

Academic Affairs Forum

Promoting Student Self-Direction

Critical Policies and Innovative Technologies for Smarter Academic Navigation

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A Bridge Too Far?

Not Just Practical, But Principled Concerns About Intrusive Advising

The Enrollment Counselor

"Upon calling WGU I was assigned an enrollment counselor who would take me through the process of applying... He streamlined the process for me and tracked my progress. We had scheduled conversations through the entire process."

The Personal Mentor

"At WGU your mentor's job is to assist you in making viable choices and achieving your goals. They are also responsible for tracking your progress. Each week I have a scheduled phone call with my mentor during which we set my weekly goals. Not semester goals, weekly goals."

Western Governors University Student

Quantity and Quality

Will "Throughput" Gains Undermine the Value of Education?

The Allure of the "No Frills" University as a Completion Panacea

...But at What Cost?



Streamlined Curriculum









Accelerated Programs



Rigor and Exploration





Personal Success Coaches

Inexpensive



Student Responsibility

Co/Extra-Curricular Options



It seems to me that the completion engine has hurtled down the track with a lot of states putting in financial rewards and penalties for speeding up completion and cracking down on excess credits. Then there's the quality engine, still struggling to get out of the shed.

- Carol Geary Schneider, President, AAC&U

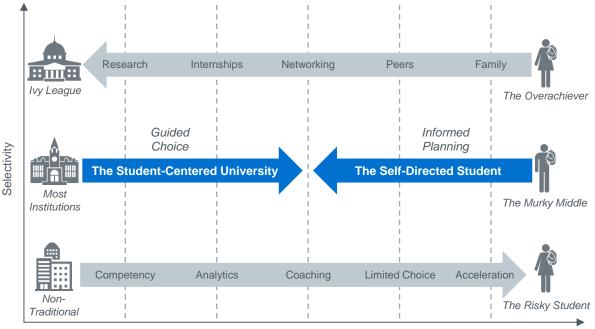






Meeting Students Halfway

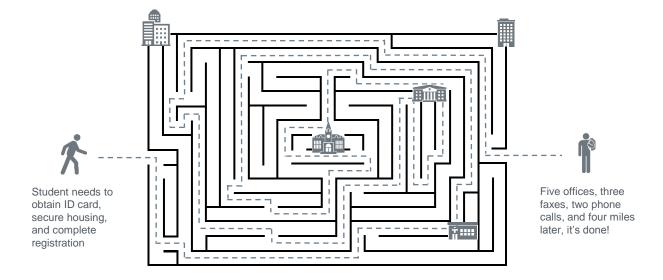
Navigating Between Extremes in Student Success



Student Independence

Only the Strong Survive

Labyrinthine Service Structure an Unnecessary Obstacle for Students

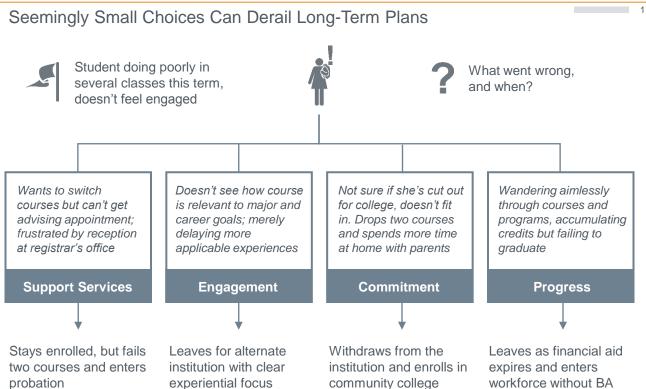


"Because there are no one-stop registration centers and because both academic units and central support service units want to regulate the registration process, an unfortunate student can walk several miles and cross the Mississippi River numerous times to complete registration—assuming everything goes right."

- Robert B. Kvavik and Michael N. Handberg, "Transforming Student Services," Educause Quarterly



The Slippery Slope to Attrition



Promoting Student Self-Direction

Critical Policies and Innovative Technologies for Smarter Academic Navigation

How do I help students make better decisions without massive new investments in advising?

Scaling Student Self Service



- Actionable Checklists
- Service Tutorials
- Personalized Alerts
- Engagement Feed



Enabling Integrated Planning



- Configurable Degree Maps
- Co-Curricular Timelines
- Experiential Planning Policies

3

Sustaining Academic Momentum



- Preemptive Resilience Exercise
- Course Load Incentives
- Multi-term Registration
- Withdrawal Survey Modules

4

How do I reduce the likelihood and

costs of failure without sacrificing rigor?

