$4.00		HCF	No Bid		
7	N2 Nitrogen UHP 99.999% Grade 5, Approx. Usage 50 Cyl.(one day delivery required)	9.05	27.41	304 CuFt.	$14.29	HCF	$42.86	300 CF cyl	$8.50		Liter	No Bid		
8	H2 Hydrogen extra dry 99.999% Grade 4, approx. usage 40 Cyl.	10.40	27.14	261 CuFt.	$12.96	HCF	$38.89	300 CF cyl	$8.75		HCF	No Bid		
9	H2 Hydrogen UHP 99.999% Grade 5, approx. usage 50 Cyl.	10.40	27.14	261 CuFt.	$12.96	HCF	$38.89	cyl	$23.65		HCF	No Bid		
10	Helium, regular 99.995% Grade 4, approx. usage 50 Cyl.	22.25	64.97	292 Cu.Ft.	$85.71	HCF	$85.73	300 CF cyl	$25.00		HCF	No Bid		
11	Helium, regular 99.995% Grade 4, 300 CU. FT. approx. usage 50 Cyl.	22.25	64.97	292 Cu.Ft.	$85.71	HCF	$85.73	300 CF cyl	$25.00		HCF	No Bid		
12	Argon, high purity 99.999 Grade 5, approx. usage 30 cyl	12.00	40.32	336 Cu.Ft.	$14.81	HCF	$44.44	300 CF cyl	$15.00		HCF	No Bid		
13	Compressed air, breathing quality (approx. usage 60 Cyl.)	2.75	8.58	312 Cu.Ft.	$3.33	HCF	$8.33	230 CF cyl	$3.50		HCF	No Bid		
14	Hydrogen, regular grade, 122 CU. FT.	3.75	4.09	109 Cu.Ft.	$6.57	cyl	$6.57	cyl	$8.75		HCF	No Bid		
15	Oxygen, regular grade, 122 CU. FT.	2.00	2.54	127 Cu.Ft.	$3.35	cyl	$3.34	cyl	$2.50		HCF	No Bid		

16	Nitrogen, regular grade, 122 CU. FT	2.57	2.98	116 Cu.Ft.	$2.75	cyl	$2.75	cyl	$3.95		HCF	No Bid		
17	Argon, UHP 99.999% Grade 5	12.00	40.32	336 Cu.Ft.	$14.81	HCF	$44.44	300 CF cyl	$15.00		HCF	No Bid		
18	Helium, UHP 99.999% Grade 5	25.00	73.00	292 Cu.Ft.	$50.42	HCF	$151.25	300 CF cyl	$40.00		HCF	No Bid		
19	Argon, regular 99.995%, K size, 235 CU. FT.	4.25	10.63	250 Cu.Ft.	$10.92	HCF	$32.76	300 CF cyl	$4.25		HCF	No Bid		
20	CO2 Carbon Dioxide, 50 LB. Cyl. (Quote per LB.)	0.13	6.50	LB.	$0.185	lb.	$9.29	cyl	$0.15		HCF	No Bid		
21	Argon / Carbon Dioxide Mix, UHP 99.999%	15.75	59.22	376 Cu.Ft.	$11.83	HCF	$35.49	300 CF cyl	$18.00		lb.	No Bid		
22	Argon, Welding grade	4.50	15.12	336 Cu.Ft.	$10.00	HCF	$30.00	300 CF cyl	$4.25		HCF	No Bid		
23	Nitrogen, UHP 99.9999%, Grade 6	26.00	79.04	304 Cu.Ft.	$14.29	HCF	$42.86	300 CF cyl	$46.60		HCF	No Bid		
24	Hydrogen, UHP 99.9999%, Grade 6	42.00	109.62	261 Cu.Ft.	$12.96	HCF	$38.89	300 CF cyl	$52.45		HCF	No Bid		
25	Helium, UHP 99.9999%, Grade 6	34.00	99.28	292 Cu.Ft.	$56.19	HCF	$168.57	300 CF cyl	$57.27		HCF	No Bid		
26	Nitrogen, "Q" size, 99.995%, 40 CU. FT (Quote cost per exchange)	2.98	2.98		$2.93	cyl	$2.93	cyl	$5.00		HCF	No Bid		
27	Oxygen, welding Grade	1.85	4.64	251 Cu.Ft.	$2.60	HCF	$6.58	251 CF cyl	$2.50		HCF	No Bid		
28	Oxygen, high purity, 99.999%	38.75	130.59	337 Cu.Ft.	$45.71	HCF	$137.15	300 CF cyl	$15.00		HCF	No Bid		
29	Liquid Nitrogen refill, LS-230, customer owned cylinder (Quote cost per refill)	59.00	59.00		$85.72	HCF	$85.72		$45.00		HCF	No Bid		
30	Nitrous Oxide, 99.999% Grade 5.0	5.04	302.40	60 LBS.	$1.56	lb.	$100.00	60 lb cyl	$3.10		Fill	No Bid		
31	Acetylene, atomic absorption lab Grade	28.00	92.40	330 Cu.Ft.	$18.52	HCF	$61.11	cyl Average 330 CF	$32.00		HCF	No Bid		
32	Carbon Dioxide, Grade 4.0	0.75	45.00	60 LBS.	$1.53	lb.	$76.68	50lb. Cyl	$1.25		HCF	No Bid		
33	Compressed Air, Regular Grade	2.75	8.58	312 Cu.Ft.	$3.33	HCF	$8.33	250 CF cyl	$3.50		lb.	No Bid		
34	Nitrous Oxide, regular Grade	0.85	47.60	56 LBS	$0.91	lb.	$51.11	56 lb. cyl	$1.10		HCF	No Bid		
35	Helium, Grade 5, 80 CU. FT. (Quote Cost per Cylinder)	36.00	36.00		$25.89	cyl	$25.89	cyl	$40.00		HCF	No Bid		
36	Nitrogen, Regular Grade, 80 CU. FT. (Quote Cost per Cylinder)	3.50	3.50		$4.98	cyl	$4.98	cyl	$5.00		cyl	No Bid		
37	Nitrogen, High Pressure, 6000 PSI	12.00	59.28	494 Cu.Ft.	$22.79	HCF	$113.95	500 CF cyl	$9.34		cyl	No Bid		
38	CO2 Carbon Dioxide, 100 LB. Cyl. (Quote Cost per LB.)	0.13	13.00	LB.	$0.253	lb.	$25.34	cyl	$0.15		HCF	No Bid		

