

B002242 AudioVisual and Lighting Equipment and Supplies
Category A

Lighting Equipment and Supplies

Item	Product	Description	Ford Audio Visual	4Wall	Mainstage	Quantum	Sound Source	Sutherland Sight &Sound	Troxell Comm
1	ETC SOURCE FOUR PAR	BLACK ETC SOURCE FOUR PAR WITH 575 LAMP, EDISON POWER CABLE AND CLAMP	\$ 194	\$ 234.62	\$ 220	\$ 213.81	\$ 190.87	\$ 169	No Bid
2	ETC SOURCE FOUR PARNEL	BLACK ETC SOURCE FOUR PARNELL WITH 575 LAMP, EDISON POWER CABLE AND CLAMP	\$ 264	\$ 177.42	\$ 270	\$ 273.70	\$ 260.30	\$ 229	No Bid
3	ETC SOURCE FOUR 750 ELLIPSOIDAL	BLACK ETC SOURCE FOUR ELLIPSOIDAL WITH 25 DEGREE LENS, EDISON POWER CABLE AND CLAMP	\$ 668	\$ 334.72	\$ 340	\$ 366.87	\$ 373.20	\$ 349	No Bid
4	ETC SOURCE FOUR JUNIOR ZOOM	BLACK 25° - 50° ZOOM WITH 575 LAMP, EDISON POWER CABLE AND CLAMP	\$ 748	\$ 268.94	\$ 250	\$ 271.30	\$ 296.70	\$ 269	No Bid
5	ELATION OPTI TRI PAR	ELATION OPTI TRI PAR - 18X3W RGB LED DMX FIXTURE, NO POWER CABLE AND NO CLAMP	\$ 318	\$ 350.95	\$ 380	\$ 315.72	\$ 451.50	\$ 359	No Bid
6	ELATION OPTI QUAD PAR	ELATION OPTI QUAD PAR - 18X5W RGBW LED DMX FIXTURE, NO CLAMP OR POWER CABLE	\$ 647	\$ 643.45	\$ 712	\$ 679.41	\$ 799.99	\$ 675	No Bid
7	ELATION OPTI QA PAR	ELATION OPTI QUAD PAR - 18X5W RGBA LED DMX FIXTURE, NO CLAMP OR POWER CABLE	\$ 647	\$ 643.45	\$ 712	\$ 679.41	\$ 799.99	\$ 675	No Bid
8	AMERICAN DJ MEGA TRI BAR	AMERICAN DJ MEGA TRI BAR - 18X3W RGBW DMX LED BATTEN, NO CLAMP OR POWER CABLE	\$ 354	\$ 389.94	\$ 525	\$ 367.43	\$ 521.62	\$ 371	No Bid
9	AMERICAN DJ MEGA BAR LED	AMERICAN DJ MEGA BAR LED - DMX LED BATTEN; NO CLAMP OR POWER CABLE	\$ 208	\$ 311.94	\$ 290	\$ 214.30	\$ 273.82	\$ 229	No Bid
10	ELATION PLATINUM BEAM 5R PRO	MOVING HEAD BEAM FIXTURE WITH WIRELESS DMX AND EDISON POWER CABLE	\$ 1,882	\$ 1,871.95	\$ 2,020	\$ 1,976.59	\$ 2,099.99	\$ 1,899	No Bid
11	ELATION PLATINUM BEAM 15R PRO	MOVING HEAD BEAM FIXTURE WITH WIRELESS DMX AND EDISON POWER CABLE	\$ 2,941	\$ 3,509.95	\$ 3,300	\$ 3,088.46	\$ 5,039.99	\$ 3,045	No Bid
12	SOURCE FOUR PAR GEL FRAME	BLACK GEL FRAME FOR A SOURCE FOUR PAR/PARNEL	\$ 10	\$ 6.39	\$ 20	\$ 6.70	\$ 8	\$ 21	No Bid
13	SOURCE FOUR 750 ELLIPSOIDAL GEL FRAME	BLACK GEL FRAME FOR A SOURCE FOUR 750 ELLIPSOIDAL	\$ 10	\$ 4.98	\$ 20	\$ 5.50	\$ 8	\$ 21	No Bid

