

UAH College of Business Course Offerings by Semester*

Updated: February 2024

*Subject to Change

Discipline	Course	Title	Spring	Summer	Fall	Prerequisite(s)
ACCOUNTING	ACC 211	Financial Accounting	Yes	Yes	Yes	None.
	ACC 212	Managerial Accounting	Yes	Yes	Yes	ACC 211
	ACC 307	Accounting Information Systems <i>(No longer offered beginning Fall 2023.)</i>	No	No	No	
	ACC 308	Accounting Information Systems	Yes	No	Yes	ACC 212
	ACC 310	Intermediate Financial Accounting I	Yes	No	Yes	ACC 210 (with a grade of C- or better) OR ACC 211 (with a grade of C- or better) and ACC 212 (with a grade of C- or better)
	ACC 311	Intermediate Financial Accounting II <i>(Beginning AY25-26, ACC 311 will only be offered in spring)</i>	Yes	No	Yes	ACC 310
	ACC 313	Individual/Small Business Income Tax	No	No	Yes	ACC 210 or ACC 212
	ACC 408	Accounting Information Systems II	No	No	Yes	ACC 308
	ACC 413	Corporate & Partnership Taxation	Yes	No	No	ACC 313
	ACC 414	Cost Accounting	No	No	Yes	ACC 310 (with a grade of C- or better)
	ACC 415	Advanced Financial Accounting	Yes	No	No	ACC 311
	ACC 417	Accounting for State/Local Government & Non-Profits	No	Yes	No	ACC 210 or 212
	ACC 431	Principles of Auditing <i>(Beginning AY25-26, ACC 431 will only be offered in spring)</i>	Yes	No	Yes	ACC 307 or ACC 308 or ACC 310
	ACC 432	Advanced Auditing <i>(No longer offered beginning Fall 2023.)</i>	No	No	No	
	ACC 440	Basic Government Contract Accounting	Yes	No	No	ACC 414
BLS	BLS 211	Legal Environment in Business	Yes	Yes	Yes	None.
	BLS 400	Law, Ethics, & Business	Yes	No	No	None.
	BLS 406	Government Contract Law	Yes	No	No	BLS 211 and either MGT 401 or ACC 440
	BLS 411	Business Law for Accountants <i>(No longer offered beginning Fall 2023.)</i>	No	No	No	
ECONOMICS	ECN 142	Principles of Macroeconomics	Yes	Yes	Yes	Any 100 or 200 level MA course
	ECN 143	Principles of Microeconomics	Yes	Yes	Yes	Any 100 or 200 level MA course
	ECN 340	Macro Economic Analysis	Yes	No	Yes	ECN 142 & ECN 143
	ECN 345	Micro Economic Analysis	No	Yes	Yes	ECN 142 & ECN 143
	ECN 352	Money and Banking	Yes	No	Yes	ECN 142 & ECN 143
	ECN 406	Sports Economics	Yes	No	Yes	ECN 143
	ECN 411	Economics of Information Technology	No	No	Yes	ECN 143 and MA 120
	ECN 445	Applied Game Theory	Yes	No	No	ECN 143
	ECN 461	Economic Development	No	No	Yes	Junior standing or higher
	ECN 475	Labor Economics	No	No	Yes	ECN 143
	ECN 480	Intro to Econometrics	Yes	No	No	MSC 288 or equivalent statistics

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FINANCE	FIN 100	Personal Financial Planning	No	Yes	No	None.
	FIN 230	Finance Academy I	No	No	Yes	None.
	FIN 301	Principles of Finance	Yes	Yes	Yes	ECN 143, and either ACC 210 or ACC 211, and either MSC 287 or SOC 303 or PY 300 or MA 385 or ISE 390
	FIN 330	Finance Academy II	Yes	No	No	FIN 230
	FIN 370	Commercial Bank Management	No	No	Yes	None.
	FIN 375	Financial Institutions	Yes	No	Yes	None.
	FIN 378	Intermediate Corporate Finance <i>(No longer offered beginning Fall 2023.)</i>	No	No	No	
	FIN 400	Investment Practicum (Capital Mgmt Group)	Yes		No	FIN 460
	FIN 412	Financial Modeling	No	No	Yes	FIN 301
	FIN 430	Finance Academy III	No	No	Yes	FIN 330
	FIN 431	Advanced Corporate Finance	Yes	No	No	FIN 301
	FIN 454	International Finance	Yes	No	No	FIN 301
	FIN 460	Investments	No	No	Yes	FIN 301
	FIN 461	Portfolio Management	Yes	No	No	FIN 301 (with a grade of B- or better) and FIN 460 (with a grade of B- or better)
	INFORMATION SYSTEMS	IS 146	Computer Applications in Business	Yes	Yes	Yes
IS 210		Intro to Computer Programming in Business	Yes	No	Yes	IS 146
IS 301		Information Systems in Organizations	Yes	Yes	Yes	IS 146
IS 310		Advanced Programming	Yes	No	Yes	IS 210 or equivalent programming course
IS 340		Database Management	Yes	No	Yes	IS 301
IS 351		Enterprise & Supply Chain Management Systems	No	No	Yes	IS 301
IS 401		Cybersecurity Principles	Yes	No	Yes	IS 301
IS 412		Systems Analysis & Design	Yes	No	Yes	IS 301, IS 310, and IS 340
IS 422		Supply Chain Management System	Yes	No	No	IS 301
IS 450		Cybersecurity Management	No	Yes	Yes	IS 301
IS 460		Networking & IT Infrastructure	Yes	Yes	Yes	IS 301
IS 463		Digital Forensics	Yes	No	No	IS 401
IS 471		Business Analytics & AI	Yes	No	Yes	IS 301, IS 310, and MSC 288
IS 477		Network Defense & Security	Yes	No	Yes	IS 401 and IS 460
IS 491		IS Management & Strategy	Yes	No	Yes	IS 340 and either IS 351 or 460; IS 412 (with concurrency)

