

Item	Description	Qty	UOM	AVI-SPL		Audio Video Systems		Xerox Audio Visual*		Interactive Solutions Inc.*		Multi-Media Masters Inc.*	
				Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1	Telepresence System, Polycom HDX 8000 720P Codec with Content Sharing and Eagle Eye Camera	1	EA	\$ 11,052.94	\$ 11,052.94	\$ 11,350.00	\$ 11,350.00	\$ 12,900.00	\$ 12,900.00	\$ 9,975.85	\$ 9,975.85		
2	Wall Mount Room Control, Creston TPS-6L 5.7"	1	EA	\$ 1,409.09	\$ 1,409.09	\$ 1,380.00	\$ 1,380.00	\$ 1,545.00	\$ 1,545.00	\$ 1,411.75	\$ 1,411.75		
3	Room Control, Creston CP2E	1	EA	\$ 1,534.09	\$ 1,534.09	\$ 1,050.00	\$ 1,050.00	\$ 1,290.00	\$ 1,290.00	\$ 1,060.00	\$ 1,060.00		
4	Display, 60" LED, 1080P, RS-232	2	EA	\$ 1,595.45	\$ 3,190.90	\$ 3,500.00	\$ 7,000.00	\$ 2,155.00	\$ 4,310.00	\$ 1,730.59	\$ 3,461.18		
5	Display Wall Mount, Chief, Tilt	2	EA	\$ 181.24	\$ 362.48	\$ 185.00	\$ 370.00	\$ 110.00	\$ 220.00	\$ 187.09	\$ 374.18		
6	VGA + Audio Matrix Switcher, Extron MVX44 VGA A	1	EA	\$ 676.14	\$ 676.14	\$ 670.00	\$ 670.00	\$ 750.00	\$ 750.00	\$ 700.00	\$ 700.00		
7	VGA Wall Plate with Audio, Extron	1	EA	\$ 39.77	\$ 39.77	\$ 115.00	\$ 115.00	\$ 124.00	\$ 124.00	\$ 94.11	\$ 94.11		
8	RGB to DVI-D Scaler, Extron RGB-DVI 300	1	EA	\$ 448.86	\$ 448.86	\$ 440.00	\$ 440.00	\$ 499.00	\$ 499.00	\$ 464.70	\$ 464.70		
9	M to M VGA Plus Audio Cable 6' Extron	1	EA	\$ 28.41	\$ 28.41	\$ 25.00	\$ 25.00	\$ 28.00	\$ 28.00	\$ 29.41	\$ 29.41		
10	M to M VGA Plus Audio Cable 12' Extron	1	EA	\$ 34.09	\$ 34.09	\$ 35.00	\$ 35.00	\$ 38.00	\$ 38.00	\$ 35.29	\$ 35.29		
11	Biamp Nexia VC Videoconference DSP with Acoustic Echo Cancellation (AEC)	1	EA	\$ 1,930.68	\$ 1,930.68	\$ 1,910.00	\$ 1,910.00	\$ 2,100.00	\$ 2,100.00	\$ 1,998.83	\$ 1,998.83		
12	Camera Mount	1	EA	\$ 99.75	\$ 99.75	\$ 55.00	\$ 55.00	\$ 125.00	\$ 125.00	\$ 69.00	\$ 69.00		
13	Microphone, Ceiling, Audix, White	3	EA	\$ 275.63	\$ 826.89	\$ 240.00	\$ 720.00	\$ 345.00	\$ 1,035.00	\$ 291.18	\$ 873.54		
14	Speaker, Ceiling, Bose	4	EA	\$ 79.80	\$ 319.18	\$ 170.00	\$ 680.00	\$ 90.00	\$ 360.00	\$ 136.35	\$ 545.40		
15	Amplifier, Crown	1	EA	\$ 361.94	\$ 361.94	\$ 430.00	\$ 430.00	\$ 355.00	\$ 355.00	\$ 650.00	\$ 650.00		
16	Presentation Enclosure System, Maple Finish, Minimum 27" Depth	1	EA	\$ 252.01	\$ 252.01	\$ 285.00	\$ 285.00	\$ 280.00	\$ 280.00	\$ 404.25	\$ 404.25		
17	Power Distribution/Conditioner, Juice Goose RM Series	1	EA	\$ 185.23	\$ 185.23	\$ 275.00	\$ 275.00	\$ 210.00	\$ 210.00	\$ 215.00	\$ 215.00		
18	Auralex S3PP SonoSuede Panels (Blue)	8	EA	\$ 70.40	\$ 563.20	\$ 120.00	\$ 960.00	\$ 125.00	\$ 1,000.00	\$ 115.00	\$ 920.00		
19	All additional cabling, terminations and hardware necessary for complete installation not specified above.			\$ 1,953.25	\$ 1,953.25	\$ 500.00	\$ 500.00	\$ 2,409.00	\$ 2,409.00	\$ 9,482.76	\$ 9,482.76		
20	Installation, Training and Testing			\$ 12,620.00	\$ 12,620.00	\$ 7,500.00	\$ 7,500.00	\$ 5,500.00	\$ 5,500.00	\$ 8,281.88	\$ 8,281.88		
21	Audio Programming			Included		\$ 1,500.00	\$ 1,500.00	\$ 2,200.00	\$ 2,200.00	\$ 988.24	\$ 988.24		
22	Warranty, One Year Full System			\$ 1,726.53	\$ 1,726.53	\$ 2,000.00	\$ 2,000.00	\$ 1,200.00	\$ 1,200.00	\$ 2,177.65	\$ 2,177.65		

