

	Bid #B001699 Industrial Gas (containerized gas cylinders)	Airgas South Inc.	Sexton Welding	Nexair
	ITEM DESCRIPTION			
1	O2 OXYGEN WELDING GRADE "B", 20 CU. FT. EXCHANGE BASIS, APPROX. USAGE 40 CYL. (QUOTE COST PER EXCHANGE)	\$2.30	\$3.70	\$3.07
2	O2 OXYGEN WELDING GRADE (APPROX. USAGE 40 CYL.)	\$1.35	\$2.40	\$1.50
3	C2H2 ACETYLENE, WELDING GRADE (MC) - 10 CU. FT. EXCHANGE BASIS, APPROX. USAGE 40 CYL. (QUOTE COST OF EXCHANGE)	\$5.15	\$6.40	\$4.70
4	C2H2 ACETYLENE, WELDING GRADE, APPROX. USAGE 40 CYL.	\$12.49	\$14.00	\$10.00
5	N2 NITROGEN, EXTRA DRY, APPROX. USAGE 75 CYL.	\$4.03	\$8.00	\$2.30
6	LIQUID NITROGEN REFILL FOR CUSTOMER OWNED SMALL DEWARS, APPROX, USAGE 30 CYL. (QUOTE PER LITER)	\$0.60	\$1.25	\$0.98
7	N2 NITROGEN UHP 99.999% GRADE 5, APPROX. USAGE 50 CYL.(ONE DAY DELIVERY REQUIRED)	\$7.07	\$8.00	\$14.15
8	H2 HYDROGEN EXTRA DRY 99.999% GRADE 4, APPROX. USAGE 40 CYL.	\$10.40	\$13.50	\$9.47
9	H2 HYDROGEN UHP 99.999% GRADE 5, APPROX. USAGE 50 CYL.	\$10.40	\$13.50	\$19.40
10	HELIUM, REGULAR 99.995% GRADE 4, APPROX. USAGE 50 CYL.	\$18.33	\$19.50	\$18.60
11	ARGON, HIGH PURITY 99.999 GRADE 5, APPROX. USAGE 30 CYL.	\$11.01	\$10.00	\$18.19
12	COMPRESSED AIR, BREATHING QUALITY (APPROX. USAGE 60 CYL.)	\$1.66	\$3.50	\$3.70
13	HYDROGEN, REGULAR GRADE, 122 CU. FT.	\$2.70	\$14.40	\$3.26
14	OXYGEN, REGULAR GRADE, 122 CU. FT.	\$1.35	\$6.40	\$3.00
15	NITROGEN, REGULAR GRADE, 122 CU. FT.	\$2.53	\$6.40	\$3.00
16	ARGON, UHP 99.999% GRADE 5	\$11.01	\$16.00	\$18.19
17	HELIUM, UHP 99.999% GRADE 5	\$19.00	\$30.40	\$22.23
18	ARGON, REGULAR 99.995%, K SIZE, 235 CU. FT.	\$9.03	\$5.83	\$9.00
19	CO2 CARBON DIOXIDE, 50 LB. CYL. (QUOTE PER LB.)	\$0.11	\$0.18	\$0.18
20	ARGON / CARBON DIOXIDE MIX, UHP 99.999%	\$23.50	\$10.00	\$20.92