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Reducing Deviation Costs



- Withdrawal Redirect Courses
- Macro Majors
- Last Mile Initiatives

User-Centric Design

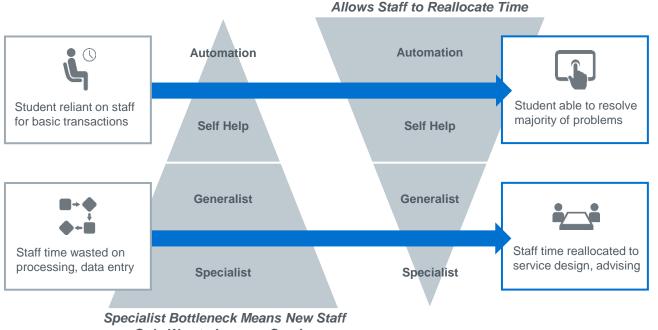
A Full Experience

Curricular Guardrails

Student Safety Net

Flipping the Service Model

Traditional Support Structure Inefficient, Expensive, and Impersonal



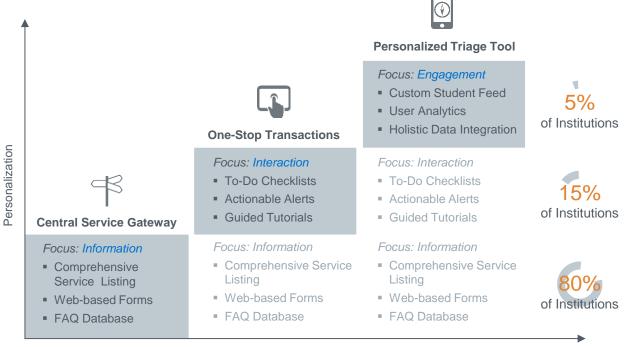
Removing Logistical Barriers to Self-Support

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Only Way to Improve Service

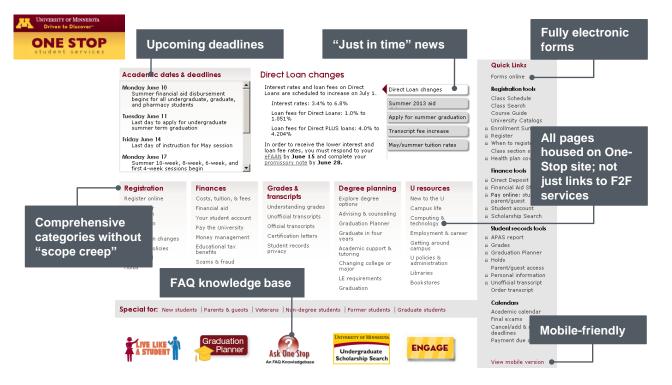
Building Tomorrow's Self-Service Portal

From Information Resource to Engagement Application



Step One: The Central Service Gateway

One-Stop Redesign Eliminates Information Barrier



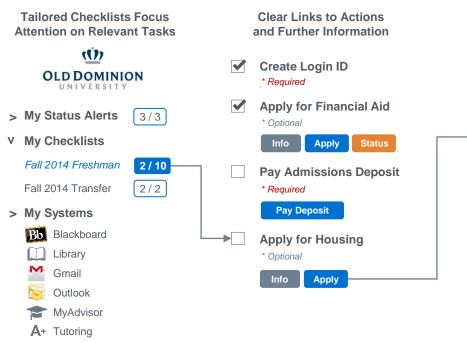
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Core Components of a Progressive Portal

Maximizing Impact and Adoption Through Focus on Student Action Actionable Personalized 1 Service Engagement Checklists Tutorials Alerts Feed Self-Service Hub Focused on Process Navigation Personalized Action Items **Pushed to Students ABC University ABC Universitv** Student Health Form My Portal My Alerts Name 3 Complete Student Date of Birth / / Form **Payment Past Due** Health Form Vaccinations Emergency Contact Spring Registration Take English Done Placement Exam Required Form Submitted Navigating Student Obtain ABC ID Card Done Health Services My University Feed 2 4 Psvch 250 - Week 7 **Quick Links** Read Ch. 7-8 Interim project updates Registration Course Schedule Midterm next week! Process Video Live Guide Tutorial Chat Financial Aid Student Activities Bursar Librarv

One Step at a Time





Simple Web Forms Enable Instant Resolution

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When forms or documents must be physically delivered...

