

Replacement of the Auxiliary Power Unit for the Army Aviation Ground Power Unit (P0096)				
	Points			
Evaluation Criteria	Maximum Points Available	Atec, Inc. Rating	Hamilton- Sundstrand Rating	Hydraulics International, Inc. Rating
Capability to meet the <u>Requirements</u> for at least one <i>Upgrade Option</i>	15	9	15	0
		Turbine meets power requirements but concepts for ancillary services not complete		Proposal did not respond with Gas Turbine Engine that fits in space given in RFP
Capability to meet the <u>Objectives</u> for at least one <i>Upgrade Option</i>	15	9	15	0
		No upgrade version was included.		Objectives was for a Gas Turbine Engine and proposal has no upgrade options
Completeness and detail in answering the six questions of the <i>Required Information</i>	10	8	9	10
		Completed answers, but considering that some of the system had not yet been identified/designed, full information not available	Answered with expertise, but did not make assumptions to allow addressing all questions.	
Relevant experience	15	10	15	15
		Experience in non-mobile, industrial settings; No military experience		
Similar work performed within the past 5 years	10	8	10	10
		Somewhat similar; Produced test cells; Had done mods with other APUs		
Cost	10	5	8	8
		Most Expensive solution including NRE	Least expensive considering gearbox NRE	No NRE. Cost of unit not mentioned
The proposal is awarded to Hamilton Sundstrand based off of award criteria.				

	<u>Points</u>			
Evaluation Criteria	Maximum Points Available	Atec, Inc. Rating	Hamilton- Sundstrand Rating	Hydraulics International, Inc. Rating
Proposed method of achieving upgrade	15	10	15	0
		Timeline lengthy; Concepts need significant development, so methods not yet clear		No method given to upgrade current engine. Instead, proposal addressed the purchase of an entirely different power cart.
Lack of issues or special considerations to perform the upgrade	5	3	5	5
		Issue: concepts not well developed Issue: compressor size unmentioned and appears to need more space		
Quality and completeness of proposal	5	3	4	5
		Pump calculations and assumptions not consistent with RSESC experience; Much of system left to imagination	Professional; Could have completed a bit more	
TOTAL:	100	65	96	53