BID SUBTOTAL (EXCLUDES ITEMS 4 and 22)

\$ 34,698.00

\$ 30,250.00

\$ 32,968.00

\$ 38,574.00

Optional Additional Specifications

1	Display, 65" LED, 1080P, RS-232 (Instead of Item #4, 60" Panels)	2	EA	\$ 2,795.40	\$ 5,590.80	\$ 4,800.00	\$ 9,600.00	\$ 3,399.00	\$ 6,798.00	No Bid	No Bid		
2	3 Year Extended Support and Maintenance	1	EA	\$ 3,000.00	\$ 3,000.00	\$ 7,200.00	\$ 7,200.00	\$ 15,000.00	\$ 15,000.00	\$ 4,421.30	\$ 4,421.30		
3	3 Year Parts/Labor Warranty with Advanced Replacement	1	EA	\$ 4,000.00	\$ 4,000.00	\$ 10,000.00	\$ 10,000.00	\$ 18,000.00	\$ 18,000.00	\$ 6,500.00	\$ 6,500.00		
4	MPPlus Software License for Polycom HDX8000	1	EA	\$ 2,641.19	\$ 2,641.19	\$ 3,000.00	\$ 3,000.00	\$ 2,445.00	\$ 2,445.00	\$ 2,916.47	\$ 2,916.47		

BID TOTAL (INCLUDES OPTIONAL ITEMS 1 & 3)

\$ 44,288.80

\$ 49,850.00

\$ 57,766.00

\$ 45,074.00

Total Low Vendor
AVI-SPL
\$44,288.80

Start Date	7/2/2012	Start Date	6/18/2012	Start Date	6/18/2012	Start Date	10 Business Days	Start Date	
Completion	3-days	Completion	7-days	Completion	4.5-days	Completion	5 Business Days	Completion	

Y	Y	Y	Y
UAH DESTINATION NET 30	UAH DESTINATION NET 30	UAH DESTINATION NET 30	UAH DESTINATION NET 30
Comply with Bid Specifications 14 Days 171711	Per Man. Guideline/see bid specs 6/18/2012 11307_UAH	See Bid Specifications	See Bid Specifications
Comply with Bid Specifications	7/1/2012	See Bid Specifications	See Bid Specifications

Attend Mandatory I
FOB Point
Terms
Warranty
Delivery
Your Reference No.
Quotation Effective

Notes

		Item 19 Includes required one year Polycom Service Agreement.	Did not bid on Option 1	Vendor did not attend Mandatory Pre-bid Conference and is removed from consideration.
		Additional Specifications: Item 1 includes \$198.00 for mounts. Item 2: 3 Year Extended Support and Maintenance is \$10,500.00 Polycom 3 Year Warranty (this must be purchased in order for the codec to have a 3 Year Warranty as Well) is \$4500.00		

AWARD NOTES

BID IS AWARDED BY "TOTAL LOW" WITH ITEM 4 REPLACED WITH OPTIONAL SPEC 1 AND ITEM 22 REPLACED BY OPTIONAL SPEC 3. BID IS AWARDED TO THE APPARENT. LOWEST RESPONSIBLE BIDDER. MEETING SPECIFICATIONS.

DATE	BUYER
6/1/2012	KDH

VENDOR NAMES WITH ASTERIKS (*) REFER TO "NOTES" AREA OF TABULATION

Pre-Bid Conference