- Checklist status is updated once received
- Processing time listed in task description

Guiding Students Through Complexity

Accessible Tutorials Reduce Reliance on One-on-One Assistance



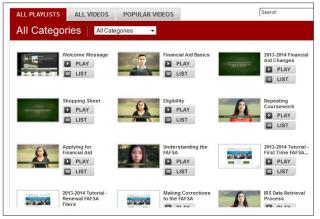
UC Santa Barbara's < 1 Minute Video Guides

	asy Steps to th lent's Guide to the Free Application		\sim
Student Demographics	chool Dependency Parent Demographics	Financial Sign and Submit	Confirma
START HER GO FURTHE FEDERAL STU PIN Home Help Contact Us Apply For A PIN	DENT AID	Federal Student Aid PIN	
Check PIN Status Request A Duplicate PIN	Welcome to the Federal Student		
Access My PIN E-mail			
Access My PIN E-mail Change My PIN Update My Personal Information	This Web site is your source of information for the Federal Student Aid PIN.	Apply For A PIN	
Change My PIN Update My Personal	Student Aid PIN. Your PIN can be used each year to electronically apply for federal student aid and to access your Federal Student Aid		
Change My PIN Update My Personal Information Disable My PIN Reestablish My PIN	Student Aid PIN. Your PIN can be used each year to electronically apply for federal student aid and to access your Pederal Student Aid records online. If your receive a PIN, you agree not to share it with anyone, Your PIN services as your electronic signature and	The PIN Application is for students and parents who want	
Change My PIN Update My Personal Information Disable My PIN	Student Aid PN. Your PIX can be used each year to electronically apply for federal student aid and to access your Federal Student Aid records online. If you neceive a PIN, you agree not to share it with anyone. Your PIN serves as your electronic signature and provides access to your personal records, so you should never give your PIN to anyone, including commercial services that	The PIN Application is for	
Change My PIN Update My Personal Information Disable My PIN Reestablish My PIN	Student Aid PIN. Your PIN can be used each year to electronically apply for federal student aid and to access your Federal Student Aid records online. If you neckive a PIN, you agree not to share it with anyone. Your PIN serves as your electronic signature and privides access to your personal records, so you should never	The PIN Application is for students and parents who want to apply for a Federal Student	

#1 Google Result for "FAFSA Steps"

Financial Aid TV's Customizable Library

Financial Aid TV



47,000+ Views in First Year at Rutgers U.

From Generic to Personal

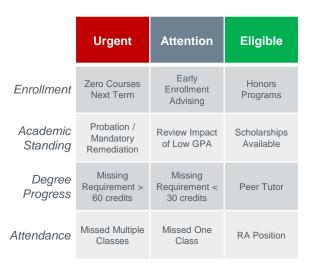
"Action Center" Highlights Student-Specific Issues and Opportunities



NORTHERN ARIZONA UNIVERSITY

Student Data Powers Three-Tier Alert System

Each Alert Enables and Requires Action





Unique actions taken since 2011

Share of students that

have viewed alerts

Top Principles for Notification Design

Alert Criteria Prevent Oversaturation and Promote Impact

Impact on Success

- Addresses student persistence
- Geared toward specific population
- Can be categorized by type / urgency

Reserved for critical issues

Concision

- Header less than 50 characters
- Fewer than 5 explanatory sentences
- Scanable, simple content

Short and to the point

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Call to Action

- Requires student to take an action
- Links directly to relevant next step
- Links directly to more information

Pathway to resolution

Toolkit: Portal Design Principles

- Alert purpose and approach
- Rules for action steps and descriptions



A Data-Driven Lesson in User-Centered Design

Innovative Mobile App Reflects and Inflects Holistic Student Experience



From a Score...



To a Health Indicator...



