

Item	Description	Qty	UOM	Aves Audio Visual		AVI-SPL		Business Services		CDW-G		Custom Media Svcs		Line Item Low Bid	Line Item Low Vendor
				Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost		
1	Video Conference Unit, Polycom, HDX 9002 XLP HD Package (SEE AWARD NOTE)	1	EA	NO BID	NO BID	\$ 18,608.00	\$ 18,608.00	\$17,679.96*	\$ 17,679.96	\$ 21,150.00	\$ 21,150.00	\$20,291.76*	\$ 20,291.76	\$ 17,000.00	Spectacular Solutions
2	Camcorder, Sony #HDRXR100	2	EA	\$ 584.00	\$ 1,168.00	\$ 750.00	\$ 1,500.00	\$ 499.98	\$ 999.96	\$ 638.00	\$ 1,276.00	\$ 724.24	\$ 1,448.48	\$ 836.00	Spectacular Solutions
3	Conference Phone, Polycom, Soundstation Ip7000, Includes Power Supply	1	EA	NO BID	NO BID	\$ 845.00	\$ 845.00	\$839.98*	\$ 839.98	\$ 870.00	\$ 870.00	\$1,054.12*	\$ 1,054.12	\$ 780.62	Global GovEd
4	Video Conference Camera, Polycom, Eagleeye, Includes Power Supply (SEE AWARD NOTE)	1	EA	NO BID	NO BID	\$2,240.00*	\$ 4,480.00	\$2,529.98*	\$ 5,059.96	\$ 2,300.00	\$ 2,300.00	\$2,777.65*	\$ 2,777.65	\$ 2,000.00	Spectacular Solutions
5	Camcorder, JVC, #GY-HM100U	1	EA	NO BID	NO BID	\$ 3,775.00	\$ 3,775.00	\$ 3,499.98	\$ 3,499.98	\$ 3,500.00	\$ 3,500.00	\$ 4,111.76	\$ 4,111.76	\$ 3,178.90	Tri-State Video Svcs
6	Multi-Touch Interactive Whiteboard, Hitachi, Ultra Short Throw Bundle (SEE AWARD NOTE)	1	EA	NO BID	NO BID	\$ 3,140.00	\$ 3,140.00	\$ 3,399.98	\$ 3,399.98	\$ 2,835.00	\$ 2,835.00	\$ 3,618.75	\$ 3,618.75	\$ 2,266.77	NO AWARD
7	Multi-Touch Monitor With Webcam, Dell #Sx2210t 21.5"W (SEE AWARD NOTE)	1	EA	NO BID	NO BID	\$ 390.00	\$ 390.00	\$ 369.98	\$ 369.98	\$394.50*	\$ 394.50	\$ 598.24	\$ 598.24	\$ 274.44	NO AWARD

\$ 1,168.00	\$ 32,738.00	\$ 31,849.80	\$ 32,325.50	\$ 33,900.76	Total Low Bid	Total Low Vendor
					\$ 26,998.00	NO AWARD

N/A	N/A	N/A	N/A	N/A	Bid Bond Y/N
UAH DESTINATION	UAH DESTINATION	UAH DESTINATION	UAH DESTINATION	UAH DESTINATION	FOB Point
	Net 30	Net 10	Net 30	Net 30	Terms
	1 Year	1 Year	STD MFG	1 Year	Warranty
	15-21 Days	15-20 ARO	In Stock - same day as order Out of stock - 2-10 Days ARO	14-21 Days ARO	Delivery
	AVISPL		TKF4240		Your Reference No.
May 31, 2010	May 31, 2010	May 31, 2010	May 31, 2010	May 31, 2010	Quotation Effective