Item	Product	Description	Ford Audio Visual	4Wall	Mainstage	Quantum	Sound Source	Sutherland Sight &Sound	Troxell Comm
14	3 PIN MALE TO 5 PIN FEMALE DMX CONVERTER	DMX 3 TO 5 PIN CONVERTER, BARREL TYPE	Not Available	\$ 22.95	\$ 31	\$ 6.84	\$ 12	\$ 12	No Bid
15	5 PIN MALE TO 3 PIN FEMALE DMX CONVERTER	DMX 5 TO 3 CONVERTER, BARREL TYPE	Not Available	\$ 18.88	\$ 30	\$ 6.84	\$ 12	\$ 12	No Bid
16	HPL 575W LAMP	575W 115V HPL LAMP	\$ 16	\$ 15.66	\$ 20	\$ 12.78	\$ 14.50	\$ 21	No Bid
17	HPL 750W LAMP	750W 115V HPL LAMP	\$ 16	\$ 15.66	\$ 20	\$ 12.78	\$ 14.50	\$ 19	No Bid
18	300W PAR 56 LAMP	300 WATT PAR 56 LAMP-WIDE	\$ 14	\$ 13.37	\$ 20	\$ 17.44	\$ 30	\$ 17	No Bid
19	500W PAR 56 LAMP	500 WATT 120V PAR 56 LAMP/WIDE	\$ 29	\$ 28.24	\$ 25.50	\$ 32.56	\$ 30	\$ 31	No Bid
20	1000W PAR 64 LAMP	1000WATT 120V PAR 64 LAMP/WIDE	\$ 26	\$ 26.10	\$ 42	\$ 19.78	\$ 30	\$ 29	No Bid
21	1000W PAR 64 ACL LAMP	1000W 29V PAR 64 LAMP	-	\$ 42.19	\$ 36.25	\$ 36.29	\$ 30	\$ 49	No Bid
22	GEL-ASSORTED COLORS	NEED PRICE PER 20" X 24" SHEET, ROSCO AND/OR LEE	\$ 12	\$7.51 (Rosco)	\$ 7.95	\$ 7.17	\$ 8.25	\$ 9	No Bid
Total			\$ 9,004	\$ 8,939.26	\$ 9,291.70	\$ 8,611.68	\$ 11,305.22	\$ 8,509.50	No Bid
Percent Discount off for items not listed:			12-15%	0	0	10-30%	0	10%	No Bid
Delivery Fee:			6% Varies	\$648 Estimate; Purchases greater than \$1500 ADJ or \$2500 of Elation results in free shipping of those products	Ground Shipping Included	Depends on Ground and Overnight shipping	0	\$35 on orders of \$250 or less; No charge over \$250	No Bid
Terms:			Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	No Bid
Warranty			1 Yr P&L	Manufacturer's	1-2 Yrs	Standard Mfg	Standard Mfg	1 Yr	No Bid
Estimated Delivery Time			7-10-14 Days*	24 hrs for instock item; 1-2 Weeks	1-10 Wks	5-10 Bus Days	24 hrs or less	7 Working Days	No Bid