... To a Personalized Feed

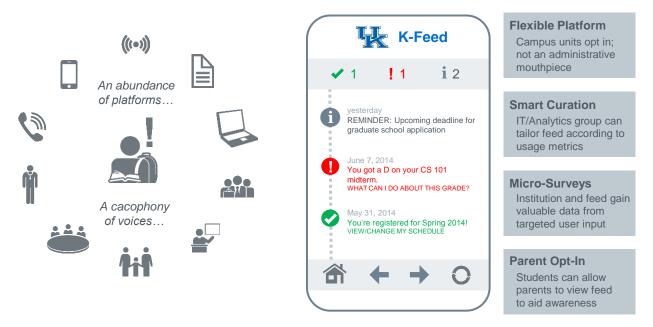


Calibrating Messages With Analytics

Microtargeting Enables Bigger Impact and Deeper Analysis

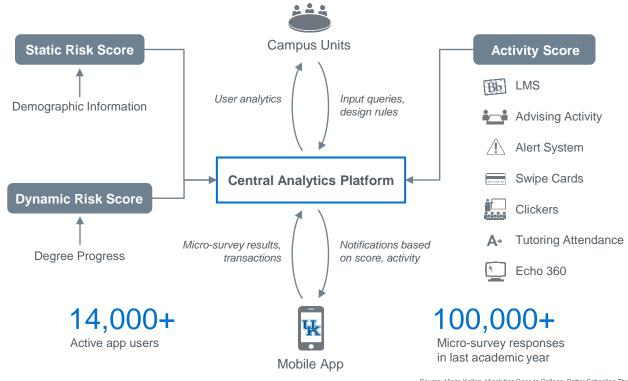
Easy to Get Lost in Sea of Messages from Administration, Clubs, Friends, and Family

Analytics Behind K-Feed Enable Personalization and Ensure Relevance



Behind the Scenes

Timely, Personalized Feedback Requires Advanced Infrastructure



Source: Vince Kellen, "Analytics Goes to College: Better Schooling Through Information Technology," Jan. 30, 2014; EAB interviews and analysis.

- Migrate as many paper-based processes and transactions to the web as is permissible and possible at your institution, to help both on- and off-campus students interact more easily with support services.
- 2 Online support services and transactions should be integrated into a central student portal optimized for multiple platforms, preventing a "virtual runaround" that mirrors the physical separation of many campus support offices.
- 3 Develop curated, step-by-step support guides tailored to student segments and complex processes to reduce student dependence on staff for basic transactional support.
- 4 Allow students to take immediate action to address holds, restrictions, and other problems communicated through portal alert systems by providing clear action links.
- 5

Enable real-time, personalized interventions and recommendations through the use of a central analytics platform combining student records, academic performance data, engagement activity, and advising information.

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Critical Policies and Innovative Technologies for Smarter Academic Navigation

How do I help students make better decisions without massive new investments in advising?

How do I reduce the likelihood and costs of failure without sacrificing rigor?

Integrated Planning Academic Momentum Configurable Degree Maps **Co-Curricular Pathways Experiential Planning Policies**

Reducing **Deviation Costs** 26



User-Centric Design

A Full Experience

Enabling

Curricular Guardrails

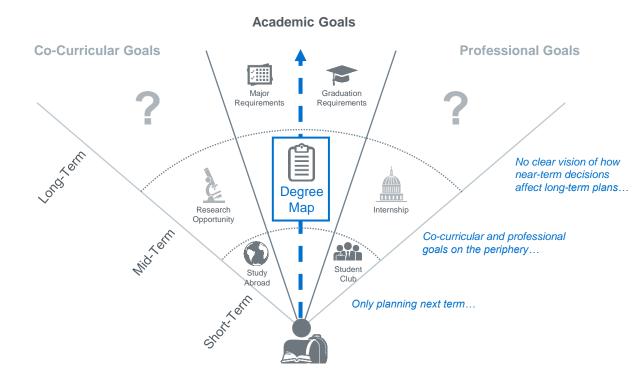
Sustaining

Student Safety Net

Scaling Student Self Service

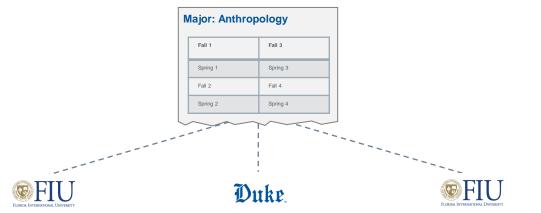
Not All According to Plan

Focus on Near-Term Academic Navigation Shortchanges Experience



The Next Generation

Today's Degree Mapping Tools Better Track Actual Student Paths



Meaningful Milestones

- Uses historical data to identify courses and grade thresholds most correlated with success
- Incorporates critical courses and grade thresholds into degree maps

