

<b>Janitorial Services for Residence Halls</b>				
<b>P0082</b>				
		<b>Jmack Cleaning</b>	<b>Excel LLC</b>	<b>Acsential Services</b>
<b>INDICATE PERCENTAGE OFF IF UNIVERSITY USES OWN EMPLOYEES TO CLEAN COMMON AREAS IN NCRH and CCRH.</b>		N/A	NEGOTIABLE	15%
<b>COMPLETE CLEANING OF COMMON AREA PER MONTH</b>				
CCRH		\$3,500.00	\$4,800.00	\$3,455.20
FFH		\$2,200.00	\$3,800.00	\$3,445.20
NCRH		\$2,200.00	\$3,800.00	\$3,445.20
CHARGER VILLAGE		\$2,400.00	\$6,200.00	\$3,445.20
<b>FEES FOR CLEANING VINYL TILE/COVEBASE</b>				
PER SQUARE FOOT		\$0.10	\$0.15	\$0.35
<b>FEE FOR CLEANING CARPET/COVEBASE</b>				
PER SQUARE FOOT		\$0.08	\$0.15	\$0.20
<b>COMPLETE CLEANING OF STUDENT SUITE/FULL FLOOR TREATMENT</b>				
SECH (3-BEDROOM/FULL KITCHEN)		\$240.00	\$300.00	\$280.00
CCRH (4-BEDROOM/MINI KITCHEN)		\$220.00	\$270.00	\$350.00
FFH (3-BEDROOM/MINI KITCHEN)		\$200.00	\$250.00	\$250.00
FFH (4-BEDROOM/MINI KITCHEN)		\$220.00	\$270.00	\$350.00
NCRH (1-BEDROOM STUDIO/MINI KITCHEN)		\$125.00	\$175.00	\$125.00
NCRH (2-BEDROOM/MINI KITCHEN)		\$150.00	\$200.00	\$200.00
NCRH (3-BEDROOM/MINI KITCHEN)		\$200.00	\$250.00	\$250.00
NCRH (4-BEDROOM/MINI KITCHEN)		\$220.00	\$270.00	\$350.00
CV (2-BEDROOM/MINI KITCHEN)		\$150.00	\$200.00	\$200.00
CV (4-BEDROOM/MINI KITCHEN)		\$220.00	\$270.00	\$350.00
FRSO (2-BEDROOM W/ BATHROOM)		\$125.00	\$250.00	\$225.00

<b>COMPLETE CLEANING ON 1-BEDROOM UNFURNISHED APARTMENT W/FLOOR TREATMENT (SECH)</b>		\$120.00	\$200.00	\$165.00
<b>COMPLETE CLEANING ON 1-BEDROOM FURNISHED APARTMENT W/FLOOR TREATMENT</b>				
SECH		\$125.00	\$200.00	\$185.00
CCRH (1 unit only)		\$175.00	\$150.00	\$150.00
NCRH (1 unit only)		\$125.00	\$150.00	\$150.00
CV (2 BEDROOM, 1-UNIT ONLY)		\$125.00	\$200.00	\$175.00
<b>FEE FOR COMPLETE CLEANING OF UNFURNISHED HOUSE IN FLOWERS SUBDIVISION</b>				
2-BEDROOM		\$130.00	\$250.00	\$280.00
3-BEDROOM		\$230.00	\$300.00	\$350.00
4-BEDROOM		\$280.00	\$350.00	\$425.00
<b>FEE FOR COMPLETE CLEANING OF SPECIFIC AREAS</b>				
<b>1 BEDROOM</b>				
FFH		\$15.00	\$30.00	\$70.00
SECH		\$15.00	\$35.00	\$70.00
CCRH		\$15.00	\$30.00	\$70.00
NCRH		\$15.00	\$30.00	\$70.00
CV		\$15.00	\$30.00	\$70.00
FRSO		\$15.00	\$40.00	\$70.00
<b>1 ENTIRE BATH AREA</b>				
CCRH		\$30.00	\$40.00	\$45.00
NCRH		\$30.00	\$40.00	\$45.00
SECH (both sides)		\$60.00	\$80.00	\$45.00
FFH		\$30.00	\$40.00	\$45.00
CV		\$30.00	\$40.00	\$45.00
FRSO		\$30.00	\$50.00	\$45.00