39	Sulfur Hexafluoride, 300 CU. FT.	298.00	1,013.20	340 Cu.Ft.	$431.75	HCF	$1,295.26	cyl	$1,654.00		lb.	No Bid		
											cyl			
	Sub-total for one each unit cost		$2,626.99				$2,960.68			$2,743.96		$0.00	$0.00	
	Bulk:													
40	Nitrogen tank (900)	0.512	460.80		$0.563	GAL	506.70		No Bid			$0.4189	GAL	377.01
41	Nitrogen tank (9000)	0.512	4,608.00		$0.563	GAL	5,067.00		No Bid			$0.4189	GAL	3,770.10
42	Bulk Helium (1000 cubic FT.)	220.00			$296.90				No Bid			No Bid		
43	Bulk Hydrogen (1000 cubic FT.)	77.00			$89.40				No Bid			No Bid		
	Sub-total for one each unit cost	$297.00	$5,068.80		$386.30		$5,573.70		$0.00			$0.00		4,147.11
	Cost plus for containerized Gases not listed above:	12%			15%				40%			N/A		
44	LIQUID HELIUM to be delivery in a non-magnetic Dewar on wheels no wider than 50". 250 liter	Agree $7.50/Liter			$3246.92 per Dewar. We will fill dewars to 259 liters to offset any boil off, price includes freight 2-3 business day for delivery				Cannot agree to this:			Cannot agree to this:		
	Total for 250 liters	$1,875.00			$3,246.92				0.00			0.00		
	GUARANTEE NEXT BUSINESS DAY DELIVERY	3.30 pm			5pm for next day same day available				2.30 pm					
	DELIVERY CHARGES PER DELIVERY,	$10.00			$8.00				$10.00			N/A		
	Monthly Rental charges per Cylinder	$4.00 cyl/mth			$5.50 cyl/mth				$5.50 cyl/mth			N/A		
	From October 1, 2012 Through September 30, 2013	5%			8%				10%			5%		
	From October 1, 2013 Through September 30, 2014	5%			8%				10%			5%		

	FOB Point	UAHuntsville			UAHuntsville				UAHuntsville			UAHuntsville		
	Terms	Net 30			Net 30				Net30			See agreement Addendum		
	Warranty	Replacement			N/A				N/A			See agreement Addendum		
	ESTIMATED DELIVERY	Next working Day, ARO			5pm for next day same day available				24 hrs			10/1/2011		
	YOUR REFERENCE NO.	JMR091411										N/A		
	QUOTATION EFFECTIVE UNTIL	11/14/2011							10/7/2011			09/30/11		
	BUSINESS CLASSIFICATION	LB			SB				SB			LB		
	Unit Cost:													
	Containerized	$2,626.99			$2,960.68				$2,743.96			$0.00		
	Bulk Helium	$297.00			$386.30				$0.00			$0.00		
	Bulk Nitrogen	$5,068.80			$5,573.70				$0.00			$4,147.11		
	Liquid Helium 250 liters	$1,875.00			$3,246.92				0.00			0.00		
		9,867.79			$12,167.60				$2,743.96			$4,147.11		
	This bid will be awarded to Airgas as the apparent, lowest responsible bidder, meeting specifications.											10/07/11 PKH		

The apparent lowest responsible bidder(s) meeting specifications is Airgas.

This bid will be awarded to the apparent lowest responsible bidder, meeting specifications.