Scenario Planning

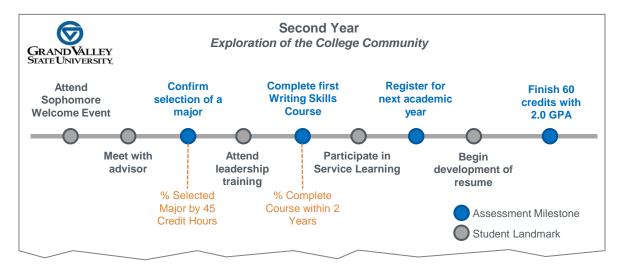
- Allows students to model future paths to degree, incorporating coursework and co-curricular options
- Accounts for courses completed and future availability to alert students when a proposed plan does not fulfill requirements

Monitoring Capability

- Tracks student progress against proposed degree plan
- Responds to deviation from the major plan with messages or requirements based on the significance of the divergence

Outside the Classroom Walls

GVSU Blueprint for Student Success Tracks Experiential Milestones



Comprehensive Inventory

Includes academic and co-curricular roadmap for each year in student's career

High Visibility

Introduced at student and parent orientations, used by advising centers, published in student guides

Joint Accountability

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Shared benchmarks for tracking completion of landmarks by students and institution

The Right Activities for Me

Major-Specific Co-Curricular Maps Provide Tailored Recommendations



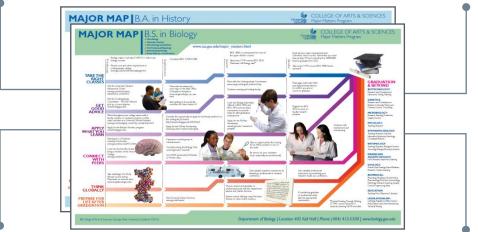
Unique to Major

Individual map for each of the 30 Arts and Sciences majors



Relevant Career Paths

Lists relevant career paths open to students in particular major



Early Planning Prompts

Co-curricular prompts begin in first year

Co-curricular Opportunities

Suggests on- and off-campus activities alongside curriculum

Getting Guidance In Front of Students

Four Ways to Expand Experiential Conversation and Participation

Spans Career



Required

WAKE FOREST

Career Development Courses

- Sequence of four 1.5-credit career courses beginning in first year
- Facilitates early career and cocurricular planning, progressing from personal exploration to workplace readiness skills

TIFFIN

Co-Curricular Policy

 Requires all university students to participate in a required number of co-curricular, personal development, and service learning activities

Optional



Seminar in Major

- 1 credit first year course co-taught by faculty and academic advisor
- Includes early exploration of career options associated with major and long-term planning for experiential learning participation

The University. Of Arizona.

Career Workshop

- Mandatory workshop for second semester freshmen
- Outlines co-curricular transcript development, requires career preparation planning

First Year Only

Advising conversations and prescriptive degree maps are typically focused on nearterm curricular decisions, making it difficult for students to incorporate co-curricular, experiential, and pre-professional considerations into their planning.

2

To enable longer-term academic planning, invest in a configurable degree audit tool that allows students to foresee the long-term consequences of next-term decisions and alerts them when their progress deviates from their expressed plans.

3

Co-curricular expectations and resources should be mapped to particular student segments, cohorts, and academic programs, so that students can easily identify relevant opportunities.



Incorporate co-curricular planning into credit-bearing or mandatory student activities to expand the conversation beyond advising appointments and campus offices.

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Scaling Student Enabling Sustaining Reducing Self Service **Integrated Planning** Academic Momentum Preemptive Resilience Exercise Course Load Incentives н. Multi-Term Registration Withdrawal Survey Modules

User-Centric Design

A Full Experience

Curricular Guardrails

Deviation Costs

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Student Safety Net

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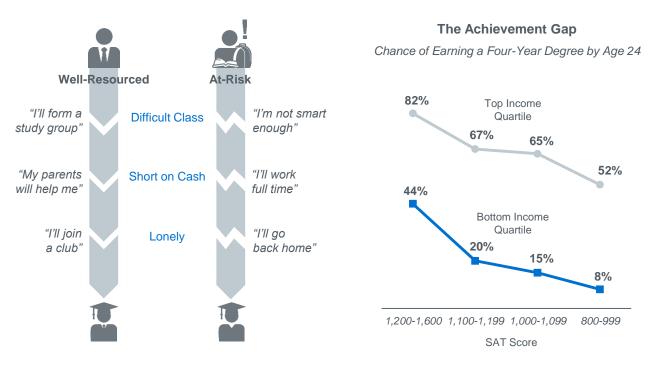
Steering Choice Architecture in Our Favor

