Wireless Local Area Network Installation, Distribution and Configuration (P0086.RV01) Tabulation

Award Criteria	Weight	Computer Support Systems	Jeffcoat and Associates	Blackbox
Qualifications to include but are not limited to: Skills, facilities, capacity, experience, responsibility, previous work record, financial standing, and the necessity for prompt efficient completion of work described.	20%	20	18	16
			(-2)Insufficent Wireless	(-2)Did not submit Corning Certification
			integration details (i.e WAP/	(-2)Did not submit Leviton Certification
			WISM counts, PoE)	
Technical Merits to include but are not limited to: Availability, fault tolerance/redundancy, bandwidth/capacity, simplicity/elegance of design, standards compliance, configuration and management, and security.	35%	32	32	20
		(-3) Lack of survey footprints	(-3)20%/80% Proportion of	(-3)Increased overhead managing 24 buildings
		and summaries	2600/3600 model AP Equip.	with different UTP and fiber infrastructure
			proposed.	warranty. (-3)This would void existing Leviton
				warranties. (-3)Loose tube fiber spec required
				(tight buffer proposed) (-3) No mention of
				adding Aps at no cost to meet performance
				guarentee. (-3) Only AP model 2600
				w/integrated antennaes quoted
Price	20%	20	15	10
		\$1,254,963.20 (2600AP Option)	\$1,742,028.07	\$2,086,572.04
		\$1,326,771.20 (3600AP Option)	(-5) 30% higher than lowest bidder	(-10) 60% higher than lowest bidder
Implementation Plan to include but are not limited to: Clear and concise implementation and expansion strategy	20%	18	14	18
		(-2) Did not include day	(-2)Completion deadline does	(-2) No implementation schedule with
		increment schedule	not agree with sub (CDI) proposed	milestones.
			deadline. (-2)CDI statement that	
			they reserve the right to	
			reallocate employees at will brings	
			concern over project continuity.	
			(-2)Lacks specifics in asset distribution	
			and plan implementation.	

Award Criteria		Computer Support Systems	Jeff Coat and Associates	Blackbox
Conformance to include but are not limited to: adherence to proposal specifications, requirements, terms, conditions and provisions.	5%	3	3	1
		(-2)Design disclaimer raises	(-2)Concern over CDI statement	(-4) Did not comply with bid requirements to
		questions about component	work.	be Corning and Leviton Certified. Proposed a
		integration responsibility		different type of wiring than required in specs.
		expected from vendor.		
Total Proposal Score	100%	93	82	65

Proposal is awarded to Computer Support Systems based off of award criteria.

Date 4/2/2013