## Mediasite Telepresence Syst, Prgrming, Maint, and Install (B002074) page 1 of \_\_\_\_\_

|      |   | .,  |     |    | Interactive | Solutions     | Mark      | ertek         | Xerox        | x AV*         |
|------|---|-----|-----|----|-------------|---------------|-----------|---------------|--------------|---------------|
| Item | Description   | Qty | UOM |    | Unit Cost   | Extended Cost | Unit Cost | Extended Cost | Unit Cost    | Extended Cost |
| 1    | Mediasite Telepresence Syst, Prgrming, Maint, and Install | 1   | EA  | \$ | 35,309.70   | \$ 35,309.70  | NO BID    | NO BID        | \$ 42,030.00 | \$ 42,030.00  |
|      |   |     |     |    |             |               |           |               |              |               |
| Item | Description   |     |     |    | Start       | Completion    | Start     | Completion    | Start        | Completion    |
| 1    | Earliest Start and Completion Dates                       |     |     |    | 8/8/2011    | 8/12/2011     | NO BID    | NO BID        | 7/21/2011    | 7/23/2011     |

|      | Additional Optional Bid Specifications                |     |     | Interactive | Solutions     | Mark      | ertek         | Xero         | x AV*         |
|------|---|-----|-----|-------------|---------------|-----------|---------------|--------------|---------------|
| Item | Description   | Qty | UOM | Unit Cost   | Extended Cost | Unit Cost | Extended Cost | Unit Cost    | Extended Cost |
| 1    | 3 Year Extended Support and Maintenance               | 1   | EA  | NO BID      | NO BID        | NO BID    | NO BID        | \$ 5,500.00  | \$ 5,500.00   |
| 1    | 3 Year Parts/Labor Warranty with Advanced Replacement | 1   | EA  | NO BID      | NO BID        | NO BID    | NO BID        | \$ 20,000.00 | \$ 20,000.00  |

| Total Low Bid   | Total Low Vendor      |
|-----------------|-----------------------|
| \$<br>35,309.70 | Interactive Solutions |

| Total Low Bid | Total Low Vendor |
|---------------|------------------|
| NO AWARD      | NO AWARD         |
| NO AWARD      | NO AWARD         |

| Y                                |                 | N                             | Bid Bond Y/N        |
|----------------------------------|-----------------|-------------------------------|---------------------|
| UAH DESTINATION                  | UAH DESTINATION | UAH DESTINATION               | FOB Point           |
| Net 30 Days                      |                 | Net 30 Days                   | Terms               |
| 1 Yr Suprt/Maint and Parts/Labor |                 | 1 Yr Minimums per MFG         | Warranty            |
| Refer to Start Complete Dates    |                 | Refer to Start Complete Dates | Delivery            |
|                                  |                 | UAH-B002074-XAVS              | Your Reference No.  |
| Refer to bid Specifications      |                 | August 31, 2011               | Quotation Effective |

| Notes | Sanyo PLC-WL2503 - Standard 3<br>yr Warranty will be extended to a |
|-------|--|
|       | 4 yr Warranty and Lamp will be                                     |
|       | warrantied for up to 1 yr if<br>purchased through Xerox Audio      |
|       | Visual Solutions   |
|       |  |
|       |  |

## AWARD NOTES

THIS BID WILL BE AWARDED BY "TOTAL LOW" TO THE APPARENT, LOWEST RESPONSIBLE BIDDER, MEETING SPECIFICATIONS

VENDOR NAMES WITH ASTERIKS (\*) REFER TO "NOTES" AREA OF TABULATION

| DATE COMPLETED | BUYER |
|----------------|-------|
| 7/14/2011      | MAA   |