

BlueCat Networks Software and Professional Services (B002184)

Item	Description	Qty	UOM	ProSys		Betis Group		Sayers	
				Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1	Proteus 3300 IPAM VM Appliance for Vmware - Incl. Base License to manage up to 0 servers - Extensible to 50 DNS/DHCP Servers via Adonis Server Mgmt AND/OR Proteus for MS Windows DNS/DHCP Licenses Product #: PV-3300-VMWARE	1	EA	\$ 8,070.00	\$ 8,070.00	\$ 8,224.69	\$ 8,224.69	\$ 9,501.00	\$ 9,501.00
2	Proteus 3300 Virtual Appliance - 1 Year Maintenance Product #: PV-3300-M1Y	1	EA	\$ 2,727.00	\$ 2,727.00	\$ 2,779.61	\$ 2,779.61	\$ 3,040.32	\$ 3,040.32
3	Adonis 800 - DNS/DHCP/NTP/TFTP Virtual Appliance for VMWARE Product #: AV-800-VMWARE	4	EA	\$ 3,805.00	\$ 15,220.00	\$ 3,877.30	\$ 15,509.28	\$ 4,479.00	\$ 17,916.00
4	Adonis 800 - Virtual Appliance - 1 Year Maintenance Product #: AV-800-M1Y	4	EA	\$ 1,286.00	\$ 5,144.00	\$ 1,310.37	\$ 5,241.48	\$ 1,433.28	\$ 5,733.12
5	Single Adonis DNS/DHCP Server Management License for Proteus Product #: P-ADSMGT	4	EA	\$ 762.00	\$ 3,048.00	\$ 776.50	\$ 3,106.00	\$ 897.00	\$ 3,588.00
6	Single Adonis DNS/DHCP Server Management License for Proteus - 1 Year Maintenance Product #: P-ADSMGT-M1Y	4	EA	\$ 258.00	\$ 1,032.00	\$ 262.42	\$ 1,049.68	\$ 287.04	\$ 1,148.16

PROFESSIONAL SERVICES

7	One Hour Onsite Consulting Product #: BCN-PS-1HR-ON-EXP	56	HR	\$ 260.00	\$ 14,560.00	\$ 265.01	\$ 14,840.56	\$ 312.50	\$ 17,500.00
8	Fixed Travel and Expenses Product #: BCN-PS-EXP	56	HR	\$ 65.00	\$ 3,640.00	\$ 66.25	\$ 3,710.00	\$ 62.50	\$ 3,500.00

TRAINING

9	Managing Adonis DNS/DHCP Using Proteus - 3-Day Onsite Training Course (North American Expenses Included) Product #: BCN-TR-PADD	1	EA	\$ 10,812.00	\$ 10,812.00	\$ 11,019.76	\$ 11,019.76	\$ 12,995.00	\$ 12,995.00
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\$ 64,253.00	\$ 65,481.06	\$ 74,921.60
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Business Classification	WBE	SB/SD	MBWE
FOB Point	UAHuntsville	UAHuntsville	UAHuntsville
Terms	Net30	Net30	Net30
Warranty	1 Year support/maint.	1 Year	Mfr. Warranty
Delivery	15 days after purchase	2 weeks, ARO	
Your Reference No.	Q-09053	UAH Q-09053 1004	
Quotation Effective	January 16, 2013	January 16, 2013	30 Days

10-25-2012 - BID AWARDED BY TOTAL LOW TO PROSYS THE APPARENT, LOWEST, RESPONSIBLE BIDDER MEETING SPECIFICATIONS.

DATE COMPLETED	BUYER
10/25/2012	KDH