*Does not stock items

**Category B
Audio/Visual Equipment and Supplies**

Item	Product	Description	Ford Audio Visual	4Wall	Mainstage	Quantum	Sound Source	Sutherland Sight &Sound	Troxell Comm
1	30'X25' BLACK DRAPE	30 FOOT WIDE BY 25 FOOT HIGH,COMMANDO CLOTH	Not Available	No Bid	\$ 1,600	\$ 953.38	\$ 1,400	\$375 DLVD*	No Bid
2	30'X30' BLACK DRAPE	30 FOOT WIDE BY 30 FOOT HIGH, COMMANDO CLOTH	Not Available	No Bid	\$ 1,930	\$ 1,105.79	\$ 1,650	\$545 DLVD*	No Bid
3	30'X30' GREY DRAPE	30 FOOT WIDE BY 30 FOOT HIGH, COMMANDO CLOTH	Not Available	No Bid	\$ 1,930	\$ 1,659.98	\$ 2,650	\$545 DLVD*	No Bid
4	12' BLACK POLY PREMIERE	12 FOOT TALL, 60" WIDE, BLACK POLY PREMIERE DRAPE WITH PIPE POCKET ON EACH END	Not Available	No Bid	\$ 40	\$ 35.49	\$ 45	300 DLVD	No Bid
5	12' WHITE POLY PREMIERE	12 FOOT TALL, 60" WIDE, WHITE POLY PREMIERE DRAPE WITH PIPE POCKET ON EACH END	Not Available	No Bid	\$ 40	\$ 35.49	\$ 45	300 DLVD	No Bid
6	PIPE AND DRAPE HORIZONTAL	SILVER, HORIZONTAL PIPE AND DRAPE TELESCOPING POLE 7'-12' LONG WITH END HOODS; INNOVATIVE SYSTEMS MODEL # TDS712 OR EQUIVALENT	Not Available	No Bid	\$ 45	\$ 36.56	\$ 35.99	\$ 85	No Bid
7	PIPE AND DRAPE VERTICAL	SILVER, 2 PIECE, 2" TUBE, VERTICAL PIPE AND DRAPE TELESCOPING POLE 7'-12'; INNOVATIVE SYSTEMS PART # TS712 OR EQUIVALENT	Not Available	No Bid	\$ 75	\$ 69.74	\$ 38.50	\$ 45	No Bid
8	PIPE AND DRAPE BASE	SILVER, 18"x18", 3/16" THICK, 35 LBS PIPE AND DRAPE BASE FOR VERTICAL POLES WITH 2" BASE PIN; INNOVATIVE SYSTEMS PART # B181838 OR EQUIVALENT	Not Available	No Bid	\$ 75	\$ 65.55	\$ 90	\$ 75	No Bid
9	BARCO RLM-W12	11,500 LUMEN WUXGA DLP PROJECTOR	\$ 31,688	No Bid	\$ 32,000	\$ 30,904.29	\$ 46,337.36	\$41000* (No Lens)	No Bid
10	BARCO RLM-W8	8,000 LUMEN WUXGA DLP PROJECTOR	\$ 22,500	No Bid	\$ 22,800	\$ 20,952.43	\$ 31,150.30	\$12995* (Standard)	\$35675.44*
11	Barco CLM-HD6	6,000 LUMEN 1080p HD DLP PROJECTOR	\$ 9,750	No Bid	Discontinued	\$9616.97*	\$ 33,280.20	\$8190 (Standard)	\$11984.98*
12	50' VGA CABLE	50' VGA CABLE, MALE ENDS	\$ 76	No Bid	\$ 65	\$ 41.48	\$ 78.99	\$ 35	\$31.94*
13	100' VGA CABLE	100' VGA CABLE, MALE ENDS	\$ 136	No Bid	\$ 110	\$ 73.37	\$ 137.99	\$ 59	\$72.19*
14	9'X12' PROJECTION SCREEN	DALITE FAST FOLD DELUXE, 9'X12', 4:3 PROJECTION SCREEN WITH FRONT DAMAT AND REAR DATEX MATS	\$ 1,615	No Bid	\$ 1,700	\$ 1,037.71	\$ 2,983.72	\$ 1,315	\$1635.72*

