

	Printing of the Prof & Cont Studies Term Catalog B002214	Interstate Printing & Graphics	Action Printing	*Jones Solutions Company	Signature Offset
Item	Description	Total Price	Total Price	Total Price	Total Price
1)	Base price, catalog printing, 40 interior pages w/4 page 4-color cover Qty 75,000	\$23,665.00	\$13,113.91	\$24,735.00	\$12,222.47
2)	Base price , catalog printing, 40 interior pages w/4 page 2-color cover Qty 75,000	\$22,999.00	\$12,813.91	\$24,090.00	\$11,590.70
3)	Base price , catalog printing, 32 interior pages w/4 page 4-color cover Qty 75,000	\$19,919.00	\$10,776.42	\$22,705.00	\$11,128.85
4)	Base price , catalog printing, 32 interior pages w/4 page 2-color cover Qty 75,000	\$19,254.00	\$10,476.42	\$22,060.00	\$10,497.08
5)	Base price per 1000 mail handling Print and/or affix labels, sort, and sack 3rd class, class, carrier route labels generated by vendor.	\$2,700.00	\$18.00/1000	*see below*	15.8/1000
6)	Addition/Subtraction of 4 page body	\$1,745.00	-\$385.00/+\$1,400.00	*No pricing in bid	-\$496.00/+\$902.00
7)	Addition/charge for Bleed?	No charge	No charge	No charge	No charge
8)	Addition/charge for varnish?	\$4,405.00	No charge	No charge	\$1,587.00
9)	Addition/Subtraction of 1,000 copy increments	32 pgs and 40 pgs \$298.00	32 pgs \$133.39 40 pgs \$162.44	*see below*	\$143.87
10)	Addition charge for half tones?	No charge	No charge	No charge	No charge
11)	Shipping/freight charges for delivery to Huntsville, AL	\$1,840.00 2 Locations	\$1,200.00	\$295.00	\$525.00
12)	Additional Costs	none	none	TBD	None

	Totals				
*1	Totals includes 40 pgs 4 page 4-color cover, 1000 mail handling item 5, addition 4 page body, varnish, and 40 page addition 4 page body increments.	\$34,653.00	\$17,226.35	\$28,340.00	\$16,565.34
*1	Totals includes 40 pgs 4 page 4-color cover, 1000 mail handling item 5, subtraction 4 page body, varnish, and 40 page addition 4 page body increments.	\$34,653.00	\$15,441.35	\$29,390.00	\$15,167.34
*2	Totals includes 40 pgs 4 page 2-color cover, 1000 mail handling item 5, addition 4 page body, varnish, and 40 page addition 4 page body increments.	\$33,987.00	\$16,926.35	\$27,700.00	\$15,933.57
*2	Totals includes 40 pgs 4 page 2-color cover, 1000 mail handling item 5, subtraction 4 page body, varnish, and 40 page addition 4 page body increments.	\$33,987.00	\$15,141.35	\$28,250.00	\$14,535.57
*3	Totals includes 32 pgs 4 page 4-color cover, 1000 mail handling item 5, addition 4 page body, varnish, and 32 page addition 4 page body increments.	\$30,907.00	\$14,859.81	\$26,340.00	\$15,471.72
*3	Totals includes 32 pgs 4 page 4-color cover, 1000 mail handling item 5, subtraction 4 page body, varnish, and 32 page addition 4 page body increments.	\$30,907.00	\$13,074.81	\$26,830.00	\$14,073.72
*4	Totals includes 32 pgs 4 page 2-color cover , 1000 mail handling item 5, addition 4 page body, varnish, and 32 page addition 4 page body increments.	\$30,242.00	\$14,559.81	\$25,700.00	\$14,839.95
*4	Totals includes 32 pgs 4 page 2-color cover , 1000 mail handling item 5, subtraction 4 page body, varnish, and 40 page addition page body increments.	\$30,242.00	\$12,774.81	\$26,190.00	\$11,871.95

	FOB	UAHuntsville	UAHuntsville	UAHuntsville	UAHuntsville
	TERMS	Net 30 Days	Net 30 Days	Net 30 Days	Net 30 Days
	WARRANTY		Standard Manuf, Warranty	none	10 days
	ESTIMATED DELIVERY	8 working Days	2-1/2 weeks* Delivery cost on page 6	Days from proof approval	14 Working Days
	YOUR REFERENCE NO.		104119-BG	127695/127698/127 696/127697	93428
	QUOTATION EFFECTIVE UNTIL	90 days	4/30/2014	60 Days	365 days
	BUSINESS CLASSIFICATION	Corporation	LB	BW	LB
*5)	Base price per 1000 mail handling				
	Print and/or affix labels, sort, and sack 3rd class, class, carrier route labels generated by vendor.				
	Mail Dropped and Verified in Florida (60,000)			\$785.00	
	Mail Dropped and Verified in Alabama			\$1,845.00	
	Postage not Included				
*9)	Addition/Subtraction of 1,000 copy				
	- CBase price, catalog printing, 40 interior pages w/4 page 4-color cover Qty 74,000			\$24,455.00	
	+ Base price, catalog printing, 40 interior pages w/4 page 4-color cover Qty 76,000			\$25,505.00	
	- Base price, catalog printing, 40 interior pages w/4 page 2-color cover Qty 74,000			\$23,815.00	
	+ Base price, catalog printing, 40 interior pages w/4 page 2-color cover Qty 76,000			\$24,365.00	
	- Base price, catalog printing, 32 interior pages w/4 page 4-color cover Qty 74,000			\$22,455.00	
	+ Base price, catalog printing, 32 interior pages w/4 page 4-color cover Qty 76,000			\$22,945.00	
	- Base price, catalog printing, 32 interior pages w/4 page 2-color cover Qty 74,000			\$21,815.00	
	+ Base price, catalog printing, 32 interior pages w/4 page 2-color cover ty 76,000			\$22,305.00	

<p>Signature Offset could not meet the bleeding specifications for the interior pages of the catalog, this exceeds their printing length on the their groundwood press(s). The bid is awarded to Action Printing as the apparent lowest responsible bidder, meeting specifications.</p>		<p>9/10/2013 PKH</p>
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