Notes	AVI-SPL did not respond to revised B001947.RV01 specifications.	Business Svcs did not respond to revised B001947.RV01 specifications.	Item 7 - Bidder quoted alternate - Acer T230H 23" Touch and Logitech C250	Item 1 - Bidder references P/N 7200-23470-001
	Item 4 - Bidder responded to B001947 Specifications, B001947.RV01 changed Qty of Item 4 to 1 each	Item 1 - Bidder references P/N 7200-23340-001 for Video Conference Unit and P/N 4870-00267-156 for Coverage		Item 3 - Bidder references P/N 2230-40600-025 for phone and P/N 2200-40110-001 for power supply
		Item 1 - Cost includes "Total Coverage Premier Annual" which bidder marked as sold separately.		Item 4 - Bidder references P/N 8200-23610-001 for camera and P/N 1465-52733-040 for power supply
		Item 3 - Bidder references P/N 2200-40000-001	Item 4 - Bidder responded to B001947 Specifications, B001947.RV01 changed Qty of Item 4 to 1 each	
		Item 4 - Bidder references P/N 8200-23610-001		

AWARD NOTES

BIDDERS THAT DID NOT RESPOND TO ALL ITEMS WERE REMOVED FROM TOTAL LOW ANALYSIS

THIS BID WILL BE AWARDED BY LINE ITEM LOW TO THE APPARENT, LOWEST RESPONSIBLE BIDDER, MEETING SPECIFICATIONS

ITEM UNIT COSTS WITH ASTERIKS (*) REFER TO "NOTES" AREA OF TABULATION

- ITEM 1 - THE HOWARD SOLUTIONS RESPONSE REFERENCED AN ITEM THAT THE BIDDER DEEMED AS "NO LONGER AVAILABLE" AND WAS THEREFORE REMOVED FROM CONSIDERATION**
- ITEM 1 - THE TROXELL RESPONSE INCLUDED THE THE NOTATION "ALL OR NONE", THE BID WILL BE AWARDED AS SPECIED ABOVE, AND TROXELL WAS THEREFORE REMOVED FROM CONSIDERATION**
- ITEM 1 - THE TECHNICAL INNOVATION RESPONSE DID NOT REFERENCE THE SPECIFICATIONS OF THE BID ADDENDUM B001947.RV01 AND WAS THEREFORE REMOVED FROM CONSIDERATION**
- ITEM 4 - THE GLOBAL GOVED RESPONSE DID NOT INCLUDE THE REQUIRED POWER SUPPLY AND WAS THEREFORE REMOVED FROM CONSIDERATION.**
- ITEMS 6 AND 7 - HAVE BEEN DEEMED AS "NOT REQUIRED" AND ARE HEREBY REMOVED FROM THE BID SPECIFICATIONS AND AWARD**

MARKERTEK VIDEO SUPPLY ISSUED A "NO BID" RESPONSE.

