## **Electronic Health Record System (P00102)**

|   | Evaluation Criteria  | Rating | Point and Click  | Medicat  | PyraMed   | Allscripts  | Medisys   | eClinicalWorks                                      | Fusion  |
|---|--|--------|--|--|---|---|---|---|---|
| 1 | Demonstrated experience performing the requested services for the institution of similar size.  • On-line Demo presentation,  • Ease of use • Banner Integration   | 20     | 17   | 18   | 16  | 14  | 14  | 14  | 10  |
|   |  |        | (-2) Two many steps<br>not ease of use   | (-2) two many options on the screen at one time. | ` '   | (-2) No reference to banner interface.  | (-2) would have<br>to create a<br>interface with<br>banner. | (-2) No reference to banner interface.              | (-6) Data interface<br>does not link to<br>banner, it uses<br>LinkLogic.            |
|   |  |        | (-1) On-line demo<br>not as infomative as<br>other vendors   |  | (-2) No reference to banner interface.  | (-4) Does not specialize is college health.   | (-4) no<br>experience with<br>college health                | (-4) no experience<br>with similar size<br>colleges | (-4) Does not specialize is college health.   |
| 2 | Stages of work, types and amounts of resources, and other elements required to implement the proposed solution • Security Issues (Including FERPA and HIPAA compliance) • Recommendations from current users   | 20     | 17   | 20   | 17  | 17  | 17  | 17  | 17  |
|   |  |        | (-3) Vendor sent<br>inexperience staff to<br>train while going<br>live. This from a<br>current users |  | (-3) More<br>complex than<br>other vendors.<br>More click to get<br>to work area. | (-3) Poor<br>recommendations<br>from other colleges   | (-3) Poor<br>recommendation<br>s from other<br>colleges     | (-3) Poor<br>recommendations<br>from other colleges | (-3) Is more<br>detailed. Poor<br>recommendations<br>from other<br>colleges         |
| 3 | Implementation/Training/ continued technical support • Communication and Follow-Up from Vendor • Provide on-going training for new employees and cross training of existing staff? Cost of training? • Cost of training? on-line or vendor's facility? | 20     | 18   | 20   | 16  | 17  | 18  | 17  | 11  |
|   |  |        | (-1)Training was not long enough.  |  | (-3) Timeline to<br>go live is long.  | (-3) Timeline to go<br>live is long and<br>would have to<br>design a integration<br>with banner | (-1) After requesting demo                                  | (-3) Timeline to go<br>live is long.                | (-6) Use their<br>software only and<br>does not<br>specialize in<br>college health. |
|   |  |        | (-1) Follow-up from vendor not the best.   |  | (-1) Training was not long enough.  |   | (-1) Follow-up<br>from vendor not<br>the best.              |   | (-5) Was lenghty<br>and more<br>complicated.  |

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| 4 | Price / Cost Effectiveness • Billing (for future use)/Cost  | 20     | 20              | 10   | 16                       | 18                    | 12                       | 14                    | 8   |
|   |   |        |                 | (-10) Prices is<br>higher compared to<br>other vendors | (-4) Prices is<br>higher | (-2) Prices is higher | (-8) Prices is<br>higher | (-6) Prices is higher | (-12) Prices is<br>higher than other<br>vendors |
|   | Price for 5 years,training, and installing                  |        | \$59,400        | \$123,400  | \$94,146                 | \$83,575              | \$99,710                 | \$95,140              | \$239,142.10                                    |
| 5 | Software Support, Maintenance,<br>Enhancement, and Warranty | 20     | 20              | 20   | 20                       | 20                    | 20                       | 20                    | 19  |
|   | Total Score   | 100    | 92              | 88   | 85                       | 86                    | 81                       | 81                    | 65  |

This proposal had been awarded to Point and Click based on award criteria.