

BID B001686 - JANITORIAL SERVICES		
	EXCEL JANITORIAL, INC	A-ONE CLEANING SERVICES, INC
INDICATE PERCENTAGE OFF IF UNIVERESITY USE ITS EMPLOYEES TO CLEAN COMMON AREAS IN NCRH and CCRH.	N/A	100%
COMPLETE CLEANING OF COMMONE AREA PER MONTH		
CCRH	\$3,600.00	\$3,625.00
FFH	\$2,400.00	\$2,300.00
NCRH	\$2,400.00	\$2,300.00
FEES FOR CLEANING VINYL TILE/COVEBASE PER SQUARE FOOT	\$0.10	\$0.25
FEE FOR CLEANING CARPET/COVEBASE PER SQUARE FOOT	\$0.10	\$0.18
COMPLETE CLEANING OF STUDENT SUITE/FULL FLOOR TREATMENT		
SECH (3-BEDROOM/FULL KITCHEN)	\$270.00	\$225.00
CCRH (4-BEDROOM/MINI KITCHEN)	\$250.00	\$225.00
FFH (3-BEDROOM/MINI KITCHEN)	\$200.00	\$200.00
FFH (4-BEDROOM/MINI KITCHEN)	\$225.00	\$200.00
NCRH (1-BEDROOM STUDIO/MINI KITCHEN)	\$150.00	\$175.00
NCRH (2-BEDROOM/MINI KITCHEN)	\$175.00	\$185.00
NCRH (3-BEDROOM/MINI KITCHEN)	\$200.00	\$225.00
NCRH (4-BEDROOM/MINI KITCHEN)	\$225.00	\$225.00
COMPLETE CLEANING ON 1-BEDROOM UNFURNISHED APARTMENT W/FLOOR TREATMENT (SECH)	\$150.00	\$75.00
TOTAL	\$10,245.20	\$9,960.43

	EXCEL JANITORIAL, INC	A-ONE CLEANING SERVICES, INC
COMPLETE CLEANING ON 1-BEDROOM FURNISHED APARTMENT W/FLOOR TREATMENT		
SECH	\$160.00	\$150.00
CCRH (1 unit only)	\$200.00	\$150.00
NCRH (1 unit only)	\$150.00	\$150.00
FEE FOR COMPLETE CLEANING OF UNFURNISHED HOUSE IN FLOWERS SUBDIVISION		
2-BEDROOM	\$150.00	\$150.00
3-BEDROOM	\$250.00	\$250.00
4-BEDROOM	\$300.00	\$325.00
FEE FOR COMPLETE CLEANING OF SPECIFIC AREAS		
1 BEDROOM		
FFH	\$10.00	\$75.00
SECH	\$25.00	\$75.00
CCRH	\$10.00	\$75.00
NCRH	\$10.00	\$75.00
1 ENTIRE BATH AREA		
CCRH	\$35.00	\$25.00
NCRH	\$35.00	\$25.00
SECH (both sides)	\$70.00	\$45.00
FFH	\$35.00	\$25.00
TOTAL	\$1,440.00	\$1,595.00

	EXCEL JANITORIAL, INC	A-ONE CLEANING SERVICES, INC
LIVING ROOM/KITCHEN		
CCRH	\$25.00	\$100.00
SECH (includes all hall)	\$70.00	***
FFH	\$25.00	\$100.00
NCRH	\$25.00	\$100.00
CLEANING OF VINYL TILE FLOORS/COVEBASE (stripping/waxing/buffing; includes under appliances)		****
SECH - LIVING ROOM/KITCHEN/HALL (3- BEDROOM)		
SECH - KITCHEN (1 BEDROOM UNIT)		
CCRH - KITCHEN/PANTRY		
FFH - KITCHEN		
NCRH - KITCHEN		

CLEANING OF CARPET (extraction/shampoo/bonnet)		
SECH BEDROOM, LIVING ROOM (1-BR ONLY)		
CCRH BEDROOM		
LIVING ROOM		
HALL		
FFH BEDROOM		
LIVING ROOM		
HALL/PANTRY		
NCRH BEDROOM		
LIVING ROOM		
HALL/PANTRY		
TOTAL	\$145.00	\$300.00

