

SECH Cable Services (P0077)		Comcast	Knology
	POINTS		
<b>Cost</b>	15	15	10
		\$12.80 per unit per month	\$15.92 per unit per month
		Total per month \$ 5,030.40	Total per month \$ 6,256.56
<b>Past Performance</b>	25	25	20
<b>Experience with similar projects</b>			Knology did not include 3 references.
<b>References</b>			
<b>Completeness and compliance with the requirements of the RFP</b>	20	0	20
		Proposed a 10 year agreement instead of the 5 year agreement we requested.	
		Took exception to a majority of the bid and rewrote bid terms in BSA.	
		Did not provide Disclosure Statement and Cert. of Insurance.	
		Did not provide Financial Reports as requested	
		Will not provide equipment for interactive channels as requested in RFP.	
<b>Service and customer support access</b>	20	15	20
		Bulk Service Agreement states they will respond to service disruption next next business day. Will take customer inquires during normal business hours.	
<b>Ability to complete project on time</b>	20	20	20
<b>Total Points</b>	100	75	90

PROPOSAL IS AWARDED TO KNOLOGY FOR SECH CABLE SERVICES  
BASED OFF OF AWARD CRITERIA.

DATE	BUYER
9/9/2012	KDH