		Ceilometer (B002085)	Vaisala Inc.	All Weather , Inc. *
			CL51	Model # 8339-F
Item	Qty	Description		
				Unit Price
1)	1	Valsala CL51 High Range Ceilometer	\$29,220.60	\$22,224.00
				Discount = 10%
				-\$2,208.30
		Totals	\$29,220.60	\$20,015.70
		FOB Point	UAHuntsville	UAHuntsville
		Terms	Net30	N30, DAC
		Warranty	1 year	12 nonths
		ESTIMATED DELIVERY	3-4 weeks	60-90 days ARO
		YOUR REFERENCE NO.	17299-2	00114755
		QUOTATION EFFECTIVE UNTIL	September 29, 2011	90 days
		BUSINESS CLASSIFICATION	LB	
		All Weather submitted the low bid, however they were not compliant with the specifications		
		Bid awarded to Vaisala Inc. as the lowest responsible bidder meeting specs.		