DATE COMPLETED	BUYER
6/21/2010	MAA

Item	Description	Qty	UOM	Focus Camera		Global GovEd		Howard Tech Solutions		Long's Electronics		Multi-Media Solutions (1)		Line Item Low Bid	Line Item Low Vendor
				Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost		
1	Video Conference Unit, Polycom, HDX 9002 XLP HD Package (SEE AWARD NOTE)	1	EA	\$ 21,998.00	\$ 21,998.00	\$32,850.39*	\$ 32,850.39	\$10,382.00*	\$ 10,382.00	NO BID	NO BID	\$ 19,610.00	\$ 19,610.00	\$ 17,000.00	Spectacular Solutions
2	Camcorder, Sony #HDRXR100	2	EA	\$ 456.00	\$ 912.00	\$539.21*	\$ 1,078.42	\$ 671.00	\$ 1,342.00	\$ 671.95	\$ 1,343.90	\$742.22*	\$ 1,484.44	\$ 836.00	Spectacular Solutions
3	Conference Phone, Polycom, Soundstation Ip7000, Includes Power Supply	1	EA	\$ 864.85	\$ 864.85	\$780.62*	\$ 780.62	\$ 880.00	\$ 880.00	NO BID	NO BID	\$ 980.45	\$ 980.45	\$ 780.62	Global GovEd
4	Video Conference Camera, Polycom, Eagleeye, Includes Power Supply (SEE AWARD NOTE)	1	EA	\$ 2,485.00	\$ 2,485.00	\$175.00*	\$ 175.00	\$2,429.00*	\$ 4,858.00	NO BID	NO BID	\$ 2,697.96	\$ 2,697.96	\$ 2,000.00	Spectacular Solutions
5	Camcorder, JVC, #GY-HM100U	1	EA	\$ 3,198.00	\$ 3,198.00	NO BID	NO BID	\$ 4,047.00	\$ 4,047.00	NO BID	NO BID	\$ 3,547.78	\$ 3,547.78	\$ 3,178.90	Tri-State Video Svcs
6	Multi-Touch Interactive Whiteboard, Hitachi, Ultra Short Throw Bundle (SEE AWARD NOTE)	1	EA	\$ 4,155.00	\$ 4,155.00	\$3,639.49*	\$ 3,639.49	\$ 2,905.00	\$ 2,905.00	NO BID	NO BID	\$ 3,697.13	\$ 3,697.13	\$ 2,266.77	NO AWARD
7	Multi-Touch Monitor With Webcam, Dell #Sx2210t 21.5"W (SEE AWARD NOTE)	1	EA	\$ 336.00	\$ 336.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$ 274.44	\$ 274.44	\$ 274.44	NO AWARD
													Total Low Bid	Total Low Vendor	
				\$ 33,948.85		\$ 38,523.92		\$ 24,414.00		\$ 1,343.90		\$ 32,292.20	\$ 26,998.00		NO AWARD

N/A	N/A	N/A	N/A	N/A	Bid Bond Y/N
UAH DESTINATION	UAH DESTINATION	UAH DESTINATION	UAH DESTINATION	UAH DESTINATION	FOB Point
Net 30	0% Disc/Net 30 Days	Net 30	Net 30	Net 30	Terms
STD MFG	STD MFG	MFG	MFG	MFG	Warranty
10 Days ARO	3-10 Bus Days ARO	10-14 ARO	7-45 Days ARO	AL20100322-458	Delivery
	Ticket #14048				Your Reference No.
May 31, 2010	May 31, 2010	May 31, 2010	May 31, 2010	May 31, 2010	Quotation Effective

Notes	Item 1 - Cost reflects total of Bidder referenced item HDX9000-720 HDX, P/N 2200-26500-001 at \$15,790.03 and item HDX9000-1080, P/N 2200-26740-001 at \$17,060.36	Howard Tech Solutions did not respond to revised B001947.RV01 specifications.	Long's Electronics did not respond to revised B001947.RV01	Item 2 - Bidder references P/N HDRXR150
	Item 2 - Bidder references P/N HDRXR150	Item 1 - Bidder references P/N HDX9002 (SEE AWARD)		
	Item 3 - Bidder references P/N 2230-40600-025	Item 1 - Bidder contacted to clarify response, deemed item as "No Longer Available"		
	Item 4 - Bidder references P/N 2215-30043-001 (SEE AWARD NOTE)	Item 4 - Bidder responded to B001947 Specifications, B001947.RV01 changed Qty of Item 4 to 1 each		
	Item 6 - Bidder notes "See Attached Specs"			

AWARD NOTES

BIDDERS THAT DID NOT RESPOND TO ALL ITEMS WERE REMOVED FROM TOTAL LOW ANALYSIS

THIS BID WILL BE AWARDED BY LINE ITEM LOW TO THE APPARENT, LOWEST RESPONSIBLE BIDDER, MEETING SPECIFICATIONS

ITEM UNIT COSTS WITH ASTERIKS (*) REFER TO "NOTES" AREA OF TABULATION

ITEM 1 - THE HOWARD SOLUTIONS RESPONSE REFERENCED AN ITEM THAT THE BIDDER DEEMED AS "NO LONGER AVAILABLE" AND WAS THEREFORE REMOVED FROM CONSIDERATION

