

	Printing of the Prof & Cont Studies Term Catalog B002214	Interstate Printing & Graphics	Action Printing	*Jones Solutions Company	Signature Offset
Item	Description	Total Price	Total Price	Total Price	Total Price
1)	Base price, catalog printing, 40 interior pages w/4 page 4-color cover Qty 75,000	\$23,665.00	\$13,113.91	\$24,735.00	\$12,222.47
2)	Base price , catalog printing, 40 interior pages w/4 page 2-color cover Qty 75,000	\$22,999.00	\$12,813.91	\$24,090.00	\$11,590.70
3)	Base price , catalog printing, 32 interior pages w/4 page 4-color cover Qty 75,000	\$19,919.00	\$10,776.42	\$22,705.00	\$11,128.85
4)	Base price , catalog printing, 32 interior pages w/4 page 2-color cover Qty 75,000	\$19,254.00	\$10,476.42	\$22,060.00	\$10,497.08
5)	Base price per 1000 mail handling Print and/or affix labels, sort, and sack 3rd class, class, carrier route labels generated by vendor.	\$2,700.00	\$18.00/1000	*see below*	15.8/1000
6)	Addition/Subtraction of 4 page body	\$1,745.00	\$-385.00/+ \$1,400.00	*No pricing in bid	\$-496.00/+ \$902.00
7)	Addition/charge for Bleed?	No charge	No charge	No charge	No charge
8)	Addition/charge for varnish?	\$4,405.00	No charge	No charge	\$1,587.00
9)	Addition/Subtraction of 1,000 copy increments	32 pgs and 40 pgs \$298.00	32 pgs \$133.39 40 pgs \$162.44	*see below*	\$143.87
10)	Addition charge for half tones?	No charge	No charge	No charge	No charge
11)	Shipping/freight charges for delivery to Huntsville, AL	\$1,840.00 2 Locations	\$1,200.00	\$295.00	\$525.00
12)	Additional Costs	none	none	TBD	None

	<b>Totals</b>				
<b>*1</b>	Totals includes 40 pgs 4 page 4-color cover, 1000 mail handling item 5, addition 4 page body, varnish, and 40 page addition 4 page body increments.	\$34,653.00	\$17,226.35	\$28,340.00	\$16,565.34
<b>*1</b>	Totals includes 40 pgs 4 page 4-color cover, 1000 mail handling item 5, subtraction 4 page body, varnish, and 40 page addition 4 page body increments.	\$34,653.00	\$15,441.35	\$29,390.00	\$15,167.34
<b>*2</b>	Totals includes 40 pgs 4 page 2-color cover, 1000 mail handling item 5, addition 4 page body, varnish, and 40 page addition 4 page body increments.	\$33,987.00	\$16,926.35	\$27,700.00	\$15,933.57
<b>*2</b>	Totals includes 40 pgs 4 page 2-color cover, 1000 mail handling item 5, subtraction 4 page body, varnish, and 40 page addition 4 page body increments.	\$33,987.00	\$15,141.35	\$28,250.00	\$14,535.57
<b>*3</b>	Totals includes 32 pgs 4 page 4-color cover, 1000 mail handling item 5, addition 4 page body, varnish, and 32 page addition 4 page body increments.	\$30,907.00	\$14,859.81	\$26,340.00	\$15,471.72
<b>*3</b>	Totals includes 32 pgs 4 page 4-color cover, 1000 mail handling item 5, subtraction 4 page body, varnish, and 32 page addition 4 page body increments.	\$30,907.00	\$13,074.81	\$26,830.00	\$14,073.72
<b>*4</b>	Totals includes 32 pgs 4 page 2-color cover , 1000 mail handling item 5, addition 4 page body, varnish, and 32 page addition 4 page body increments.	\$30,242.00	\$14,559.81	\$25,700.00	\$14,839.95
<b>*4</b>	Totals includes 32 pgs 4 page 2-color cover , 1000 mail handling item 5, subtraction 4 page body, varnish, and 40 page addition page body increments.	\$30,242.00	\$12,774.81	\$26,190.00	\$11,871.95

	FOB	UAHuntsville	UAHuntsville	UAHuntsville	UAHuntsville
	TERMS	Net 30 Days	Net 30 Days	Net 30 Days	Net 30 Days
	WARRANTY		Standard Manuf, Warranty	none	10 days
	ESTIMATED DELIVERY	8 working Days	2-1/2 weeks* Delivery cost on page 6	Days from proof approval	14 Working Days
	YOUR REFERENCE NO.		104119-BG	127695/127698/127 696/127697	93428
	QUOTATION EFFECTIVE UNTIL	90 days	4/30/2014	60 Days	365 days
	BUSINESS CLASSIFICATION	Corporation	LB	BW	LB
<b>*5)</b>	<b>Base price per 1000 mail handling</b>				
	Print and/or affix labels, sort, and sack 3rd class, class, carrier route labels generated by vendor.				
	<b>Mail Dropped and Verified in Florida (60,000)</b>			\$785.00	
	<b>Mail Dropped and Verified in Alabama</b>			\$1,845.00	
	<b>Postage not Included</b>				
<b>*9)</b>	<b>Addition/Subtraction of 1,000 copy</b>				
	- CBase price, catalog printing, 40 interior pages w/4 page 4-color cover Qty 74,000			\$24,455.00	
	+ Base price, catalog printing, 40 interior pages w/4 page 4-color cover Qty 76,000			\$25,505.00	
	- Base price, catalog printing, 40 interior pages w/4 page 2-color cover Qty 74,000			\$23,815.00	
	+ Base price, catalog printing, 40 interior pages w/4 page 2-color cover Qty 76,000			\$24,365.00	
	- Base price, catalog printing, 32 interior pages w/4 page 4-color cover Qty 74,000			\$22,455.00	
	+ Base price, catalog printing, 32 interior pages w/4 page 4-color cover Qty 76,000			\$22,945.00	
	- Base price, catalog printing, 32 interior pages w/4 page 2-color cover Qty 74,000			\$21,815.00	
	+ Base price, catalog printing, 32 interior pages w/4 page 2-color cover ty 76,000			\$22,305.00	

	<b>The bid is awarded to Signature Offset as the apparent lowest responsible bidder, meeting specifications.</b>			6/11/2013 PKH
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