

		Programmable Paper Cutter (B002151)	The Challenge Machinery Company	Xerox	Introprint Technologies	Whitaker Brother Business Machines, Inc.	Independent Graphic Services, LLC
			per bid	per bid	per bid	Alternate	per bid
Item	Qty	Description				Duplo Model 800PA Hydraulic cutter	
1	1	Challenge Model 305 XG Paper Cutter 208 Volt Three Phase 20 Amp	\$28,995.00	\$34,404.00	\$27,545.25	\$22,146.00	\$28,945.00
2	1	Large side Tables standard	\$525.00	Included	\$525.00	Included	\$525.00
			* 1130.00 With air				
3	1	0.5" minimum cut	\$700.00	Included	\$700.00	Included	\$700.00
4	1	Delivery and installation	\$1,500.00	Included	\$600.00	Included	NA
5	1	Training	\$900.00	Included	0 included	Included	NA
6	2	Blades	\$792.00	Included	0 included	Included	included in cutterprice
7	1	Plastic Cutting Sticks	\$36.60	Included (Total 15 sticks)	0 included	Included	40.92 per pack of 12
8	1	Paper Jogging Aid	\$96.00	Included	0 included	Included	included in cutterprice
		Total Price	\$33,544.60	\$34,404.00	\$29,370.25	\$22,146.00	\$30,170.00
		BID BOND	No	yes	yes	yes	yes
		FOB POINT	UAHuntsville	UAHuntsville	UAHuntsville	UAHuntsville	UAHuntsville
		TERMS	1%/15 days - net 30		Net 10	Net 30	Net 30 days
		WARRANTY	2 years		2 year.parts/90 day Labor	one year	2 yr
		ESTIMATED DELIVERY	2 weeks from order date	TBD- Timeframe of 2/3 weeks	2 weeks	5-10 day ARO	7-10 days after ROPO
		YOUR REFERENCE NO.				20120509-JB	N/A
		QUOTATION EFFECTIVE UNTIL	6/10/2012	6/10/2012	30 days	Sept 1,2012	12/5/2012
		BUSINESS CLASSIFICATION			SB	SB/VS	SB
		COMMENTS:				Duplo Model 800PA Hydraulic cutter does not meet specs.	
		Clamp pressure	5000 pounds	5000 pounds	5000 pounds	2500 pounds	5000 pounds
		Motor type	Three phase	Three phase	Three phase	One phase	Three phase
		Table height	standard 36.5"	standard 36.5"	standard 36.5"	.Air cushion 34.65"	standard 36.5"
<p>Bid specs require a 5000 pound clamp pressure and table height of standard 36.5". Whitaker Brother Business Machines, Inc. quoted a 2500 pounds clamp and 34.65" Air cushion table, which does not meet specifications. Therefore the bid is awarded to Introprint Technologies as the apparent lowest responsible bidder, meeting specifications.</p>							PKH 5/11/2012