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21	ARGON, WELDING GRADE	\$4.10	\$5.83	\$7.10
22	NITROGEN, UHP 99.9999%, GRADE 6	\$25.84	\$89.00	\$50.94
			(\$29.67)	
23	HYDROGEN, UHP 99.9999%, GRADE 6	\$47.33	\$109.00	\$40.08
			(\$36.33)	
24	HELIUM, UHP 99.9999%, GRADE 6	\$34.67	\$119.00	\$55.78
			(\$39.67)	
25	NITROGEN, "Q" SIZE, 99.995%, 40 CU. FT. (QUOTE COST PER EXCHANGE)	\$15.00	\$3.00	\$5.68
26	OXYGEN, WELDING GRADE	\$1.35	\$3.98	\$1.82
27	OXYGEN, HIGH PURITY, 99.999%	\$66.00	\$13.33	\$30.32
28	LIQUID NITROGEN REFILL, LS-230, CUSTOMER OWNED CYLINDER (QUOTE COST PER REFILL)	\$36.80	\$60.00	\$60.04
29	NITROUS OXIDE, 99.999% GRADE 5.0	\$7.27	\$1.65	\$1.21
30	ACETYLENE, ATOMIC ABSORPTION LAB GRADE	\$42.00	\$21.00	\$20.00
31	CARBON DIOXIDE, GRADE 4.0	\$0.80	\$0.52	\$0.84
32	COMPRESSED AIR, REGULAR GRADE	\$2.18	\$3.50	\$3.90
33	NITROUS OXIDE, REGULAR GRADE	\$0.75	\$1.30	\$0.64
34	HELIUM, GRADE 5, 80 CU. FT. (QUOTE COST PER CYLINDER)	\$30.45	\$30.00	\$48.51
35	NITROGEN, REGULAR GRADE, 80 CU. FT. (QUOTE COST PER CYLINDER)	\$3.59	\$8.75	\$4.80
36	NITROGEN, HIGH PRESSURE, 6000 PSI	\$7.09	\$20.00	\$26.00
37	CO2 CARBON DIOXIDE, 100 LB. CYL. (QUOTE COST PER LB.)	\$0.10	\$0.22	\$0.18
	Sub-total of one each unit cost	\$479.34	\$260.77	\$543.68
38	Nitrogen tank (900 gallon)	\$0.38	\$3.80	\$0.43
39	Nitrogen tank (9000 gallon)	\$0.38	\$3.40	\$0.43
40	Bulk helium	\$128.30	\$290.00	\$170.00
41	Sulphur hexaflouride	\$990.00 (\$4.50/cf)	\$1,400.00 (\$6.36/cf)	\$982.03 (\$4.46/cf)
42	Bulk hydrogen	\$57.00	\$227.50	\$80.00
	Sub-total of one each unit cost	\$190.55	\$531.06	\$255.32

	Airgas South Inc.	Sexton Welding	Nexair
Cost plus	18%	22%	15%
October 1, 2008 - September 30, 2009	5%	24%	5%
October 1, 2009 - September 30, 2010	5%	26%	5%
Deadline for next business day delivery	3:00 PM		3:00 PM
Delivery charge per delivery	\$7.00	\$5.00	\$7.00
Monthly rental charges per cylinder	\$4.00	\$3.50	\$5.10
Business classification	LB	SB	SB
Estimated delivery		1-2 dys	
Terms	N30	N30	N30
Reference number		100	
Warranty		N/A	NA
Quotation effective until		1/2/2008	
Unit Cost			
Containerized	\$479.34	\$260.77	\$543.68
Bulk section	\$190.55	\$531.06	\$255.32
	\$669.89	\$791.83	\$799.00
Unit Cost			
year 1	\$669.89	\$791.83	\$799.00
year 2	\$703.38	\$981.87	\$838.95
year 3	\$738.55	\$1,237.16	\$880.90
	\$2,111.81	\$3,010.85	\$2,518.85
BID AWARDED TO AIRGAS AS THE LOWEST BIDDER MEETING SPECIFICATIONS.			

**J&M
Cylinder
Gases, Inc**

\$8.00

\$8.00

\$10.00

\$14.00

\$14.00

\$0.42

\$40.00

(\$13.33)

\$28.00

(\$14.00)

\$50.00

(\$16.67)

\$70.00

(\$23.33)

\$38.00

(\$12.67)

\$14.00

(\$5.60)

\$18.00

(\$14.75)

\$12.00

\$12.00

\$45.00

(\$15.00)

\$106.00

(\$35.33)

\$18.00

\$0.32

\$22.00

J&M Cylinder Gases, Inc
\$22.00
\$75.00
\$100.00
\$120.00
\$10.00
\$14.00
\$85.00
\$96.60
\$120.00
\$80.00
\$24.00
\$14.00
\$85.00
\$35.00
\$8.00
\$38.00
\$0.32
\$1,303.98
\$0.70
\$0.60
\$300.00
\$1,400.00
(\$6.36/cf)
\$40.00
\$347.66

J&M Cylinder Gases, Inc
10%
10%
10%
11:00 AM
\$15.00
\$6.00
SB
per agree
N30
NA
2/1/2008
\$1,303.98
\$347.66
\$1,651.64
\$1,651.64
\$1,816.80
\$1,998.48
\$5,466.93