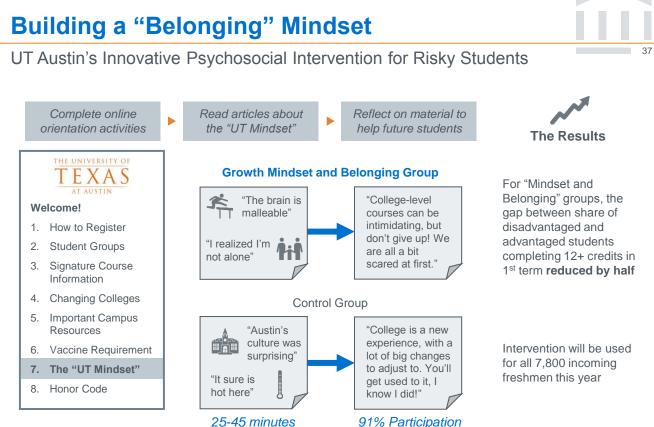
Behavioral Economics Comes to Higher Ed

Minor Changes in Policy and Framing But Too Often. Students are Affect All Aspects of Life "Nudged" in the Wrong Direction Framing Students take "full load" of 12 "Medium" most popular coffee size, credits, assume they're on track even when actual size manipulated for timely graduation The Default Option Students only register one term Retirement plan enrollment climbs at a time, and many stick to after "opt in" changed to "opt out" minimum course requirements Convenience Students pick courses from huge catalog based on flawed criteria. Consumers more likely to purchase delay graduation requirements food within easy reach, at eye level **Burdening Bad Choice** Students able to withdraw from Motorcyclists must pass extra test courses, drop out, or deviate from and prove insurance to forgo helmet plans with easy transaction

The Role of Resilience

At-Risk Students Often One Obstacle Away from Attrition





The Impact of a Full Course Load

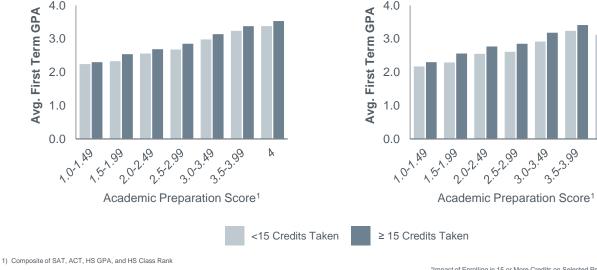
Mounting Evidence Shows Full-Time Enrollment Boosts Success

Better Results Across Spectrum of Academic Preparedness

First-Time Freshmen at U of Hawaii, 2009-2011

... Even When Isolating Pell Recipients

First-Time Freshman Pell Grant Recipients at U of Hawaii, 2009-2011



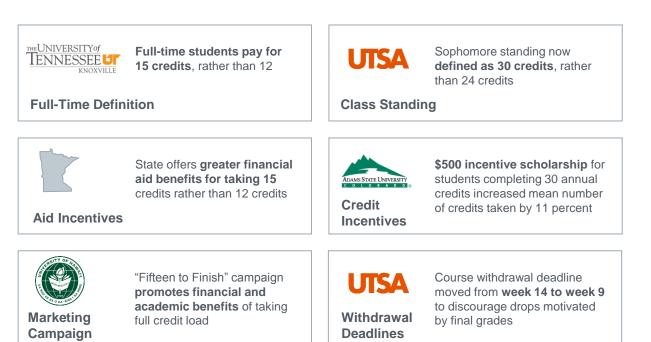


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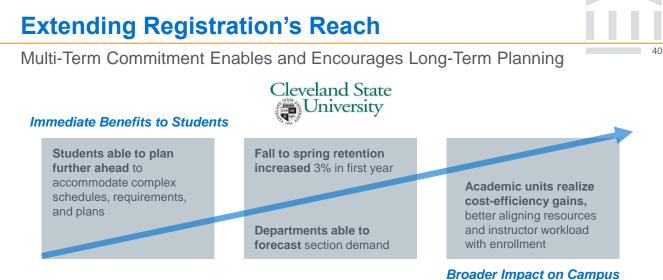
Preemptive Resilience Exercise >> Course Load Incentives >> Multi-Term Registration >> Withdrawal Survey Modules

Encouraging Credit Accumulation

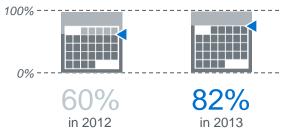
Policies and Messaging Incentivize Larger Student Course Loads



Preemptive Resilience Exercise >> Course Load Incentives >> Multi-Term Registration >> Withdrawal Survey Modules



Student Participation is Voluntary, But High and Growing Quickly



Technical Worries Unwarranted

"I'm kind of surprised it's not more widespread, because it's not technologically a challenge. I think it makes a lot of sense if you can do it. It's good resource planning."