	EXCEL JANITORIAL, INC	A-ONE CLEANING SERVICES, INC
CLEANING OF APPLIANCES IN ANY HOUSING AREA		
STOVE/OVEN/HOOD	\$20.00	\$30.00
MICROWAVE	\$5.00	\$5.00
REFRIGERATOR/FREEZER (small)	\$10.00	\$20.00
REFRIGERATOR/FREEZER (large)	\$20.00	\$25.00
ACLEANING OF CABINETS/DRAWERS/SINKS/COUNTERTOPS		
SECH - KITCHEN	\$20.00	\$7.00
CCRH/FFH/NCRH - KITCHEN	\$10.00	\$7.00
VANITY	\$10.00	\$7.00
VANITY	\$10.00	\$7.00
CLEANING OF FURNITURE IN ANY HOUSING AREA (includes dusting/polishing/brushing)		
BEDROOM	\$5.00	\$8.00
KITCHEN	\$5.00	\$8.00
LIVING ROOM	\$10.00	\$8.00
CLEANING OF UPHOLSTERY IN ANY HOUSING AREA (extraction/shampoo)		
BEDROOM	\$5.00	\$15.00
LIVING ROOM	\$15.00	\$17.00
PRESSURE WASH FRONT ENTRANCE OUTSIDE CCRH, FFH, OR NCRH	\$50.00	\$40.00
MAN-HOUR FOR SPECIAL ASSIGNMENTS	\$17.00	\$16.50
TOTAL	\$212.00	\$220.50

	EXCEL JANITORIAL, INC	A-ONE CLEANING SERVICES, INC
CONFERENCE CLEANING PROPOSAL (CCRH/NCRH COMPLEX)		
Complete cleaning of entire suite or half-suite (2 bedrooms, 1 bath area, and kitchen/living room area)		
1 NIGHT		
FULL SUITE	\$20.00	\$35.00
HALL SUITE	\$20.00	\$25.00
2 NIGHTS		
FULL SUITE	\$20.00	\$45.00
HALF SUITE	\$20.00	\$35.00
3-5 NIGHTS		
FULL SUITE	\$35.00	\$50.00
HALF SUITE	\$30.00	\$40.00
6 NIGHTS TO 2 WEEKS		
FULL SUITE	\$50.00	\$55.00
HALF SUITE	\$40.00	\$50.00
OVER TWO WEEKS TO FOUR WEEKS		
FULL SUITE	\$70.00	\$65.00
HALF SUITE	\$60.00	\$55.00
ONE MONTH		
FULL SUITE	\$70.00	\$95.00
HALF SUITE	\$60.00	\$75.00
TOTAL	\$495.00	\$625.00

	EXCEL JANITORIAL, INC	A-ONE CLEANING SERVICES, INC
TWO MONTHS		
FULL SUITE	\$170.00	\$195.00
HALF SUITE	\$160.00	\$175.00
10 WEEKS (includes full floor treatment)		
FULL SUITE	\$200.00	\$245.00
HALF SUITE	\$200.00	\$245.00
TOTAL	\$730.00	\$860.00
GRAND TOTAL	\$13,267.20	\$13,560.43
RIGHTS TO RENEW FOR TWO ADDITONAL ONE-YEAR PERIODS		
OCTOBER 1, 2008 - SEPTEMBER 30, 2009	0.02%*	103%
OCTOBER 1, 2009 - SEPTEMBER 30, 2010	0.02%**	106%
Note:		
*Increase only for Common Areas Cleaning: CCRH, FFH, NCRH		
**Increase only for Common Areas monthly cleaning: CCRH, FFH, NCRH		
***Did not submit quote, contacted vendor for clarification and was given a quote after the bid opening.		
****Vendor quoted per square footage. See note below.		
A-One provided pricing based on square foot. We contacted them first by phone for clarification. Then we contacted them by fax for clarification. Their clarification was to add a not to exceed price. This did not allow us to compare apples to apples. Therefore, we removed the pricing for the items in question from both vendors and re-totaled the bid in order to compare apples to apples. As a result of this adjustment, Excel Janitorial is the lowest responsible bidder meeting specifications.		