

RFP - VICE PRESIDENT FOR RESEARCH
EVALUATION CRITERIA

Executive Search Proposal		Parker Executive Search	Wheless Partners	RPA Inc.	Witt Kieffer	Greenwood/Asher
	Points					
Completeness of Proposal	10	10	10	8	10	9
Comments:				Lacking detail on research position		Lacking detail on research position
Content of Proposal	20	20	20	20	20	20
Comments:						
Experience with similar projects	25	23	23	20	22	20
Comments:		Research experience but did not give dates	AL experience. Research exp. but some out dated but within 5 yrs	No research experience	Some research exp.	Focused on diversity rather research
Ability of Vendor and its staff	25	23	25	25	23	25
Comments:		Not clear who will be on project			VP for Adm - started slowly	
Cost	20	20	20	20	18	17
Comments:					usual 33%	Not clear with indirect
TOTAL	100	96	98	93	93	91
Based on the evaluation criteria, the proposal for VP for Research Search Services is awarded to Wheless Partners.						