> - Michael V. Reilly, Executive Director American Association of College Registrars

Source: Allie Grasgreen, "Registering Toward Completion," Inside Higher Ed, April 11, 2014; "Cleveland State University - Multi-Term Registration: Course Scheduling for Student Success," AASCU Innovations Exchange; EAB Interviews and analysis.

Learning from Early Adopters

Student Adoption and Sequential Course Management Key to Success

Increasing Student Adoption



Default Registration Option

Show all available terms on main registration page to "nudge" students toward participation, and alter language to reinforce year-long planning



Targeted Email Outreach

Send monthly awareness emails throughout summer and fall to students who haven't registered for additional terms

Improving Predictive Capacity



Post-Requisite Audits

Audit prerequisite course progress at the add/drop deadline, withdrawal deadline, and end of term to reduce artificial post-requisite demand



Use waitlists to dynamically adjust section enrollment, justify additional sections, and forecast need for additional adjuncts

Giving Up Too Easily

When Students Drop or Withdraw for the Wrong Reason

Students have many reasons for choosing to withdraw from a course or the institution

Some are "good" reasons

"I'm avoiding a failing grade"

"I'm overwhelmed and worried about my grades in other courses"

Many are "bad" reasons

"I'm not earning the grade I want"

"I dislike the instructor"

"I don't want to get up this early"

"I've lost interest in the material"

Sub-optimal advising practices let too many students make "bad" choices

Structure

Few institutions require an advising meeting prior to withdrawing

Quality

Some advisors simply rubber stamp all withdraw requests

Capacity

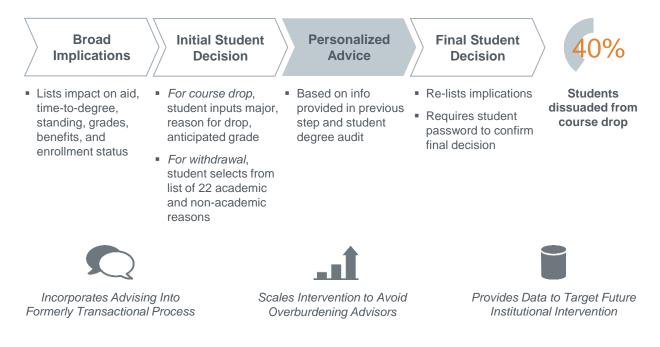
Even the best advisors cannot always dedicate adequate time to assessing all requests

Absent a meaningful conversation, **many** students do not understand the long-term implications of their withdrawal decision

Are You Absolutely Sure?

Penn State's Online Withdrawal Process Highlights Implications

Each Stage of Module Provides New Information and Opportunity To Back Out



Students from traditionally "at-risk" populations are often more likely to leave college due to a lack of confidence or connection to the institution. By targeting these students during orientation with messages that help them envision success and engagement, institutions can begin to prevent early attrition.

While most institutions cannot (and should not) require every student to take a full course load, every institution should ensure that students are advised to enroll in as many courses as they are able to prevent delays in graduation or loss of financial aid.

3

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Allowing students to register for several terms at a time strengthens their commitment to the university, helps them to plan their program further in advance, and encourages the institution to accommodate the long-term interests of its students.

4

Consequential decisions like dropping a course or withdrawing from the university should not be enabled through simple registrar transactions; structure withdrawal processes in a way that informs students of potential negative consequences and allows them multiple opportunities to reconsider.

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How do I help students make better decisions without massive new investments in advising?

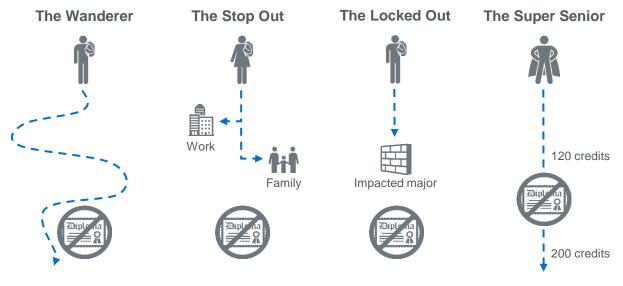
How do I reduce the likelihood and costs of failure without sacrificing rigor?