<b>LIVING ROOM/KITCHEN</b>				
CCRH		\$20.00	\$30.00	\$35.00
SECH (includes all hall)		\$60.00	\$60.00	\$35.00
FFH		\$20.00	\$30.00	\$35.00
NCRH		\$20.00	\$30.00	\$35.00
CV		\$20.00	\$30.00	\$35.00
<b>CLEANING OF VINYL TILE FLOORS/COVEBASE (stripping/waxing/buffing; includes under appliances)</b>				
SECH - LIVING ROOM/KITCHEN/HALL (3- BEDROOM UNIT)		\$80.00	\$150.00	\$385.00
SECH - KITCHEN (1 BEDROOM UNIT)		\$10.00	\$70.00	\$70.00
CCRH - KITCHEN/PANTRY		\$12.00	\$10.00	\$70.00
FFH - KITCHEN		\$10.00	\$40.00	\$70.00
NCRH - KITCHEN		\$10.00	\$40.00	\$70.00
CV-KITCHEN		\$10.00	\$40.00	\$70.00
<b>CLEANING OF CARPET (extraction/shampoo/bonnet)</b>				
SECH BEDROOM,		\$8.00	\$25.00	\$40.00
LIVING ROOM (1-BR ONLY)		\$12.00	\$40.00	\$55.00
CCRH - BEDROOM		\$8.00	\$15.00	\$40.00
LIVING ROOM		\$12.00	\$40.00	\$50.00
HALL		\$8.50	\$10.00	\$40.00
FFH BEDROOM		\$8.00	\$15.00	\$40.00
LIVING ROOM		\$12.00	\$40.00	\$60.00
HALL/PANTRY		\$9.00	\$15.00	\$55.00
NCRH BEDROOM		\$8.00	\$15.00	\$45.00
LIVING ROOM		\$12.00	\$40.00	\$60.00
HALL/PANTRY		\$9.00	\$15.00	\$55.00
CV BEDROOM		\$8.00	\$15.00	\$45.00
LIVING ROOM		\$12.00	\$40.00	\$60.00
HALL		\$8.50	\$15.00	\$50.00
FRSO BEDROOM		\$8.00	\$25.00	\$45.00

<b>CLEANING OF APPLIANCES IN ANY HOUSING AREA</b>				
STOVE/OVEN/HOOD		\$20.00	\$25.00	\$85.00
MICROWAVE		\$5.00	\$10.00	\$15.00
REFRIGERATOR/FREEZER (small)		\$10.00	\$15.00	\$35.00
REFRIGERATOR/FREEZER (large)		\$15.00	\$25.00	\$50.00
<b>CLEANING OF CABINETS/DRAWERS/SINKS/COUNTERTOPS</b>				
SECH - KITCHEN		\$20.00	\$20.00	\$20.00
CCRH/FFH/NCRH - KITCHEN		\$20.00	\$10.00	\$15.00
VANITY		\$8.00	\$10.00	\$20.00
VANITY		\$8.00	\$10.00	\$15.00
<b>CLEANING OF FURNITURE IN ANY HOUSING AREA (includes dusting/polishing/brushing)</b>				
BEDROOM		\$5.00	\$30.00	\$10.00
KITCHEN		\$5.00	\$15.00	\$15.00
LIVING ROOM		\$7.00	\$40.00	\$15.00
<b>CLEANING OF UPHOLSTERY IN ANY HOUSING AREA (extraction/shampoo)</b>				
BEDROOM		\$8.00	\$10.00	\$30.00
LIVING ROOM		\$10.00	\$25.00	\$40.00
<b>PRESSURE WASH FRONT ENTRANCE</b>				
CCRH		\$35.00	\$150.00	\$140.00
NCRH		\$35.00	\$150.00	\$154.00
FFH		\$35.00	\$250.00	\$165.00