ITEM 1 - THE TROXELL RESPONSE INCLUDED THE THE NOTATION "ALL OR NONE", THE BID WILL BE AWARDED AS SPECIED ABOVE, AND TROXELL WAS THEREFORE REMOVED FROM CONSIDERATION

ITEM 1 - THE TECHNICAL INNOVATION RESPONSE DID NOT REFERENCE THE SPECIFICATIONS OF THE BID ADDENDUM B001947.RV01 AND WAS THEREFORE REMOVED FROM CONSIDERATION

ITEM 4 - THE GLOBAL GOVED RESPONSE DID NOT INCLUDE THE REQUIRED POWER SUPPLY AND WAS THEREFORE REMOVED FROM CONSIDERATION.

ITEMS 6 AND 7 - HAVE BEEN DEEMED AS "NOT REQUIRED" AND ARE HEREBY REMOVED FROM THE BID SPECIFICATIONS AND AWARD

MARKERTEK VIDEO SUPPLY ISSUED A "NO BID" RESPONSE.

DATE COMPLETED	BUYER
6/21/2010	MAA

Item	Description	Qty	UOM	Multi-Media Solutions (2)		Spectacular Solutions		Technical Innovations		Tri-State Video Svcs		Troxell Comm (SEE AWARD NOTE)		Line Item Low Bid	Line Item Low Vendor
				Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost		
1	Video Conference Unit, Polycom, HDX 9002 XLP HD Package (SEE AWARD NOTE)	1	EA	\$ 19,610.00	\$ 19,610.00	\$ 17,000.00	\$ 17,000.00	\$ 12,810.00	\$ 12,810.00	NO BID	NO BID	\$10,908.72*	\$ 10,908.72	\$ 17,000.00	Spectacular Solutions
2	Camcorder, Sony #HDRXR100	2	EA	\$742.22*	\$ 1,484.44	\$ 418.00	\$ 836.00	\$ 652.00	\$ 1,304.00	\$ 619.90	\$ 1,239.80	\$579.78*	\$ 1,159.56	\$ 836.00	Spectacular Solutions
3	Conference Phone, Polycom, Soundstation Ip7000, Includes Power Supply	1	EA	\$ 917.50	\$ 917.50	\$ 785.00	\$ 785.00	\$ 882.00	\$ 882.00	NO BID	NO BID	\$831.79*	\$ 831.79	\$ 780.62	Global GovEd
4	Video Conference Camera, Polycom, Eagleeye, Includes Power Supply (SEE AWARD NOTE)	1	EA	\$ 2,606.60	\$ 2,606.60	\$ 2,000.00	\$ 2,000.00	\$2,490.00*	\$ 4,980.00	NO BID	NO BID	\$2,260.51*	\$ 4,521.02	\$ 2,000.00	Spectacular Solutions
5	Camcorder, JVC, #GY-HM100U	1	EA	\$ 3,547.78	\$ 3,547.78	\$ 3,445.00	\$ 3,445.00	\$ 3,521.00	\$ 3,521.00	\$ 3,178.90	\$ 3,178.90	\$ 3,234.39	\$ 3,234.39	\$ 3,178.90	Tri-State Video Svcs
6	Multi-Touch Interactive Whiteboard, Hitachi, Ultra Short Throw Bundle (SEE AWARD NOTE)	1	EA	\$ 3,697.13	\$ 3,697.13	\$ 2,600.00	\$ 2,600.00	\$ 3,042.00	\$ 3,042.00	NO BID	NO BID	\$ 2,266.77	\$ 2,266.77	\$ 2,266.77	NO AWARD
7	Multi-Touch Monitor With Webcam, Dell #Sx2210t 21.5"W (SEE AWARD NOTE)	1	EA	\$ 274.44	\$ 274.44	\$ 349.00	\$ 349.00	\$ 459.00	\$ 459.00	NO BID	NO BID	NO BID	NO BID	\$ 274.44	NO AWARD

