

Bid B001985	Teklinks	Xerox Audio Visual Solutions	Audio Visual Innovations	Expedite Video Conferencing Services	Howard Industries Inc. dba Howard Technology Solutions
1. 1 ea Lifesize Room 200, Part #1000-0000-1113 Videoconferencing System	\$10,832.61	\$10,920.00	\$10,600.00	\$11,684.22	\$11,676.00
2. 1 ea Lifesize Room 200, Part #1000-2300-1113 Assurance Maintenance Services (3 Year)	\$2,193.33	\$1,916.00	\$2,105.60	\$2,050.33	\$2,049.00
3. 1 ea Onsite Installation Service, Lifesize Video System, Part #1000-0000-0287	\$1,400.00	\$1,400.00	\$1,300.00	\$450.00	\$1,635.00
4. 1 ea 55KDL55EX500 120HZ 1080P LCD HDTV (A3477150)	\$1,583.32	\$1,505.00	\$1,580.47	\$1,724.50	\$1,947.00
	see note				
TOTAL	\$16,009.26	\$15,741.00	\$15,586.07	\$15,909.05	\$17,307.00
Business Classification		LB			
FOB	UAH	UAH	UAH	UAH	UAH
Estimated Delivery	1 1/2 wks ARO	6/29/2010	1-2 wks	7-10 dys ARO	7-14 dys
Terms		N30	N30	N30	N30
Reference Number		UAH-7H-1985			B001985
Warranty		per mfr	1 yr on all pars	3 yrs	std mfr wrty
Quotation Effective Until		7/9/2010	90 dys	60 dys	30 days
*Teklinks' installation does not include the mounting of the monitor (assumes UAH will have it ready for connection to the Lifesize Unit)					
Bid awarded to Audio Visual Innovations as the lowest responsible bidder meeting specs.					
					TH 6/15/10