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Scaling Student Enabling **Sustaining** Reducing Self Service **Integrated Planning Academic Momentum Deviation Costs** Withdrawal Redirect Courses Macro Majors Last Mile Initiatives . Student Safety Net **User-Centric Design** A Full Experience Curricular Guardrails

Falling Through the Cracks

When Planning Tools and Guardrails Fail



...meanders though programs with no plan

Student accumulates credits without satisfying major requirements or a clear plan for completion

...is waylaid by other life commitments

Personal and economic needs force student to choose other priorities over degree completion

...isn't accepted into first-choice major

Student drops out or transfers to another institution after declined admission into competitive program

...goes past a degree without graduating

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Student continues to accumulate credits without completing a graduation application

A Second Chance at a Full Course Load

Withdrawal Redirect Courses Keep Students on Track





Students avoid losing financial aid eligibility



Doesn't use valuable classroom space



Can be repurposed as "catch up" module

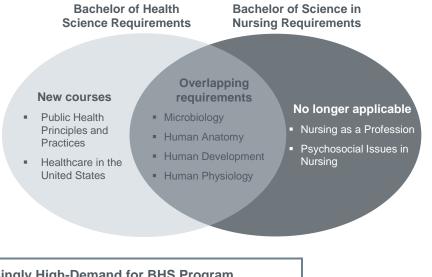
Alternate Majors Make Use of Earned Credits

The University of Missouri's Bachelor of Health Science



Not Missing a Beat

A Pre-Nursing student who switches to the Bachelor of Health Science program at the end of Year Two will have already completed **21 credits toward the new major** plus several general education courses

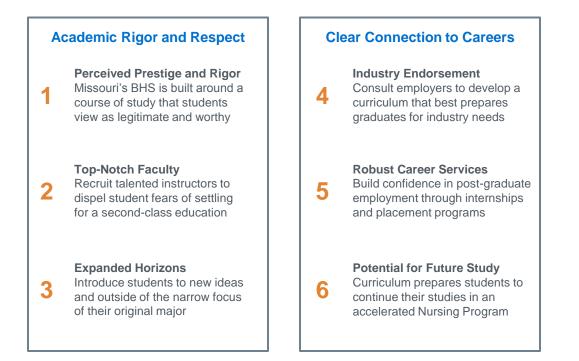




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Overcoming the "Plan B" Stigma

Creating an Alternative That Is Truly Attractive

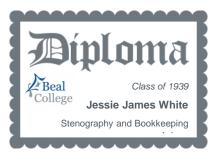


No One Left Behind

Finding, Recruiting, and Completing "Near Graduates"



"99 Year-Old Woman Graduates 75 Years Late After \$5 Transcript Fee is Paid"



Investing in the "Final Year Experience"

Proactive and Reactive Approaches to Near-Graduate Completion



No amount of investment and planning will prevent every student failure or mistake. However, the consequences of failure are often excessively or unintentionally high at many institutions. A "safety net" approach to common difficulties can help to keep salvageable students on track for graduation.

By creating and advertising accelerated course modules to students who drop or withdraw from a course early in the term, institutions can encourage students who might otherwise have delayed their progress or lost financial aid eligibility to maintain a full course load.

3

2

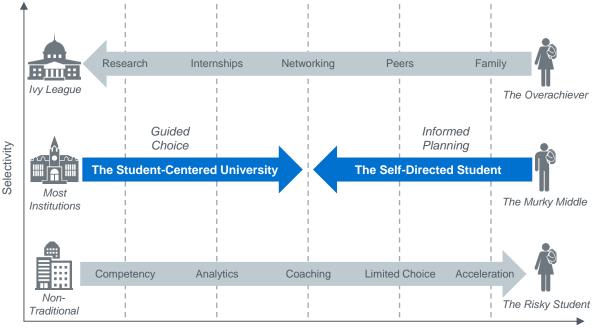
Students who do not gain admittance into competitive majors or who remain undecided through junior year are often well-served by "macro majors," which cluster around particular disciplines but have more flexible degree requirements.



Proactively audit near-graduation student transcripts and intervene with off-track students in time for "expected last term" registration. Many institutions find that relatively minor interventions (one course substitution, a resolved hold, etc) can prevent senior year stop outs and push near-graduates to completion on time.

Meeting Students Halfway





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Student Independence