\$ 32,137.89	\$ 27,015.00	\$ 26,998.00	\$ 4,418.70	\$ 22,922.25	Total Low Bid	Total Low Vendor
					\$ 26,998.00	NO AWARD

N/A	N/A	N/A	N/A	N/A
UAH DESTINATION	UAH DESTINATION	UAH DESTINATION	UAH DESTINATION	UAH DESTINATION
		Net 30 Days		Net 30 Days
		1 - 3 Yrs - MFG		As Specified below
		25 Days ARO		15-30 Days ARO
				Bid #B001947
May 31, 2010	May 31, 2010	May 31, 2010	May 31, 2010	May 31, 2010

Bid Bond Y/N
 FOB Point
 Terms
 Warranty
 Delivery
 Your Reference No.
 Quotation Effective

Notes	Item 2 - Bidder references P/N HDRXR150	Technical Innovations did not respond to revised B001947.RV01 specifications.	Tri-State Video Svcs did not respond to revised B001947.RV01 specifications.	Troxell Comm did not respond to revised B001947.RV01 specifications.
		Item 4 - Bidder responded to B001947 Specifications, B001947.RV01 changed Qty of Item 4 to 1 each		Item 1 - Bidder references POLYCOM 220023900001/487000262156 and notes; All or None (POLCOM) Shipped 1 Time to 1 Location, 1 Year Warranty, Total Coverage, HDX9000
				Item 2 - Bidder references DHRXR100, 1 Year Warranty
				Item 3 - Bidder references POLYCOM 222304030001 and notes; All or None (POLYCOM) Shipped 1 Time to 1 Location, 1 Year Warranty
				Item 4 - Bidder responded to B001947 Specifications, B001947.RV01 changed Qty of Item 4 to 1 each
				Item 4 - Bidder references POLYCOM 820028610001 and notes; All or None (POLYCOM) Shipped 1 Time to 1 Location, 1 Year Warranty
				Item 5 - Bidder references JVC GYHM100U, 1 Year Warranty
				Item 6 - Bidder references Hitachi FXTRIO77/CPA100/A100WALLARM2 and notes; 77" Multi-Touch Interact Whiteboards, No RM, 5 Year Warranty on FXTRIO77, 3 Year TGIH Loaner, 90 Day Lamp Warranty on CPA100, A100WALLARM2 is adjustable Wall Mount for A100 and IWB

AWARD NOTES

BIDDERS THAT DID NOT RESPOND TO ALL ITEMS WERE REMOVED FROM TOTAL LOW ANALYSIS

THIS BID WILL BE AWARDED BY LINE ITEM LOW TO THE APPARENT, LOWEST RESPONSIBLE BIDDER, MEETING SPECIFICATIONS

ITEM UNIT COSTS WITH ASTERIKS (*) REFER TO "NOTES" AREA OF TABULATION

- ITEM 1 - THE HOWARD SOLUTIONS RESPONSE REFERENCED AN ITEM THAT THE BIDDER DEEMED AS "NO LONGER AVAILABLE" AND WAS THEREFORE REMOVED FROM CONSIDERATION**
- ITEM 1 - THE TROXELL RESPONSE INCLUDED THE THE NOTATION "ALL OR NONE", THE BID WILL BE AWARDED AS SPECIED ABOVE, AND TROXELL WAS THEREFORE REMOVED FROM CONSIDERATION**
- ITEM 1 - THE TECHNICAL INNOVATION RESPONSE DID NOT REFERENCE THE SPECIFICATIONS OF THE BID ADDENDUM B001947.RV01 AND WAS THEREFORE REMOVED FROM CONSIDERATION**
- ITEM 4 - THE GLOBAL GOVED RESPONSE DID NOT INCLUDE THE REQUIRED POWER SUPPLY AND WAS THEREFORE REMOVED FROM CONSIDERATION.**
- ITEMS 6 AND 7 - HAVE BEEN DEEMED AS "NOT REQUIRED" AND ARE HEREBY REMOVED FROM THE BID SPECIFICATIONS AND AWARD**

MARKERTEK VIDEO SUPPLY ISSUED A "NO BID" RESPONSE.