*Sutherland miswrote amounts: Should be \$1375, \$1545, and \$1545 respectively

Item	Product	Description	Ford Audio Visual	4Wall	Mainstage	Quantum	Sound Source	Sutherland Sight &Sound	Troxell Comm
15	12'X16' PROJECTION SCREEN	DALITE FAST FOLD DELUXE, 16:9 8'14' PROJECTION SCREEN FRONT DAMAT AND REAR DATEX MATS	\$ 5,150	No Bid	\$ 1,950	\$ 1,213.96	\$ 5,174.95	\$4595 Heavy Duty	\$1720.41*
16	BLACK GAFFERS TAPE	POLYKEN BY BERRY 2" BLACK GAFFERS TAPE	Not Available	No Bid	\$ 25	\$ 15.15	\$ 17.50	\$ 19	No Bid
17	WHITE GAFFERS TAPE	POLYKEN BY BERRY 2" WHITE GAFFERS TAPE	Not Available	No Bid	\$ 25	\$ 15.15	\$ 19.50	\$ 19	No Bid
18	HAZE FLUID	WATER BASED HAZE FLUID	\$ 98	No Bid	\$ 75	\$ 28.09	\$ 55.00	\$31; GAC	No Bid
19	25' XLR CABLE	WHIRLWIND MK425	\$ 21	No Bid	\$ 40	\$ 20.13	\$ 38.18	\$ 28	\$ 25.59
20	50' XLR CABLE	WHIRLWIND MK450	\$ 34	No Bid	\$ 55	\$ 32.64	\$ 58.67	\$ 45	\$ 37.03
21	6' XLR CABLE	WHIRLWIND MK406	\$ 14	No Bid	\$ 25	\$ 12.80	\$ 26.86	\$ 19	\$ 18.40
Total			\$ 273,582	No Bid	\$ 64,605	\$ 67,926.13	\$ 125,313.71	\$ 70,622	\$ 51,129.51
Percent Discount off for items not listed:			12-15%	No Bid	0	10-30%	0	10%	5-60%
Delivery Fee:			6% Varies	No Bid	Ground Shipping Included	Depends on ground or overnight shipping	0	\$35 on orders of \$250 or less; No charge over \$250	See Freight Statement
Terms:			Net 30	No Bid	Net 30	Net 30	Net 30	Net 30	Net 30
Warranty			1 Yr P&L	No Bid	1-2 Yrs	Standard Mfg	Standard Mfg	1 Yr	Standard Manufacturer
Estimated Delivery Time			7-10-14 Days*	No Bid	1-10 Wks	5-10 Bus Days	24 Hrs or Less	7 Working Days	W/in 24 hrs of receipt of order
			*Does not stock items		*Item 11: IN5550 Series; 7,000 Lumens, 1080p HD DLP Projector		*Item 9: Panasonic 12000 Lumens 1080p DLPX3	*Item 10: Panasonic PTDZ13KU; Lens not included: WUXGA, 12,000 Lumens, DLP, 3D Compatability	
							*Item 10: ESKS Hot30	*Item 11: Panasonic PTDZ870ULK; Lens included: WUXGA, 8,500 Lumens, DLP, 3D Compatability	
							*Item 11: Panasonic D2680	*Item 12: Kramer CGMGM50; Non-Plenum Rated	
								*Item 13: Kramer CGMGM100; Non-Plenum Rated	
								*Item 14: Dalite 88619HD/90819; Includes legs, frame, case, and 1 front & 1 rear projection surface	
								*Item 15: Dalite 39310/39317; Includes legs, frame, case, and 1 front & 1 rear projection surface	

Category A & B Totals

	Ford Audio Visu	4Wall	Mainstage	Quantum	Sound Source	Sutherland Sight	Troxell Comm
Category A&B Totals	N/A	N/A	N/A	\$ 76,537.81	\$ 136,618.93	\$ 79,131.50	N/A

10-16-2013 - BID AWARDED BY TOTAL LOW TO QUANTUM TECHNOLOGIES THE APPARENT, LOWEST,
RESPONSIBLE BIDDER MEETING SPECIFICATIONS.