CV		\$35.00	\$400.00	\$153.00
<b>MAN-HOUR FOR SPECIAL ASSIGNMENTS</b>		\$12.00	\$22.50	\$32.75
<b>CONFERENCE CLEANING PROPOSAL (CCRH/NCRH COMPLEX)</b>				
<b>Complete cleaning of entire suite or half-suite (2 bedrooms, 1 bath area, and kitchen/living room area)</b>				
<b>1 NIGHT</b>				
FULL SUITE		\$20.00	\$20.00	\$125.00
HALL SUITE		\$20.00	\$20.00	\$62.00
<b>2-5 NIGHTS</b>				
FULL SUITE		\$30.00	\$40.00	\$625.00
HALF SUITE		\$30.00	\$35.00	\$310.00
<b>6-14 NIGHTS</b>				
FULL SUITE		\$40.00	\$60.00	\$1,750.00
HALF SUITE		\$30.00	\$50.00	\$808.00
<b>OVER 2 WEEKS TO FOUR WEEKS</b>				
FULL SUITE		\$60.00	\$80.00	\$3,750.00
HALF SUITE		\$50.00	\$70.00	\$1,875.00
<b>ONE MONTH</b>				
FULL SUITE		\$70.00	\$80.00	\$3,750.00
HALF SUITE		\$60.00	\$70.00	\$1,875.00
<b>TWO MONTHS</b>				
FULL SUITE		\$140.00	\$150.00	\$7,500.00
HALF SUITE		\$130.00	\$140.00	\$3,750.00
<b>10 WEEKS (includes full floor treatment)</b>				
FULL SUITE		\$180.00	\$200.00	\$11,250.00
HALF SUITE		\$170.00	\$200.00	\$5,625.00

<b>GRAND TOTAL</b>		<b>\$15,718.18</b>	<b>\$26,917.80</b>	<b>\$65,006.10</b>

<b>PERCENT INCREASE FROM PREVIOUS YEAR PRICING</b>				
NOVEMBER 12, 2015 - NOVEMBER 11, 2016		2.00%	3.00%	3.00%
NOVEMBER 12, 2016 - NOVEMBER 11, 2017		2.00%	3.00%	3.00%
NOVEMBER 12, 2017 - NOVEMBER 11, 2018		2.00%	3.00%	3.00%
NOVEMBER 12, 2018 - NOVEMBER 11, 2019		2.00%	3.00%	3.00%
<b><u>EVALUATION CRITERIA POINTS</u></b>				
		<b>Jmack Cleaning Servi</b>	<b>Excel LLC</b>	<b>Acsential Services</b>
<b>POINTS</b>	<b>10</b>	<b>8</b>	<b>10</b>	<b>7</b>
SIGNED DOCUMENTS AND COMPLIES WITH RFP REQUESTS				
		NO E-Verify form.	Complies with requirements. All documents submitted.	RFP was re-written as a "Teaming Agreement". All documents submitted
PRICING	<b>30</b>	<b>30</b>	<b>25</b>	<b>15</b>
		Inexpensive pricing	Moderate pricing	Excessive pricing
	<b>20</b>	<b>15</b>	<b>20</b>	<b>18</b>
EXPERIENCE, REFERENCES AND YEARS IN BUSINESS		Not all references checked out. Do not know years in business. Smaller Business Experience	References good. Experience in area excellent. Many years in business.	References good. In business since 2001. Uses sub-contractors. Experience good
RESIDENCE HALL EXPERIENCE IN HIGHER EDUCATION	<b>40</b>	<b>10</b>	<b>40</b>	<b>30</b>
		None noted	23 years of Residence Hall Experience.	Two sources similar to Residence Hall Experience.
<b>TOTAL POINTS</b>	<b>100</b>	<b>63</b>	<b>95</b>	<b>70</b>
Based on the award criteria, this proposal has been awarded to Excel LLC				