DATE COMPLETED	BUYER
6/21/2010	MAA

Item	Description	Qty	UOM	VSA, Inc		Xerox Audio Visual Solutions		Line Item Low Bid	Line Item Low Vendor
				Unit Cost	Extended Cost	Unit Cost	Extended Cost		
1	Video Conference Unit, Polycom, HDX 9002 XLP HD Package (SEE AWARD NOTE)	1	EA	NO BID	NO BID	\$ 25,459.00	\$ 25,459.00	\$ 17,000.00	Spectacular Solutions
2	Camcorder, Sony #HDRXR100	2	EA	\$ 583.36	\$ 1,166.72	\$ 648.00	\$ 1,296.00	\$ 836.00	Spectacular Solutions
3	Conference Phone, Polycom, Soundstation Ip7000, Includes Power Supply	1	EA	NO BID	NO BID	\$ 865.00	\$ 865.00	\$ 780.62	Global GovEd
4	Video Conference Camera, Polycom, Eagleeye, Includes Power Supply (SEE AWARD NOTE)	1	EA	NO BID	NO BID	\$ 2,333.00	\$ 2,333.00	\$ 2,000.00	Spectacular Solutions
5	Camcorder, JVC, #GY-HM100U	1	EA	\$ 3,194.60	\$ 3,194.60	\$ 3,599.00	\$ 3,599.00	\$ 3,178.90	Tri-State Video Svcs
6	Multi-Touch Interactive Whiteboard, Hitachi, Ultra Short Throw Bundle (SEE AWARD NOTE)	1	EA	NO BID	NO BID	\$ 3,109.00	\$ 3,109.00	\$ 2,266.77	NO AWARD
7	Multi-Touch Monitor With Webcam, Dell #Sx2210t 21.5"W (SEE AWARD NOTE)	1	EA	NO BID	NO BID	\$ 369.00	\$ 369.00	\$ 274.44	NO AWARD

			Total Low Bid	Total Low Vendor
	\$ 4,361.32	\$ 37,030.00	\$ 26,998.00	NO AWARD

N/A	N/A	Bid Bond Y/N
UAH DESTINATION	UAH DESTINATION	FOB Point
Net 30		Terms
Sony - 1 Yr Parts, 90 Days Labor		Warranty
JVC - 1 Yr Parts and Labor		
5 - 30 Days ARO		Delivery
Bid Price		Your Reference No.
May 31, 2010	May 31, 2010	Quotation Effective

Notes VSA, Inc did not respond to revised B001947.RV01 specifications.

AWARD NOTES

BIDDERS THAT DID NOT RESPOND TO ALL ITEMS WERE REMOVED FROM TOTAL LOW ANALYSIS

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- ITEM 1 - THE TROXELL RESPONSE INCLUDED THE THE NOTATION "ALL OR NONE", THE BID WILL BE AWARDED AS SPECIED ABOVE, AND TROXELL WAS THEREFORE REMOVED FROM CONSIDERATION**
- ITEM 1 - THE TECHNICAL INNOVATION RESPONSE DID NOT REFERENCE THE SPECIFICATIONS OF THE BID ADDENDUM B001947.RV01 AND WAS THEREFORE REMOVED FROM CONSIDERATION**
- ITEM 4 - THE GLOBAL GOVED RESPONSE DID NOT INCLUDE THE REQUIRED POWER SUPPLY AND WAS THEREFORE REMOVED FROM CONSIDERATION.**
- ITEMS 6 AND 7 - HAVE BEEN DEEMED AS "NOT REQUIRED" AND ARE HEREBY REMOVED FROM THE BID SPECIFICATIONS AND AWARD**

MARKERTEK VIDEO SUPPLY ISSUED A "NO BID" RESPONSE.

DATE COMPLETED	BUYER
6/21/2010	MAA