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MANAGEMENT	MGT 301	Managing Organizations	Yes	Yes	Yes	None.
	MGT 320	Career Development	Yes	No	Yes	None.
	MGT 361	Organizational Behavior	Yes	Yes	Yes	MGT 301
	MGT 363	Human Resource & Labor Relations Management	Yes	No	Yes	MGT 301
	MGT 401	Intro to Contract Management	Yes	Yes	Yes	None.
	MGT 402	Contract Evaluation & Award	Yes	No	No	MGT 401
	MGT 403	Contract Pricing & Cost Analysis	Yes	Yes	Yes	None.
	MGT 405	New Venture Strategies	Yes	No	Yes	MGT 301 and MKT 301
	MGT 408	Teamwork & Team Processes	No	No	Yes	None.
	MGT 410	Leadership, Personal Development, Organization	Yes	No	Yes	MGT 301
	MGT 411	Supply Chain Management <i>(Beginning in Fall 2021, this course will be labeled as MSC 411)</i>	Yes	No	No	MSC 287
	MGT 450	International Business	Yes	Yes	Yes	MGT 301, MKT 301, and FIN 301
	MGT 460	Employee Staffing & Development	Yes	No	No	MGT 363
	MGT 461	Strategic Compensation Management	No	No	Yes	MSC 287 and MGT 363
	MGT 462	Employment Law for Managers	No	No	Yes	None.
	MGT 494	Practicum in Management	Yes	No	Yes	MGT 301, MSC 287, and MSC 288
	MGT 499	Competitive Strategy	Yes	Yes	Yes	MGT 301, MKT 301, FIN 301, EH 300, IS 301, and MSC 385; must obtain a grade of C- or higher
MANAGEMENT SCIENCE	MSC 287	Business Statistics I	Yes	Yes	Yes	Any 100 level MA course
	MSC 288	Business Statistics II	Yes	Yes	Yes	MSC 287
	MSC 385	Operations Analysis	Yes	Yes	Yes	MSC 288
	MSC 410	Transportation & Logistics	No	No	Yes	MKT 301
	MSC 411	Supply Chain Management <i>(Prior to Fall 2021, this course was labeled as MGT 411)</i>	Yes	No	No	MSC 287
	MSC 450	Intro to Analytics & Programming	Yes		Yes	IS 210, MSC 288
	MSC 469	Visualization for Leadership	No	No	Yes	
	MSC 470	Special Topics in Management Science	No	No	Yes	

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MARKETING	MKT 301	Principles of Marketing	Yes	Yes	Yes	None.
	MKT 315	Sales Management & Professional Selling	Yes	No	No	MKT 301
	MKT 332	Buyer Behavior	Yes	No	Yes	MKT 301
	MKT 343	Market Research Design	Yes	No	Yes	MKT 301 and ((MSC 287 and MSC 288) or CM 370 or PY 300 or SOC 303)
	MKT 344	Marketing Analytics	No	No	Yes	MKT 343
	MKT 350	Marketing Emerging Technology	Yes	No	Yes	MKT 301
	MKT 465	Marketing for New Ventures	Yes	No	No	MKT 301 and FIN 301
	MKT 470	Social Media Marketing	Yes	No	Yes	MKT 301
	MKT 472	Digital Marketing	No	No	Yes	MKT 301
	MKT 480	Marketing Management	Yes	No	Yes	MKT 301 and MKT 332 (with concurrency)
	MKT 494	Practicum in Marketing	Yes	No	Yes	MKT 301, MSC 287 & MSC 288